

Loges, Michael J.

From: Harris, Quinten L.
Sent: Friday, October 20, 2017 10:29 AM
To: *Development - Economic
Subject: Fwd: City of Columbus Submits Proposal In Response to Amazon's Request to Build for Second Headquarters

All:

See below...let me know if you have any questions.

Quinten L. Harris
Deputy Director
City of Columbus
Department of Development
Sent from my iPhone
Please excuse any typo's

Begin forwarded message:

From: "Davis, Robin C." <RCDavis@columbus.gov>
Date: October 19, 2017 at 5:31:25 PM EDT
To: "Davis, Robin C." <RCDavis@columbus.gov>
Subject: City of Columbus Submits Proposal In Response to Amazon's Request to Build for Second Headquarters



For Immediate Release
October 19, 2017

Contact:
Robin Davis, Office of the Mayor, 614-645-2425 (direct), 614-369-5613 (cell), rcdavis@columbus.gov

**City of Columbus Submits Proposal
in Response to Amazon's Request to Build Second Headquarters**

The following statement is from Mayor Andrew J. Ginther and Columbus City Council:

"The City of Columbus submitted a proposal in response to Amazon's request for proposals for the company's second North American headquarters project. If awarded to Columbus, the project would further validate the strength of the Columbus market, afford new employment opportunities to thousands in our community, and create the opportunity to explore new, innovative educational partnerships.

"Regarding the incentives offer from the City, the City of Columbus is ensuring that Amazon locating its second headquarters in Columbus would provide substantial new funding to Columbus City Schools and new educational opportunities for our children."

###

Robin Davis
Director of Media Relations

THE CITY OF **COLUMBUS**

ANDREW J. GINTHER, MAYOR

Mayor's Office
90 W. Broad Street, 2nd Floor
Columbus, OH 43215
Direct: 614-645-2425
Cell: 614-369-5613
www.columbus.gov




Loges, Michael J.

From: Ballentine, Nancy <nballent@amazon.com>
Sent: Thursday, September 14, 2017 1:49 PM
To: Loges, Michael J.
Subject: RE: Contact- Amazon HQ2

Wow, this is super cool! Great for Columbus (and hopefully attracting Amazon!)

Best-

Nancy Ballentine
Customer Advisor, Education
614-203-7648
nballent@amazon.com


From: Loges, Michael J. [mailto:MJLoges@columbus.gov]
Sent: Thursday, September 14, 2017 1:40 PM
To: Ballentine, Nancy <nballent@amazon.com>
Cc: Loges, Michael J. <MJLoges@columbus.gov>
Subject: RE: Contact- Amazon HQ2

Thanks for sharing!

I also wanted to share some news with you that just broke a few hours ago about **Hyperloop One**.

See the post below from the Mid-Ohio Regional Planning Commission (MORPC)

"We're thrilled to announce that our proposal to connect Columbus to Chicago and Pittsburgh via high-speed transportation was selected today as one of 10 winners from around the world in Hyperloop One's #GlobalChallenge.

With #Hyperloop technology, passengers or cargo are loaded into a Hyperloop vehicle, or pod, and accelerate gradually via electric propulsion through a low-pressure tube. The pod quickly lifts above the track using magnetic levitation and glides at airline speeds for long distances due to ultra-low aerodynamic drag. Imagine getting to Chicago or Pittsburgh in less than a half hour!

Find out more at morpc.org/midwestconnect or hyperloop-one.com."

<https://hyperloop-one.com/global-challenge>

<https://hyperloop-one.com/global-challenge-winners/#midwest>

<https://www.bizjournals.com/columbus/news/2017/09/14/hyperloop-one-chooses-chicago-columbus-pittsburgh.html>

Michael J. Loges
Business Development Specialist
Economic Development Division

THE CITY OF
COLUMBUS

ANDREW J. GINTHER, MAYOR

DEPARTMENT OF
DEVELOPMENT

150 S. Front Street, Ste. 220
Columbus, OH 43215

Direct: 614.645.6742

Mobile: 614.301.7189

MJLoges@columbus.gov

www.columbus.gov/economicdevelopment/

<https://www.linkedin.com/in/MichaelLoges/>

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From: Ballentine, Nancy [<mailto:nballent@amazon.com>]

Sent: Monday, September 11, 2017 12:02 PM

To: Loges, Michael J. <MJLoges@columbus.gov>

Subject: RE: Contact- Amazon HQ2

Hi Michael- I'm sure you've seen this article...

<https://www.cbsnews.com/news/amazon-hq2-cities-location-choices-new-second-headquarters/>

Nancy Ballentine

Customer Advisor, Education

614-203-7648

nballent@amazon.com

amazonbusiness

From: Loges, Michael J. [<mailto:MJLoges@columbus.gov>]

Sent: Thursday, September 7, 2017 2:22 PM

To: Ballentine, Nancy <nballent@amazon.com>

Subject: RE: Contact- Amazon HQ2

No worries at all. I *completely* understand. Thank you again for the call. I'm really looking forward to rolling my sleeves up on this project.

Michael J. Loges

Business Development Specialist

Economic Development Division

THE CITY OF
COLUMBUS

ANDREW J. GINTHER, MAYOR

DEPARTMENT OF
DEVELOPMENT

150 S. Front Street, Ste. 220
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www.columbus.gov/economicdevelopment/

<https://www.linkedin.com/in/MichaelLoges/>

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From: Ballentine, Nancy [mailto:nballent@amazon.com]
Sent: Thursday, September 07, 2017 2:17 PM
To: Loges, Michael J. <MJLoges@columbus.gov>
Subject: RE: Contact- Amazon HQ2

Michael- I'm sorry, but I'm not comfortable sending an internal document and response links. I did include the following link in my brief recommendation, though!
<https://www.linkedin.com/pulse/columbus-ohio-ranks-best-city-world-daniel-white>

Best-

Nancy Ballentine
Customer Advisor, Education
614-203-7648
nballent@amazon.com


From: Loges, Michael J. [mailto:MJLoges@columbus.gov]
Sent: Thursday, September 7, 2017 2:12 PM
To: Ballentine, Nancy <nballent@amazon.com>
Cc: Loges, Michael J. <MJLoges@columbus.gov>
Subject: RE: Contact- Amazon HQ2

Will do! Would you mind sending me a copy of the e-mail that the company sent out? And a copy of your response? We'd love nothing more than to highlight our strengths through their employees. Also, I just sent you a LinkedIn invitation to connect.

Michael J. Loges
Business Development Specialist
Economic Development Division

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR
DEPARTMENT OF
ECONOMIC DEVELOPMENT

150 S. Front Street, Ste. 220
Columbus, OH 43215
Direct: 614.645.6742
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MJLoges@columbus.gov
www.columbus.gov/economicdevelopment/
<https://www.linkedin.com/in/MichaelLoges/>

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From: Ballentine, Nancy [<mailto:nballent@amazon.com>]
Sent: Thursday, September 07, 2017 2:09 PM
To: Loges, Michael J. <MJLoges@columbus.gov>
Subject: RE: Contact- Amazon HQ2

Yeah! Good luck with your meeting and keep in touch!

Cheers!

Nancy Ballentine
Customer Advisor, Education
614-203-7648
nballent@amazon.com


From: Loges, Michael J. [<mailto:MJLoges@columbus.gov>]
Sent: Thursday, September 7, 2017 2:06 PM
To: Ballentine, Nancy <nballent@amazon.com>
Subject: RE: Contact- Amazon HQ2

Confirming receipt!

Michael J. Loges
Business Development Specialist
Economic Development Division

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR

DEPARTMENT OF
DEVELOPMENT

150 S. Front Street, Ste. 220
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<https://www.linkedin.com/in/MichaelLoges/>

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From: Ballentine, Nancy [<mailto:nballent@amazon.com>]
Sent: Thursday, September 07, 2017 2:03 PM
To: Loges, Michael J. <MJLoges@columbus.gov>
Subject: Contact- Amazon HQ2

Hello Michael!

Nancy Ballentine
Customer Advisor, Education

614-203-7648

nballent@amazon.com

amazonbusiness

Loges, Michael J.

From: Goodwin, Alvina L.
Sent: Wednesday, October 04, 2017 3:49 PM
To: Loges, Michael J.
Subject: RE: Contact Information

Dated today?

From: Loges, Michael J.
Sent: Wednesday, October 04, 2017 3:48 PM
To: Goodwin, Alvina L.
Cc: Loges, Michael J.; Williams, Elizabeth S.
Subject: Contact Information
Importance: High

Amazon
Office of Economic Development
c/o Site Manager Golden
2121 7th Ave
Seattle, WA 98121

To whom it may concern:

Michael J. Loges
Business Development Specialist
Economic Development Division

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR

DEPARTMENT OF
ECONOMIC DEVELOPMENT

150 S. Front Street, Ste. 220
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<https://www.linkedin.com/in/MichaelLoges/>

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Loges, Michael J.

From: Loges, Michael J.
Sent: Thursday, September 21, 2017 6:16 AM
To: Irene Alvarez
Cc: Loges, Michael J.
Subject: I'm betting you've already seen this...

<https://www.linkedin.com/pulse/amazon-chooses-columbus-ohio-next-head-quarters-daniel-white/?trackingId=B8ciyhjW4TOFTSfwofMsmw%3D%3D>

Tons of likes and comments.

Michael J. Loges
Business Development Specialist
Economic Development Division
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MJLoges@columbus.gov
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Sent from my iPhone. Please excuse any typos.

Loges, Michael J.

From: Matt McQuade <mmq@columbusregion.com>
Sent: Friday, September 08, 2017 10:04 AM
To: Justin Bickle; Matt McQuade
Subject: Important Update from Columbus 2020

Importance: High

Regional Economic Development Partners:

You are all aware by now that Amazon issued a release yesterday that it is starting to evaluate locations for a second US headquarters. Columbus 2020 wanted to let you know that we are in contact with the company and working on this directly. We suspect that there are many questions to you at a local level about the approach and even some pressure to propose a location. We have gained some additional insight and are happy to answer questions for you as necessary.

JobsOhio and Columbus 2020 are in contact with the company and putting together a package based on their direct feedback. If you have any questions, please reach out to our team.

Matt McQuade
(614) 225-6920
mmq@columbusregion.com

Justin Bickle
(614) 225-6906
jb@columbusregion.com

Loges, Michael J.

From: Rickman, Cynthia
Sent: Monday, October 16, 2017 9:36 AM
To: Schoeny, Steven R.; Harris, Quinten L.; Loges, Michael J.
Subject: Info

Follow Up Flag: Follow up
Flag Status: Completed

<http://digital.olivesoftware.com/Olive/ODN/ColumbusDispatch/shared/ShowArticle.aspx?doc=TCD%2F2017%2F10%2F16&entity=Ar02303&sk=062BEB92&mode=text>

Cynthia J. Rickman
Assistant Director
Department of Development
50 W. Gay Street 4th Floor
Columbus, OH 43215
Office: 614-645-8795
Cell: 614-266-2146

Loges, Michael J.

From: Adoram Shemesh <adoram@pulseip.com>
Sent: Sunday, September 24, 2017 5:58 PM
To: Loges, Michael J.
Subject: Question/ Amazon HQ2

Follow Up Flag: Follow up
Flag Status: Completed

Michael,

How are you doing these days?

I'm trying to get involved in the local effort of bringing Amazon's HQ2 to Columbus. Are you by chance involved in this or have any knowledge on who handles the effort on behalf of the city/state?

Thanks,
Adoram

PulseIP

Adoram Shemesh
Office +1.614.324.3234
Cell +1.614.815.4241
Email adoram@pulseip.com
www.PulseIP.com

Loges, Michael J.

From: Schoeny, Steven R.
Sent: Monday, September 25, 2017 12:57 PM
To: 'Matt McQuade'
Cc: Justin Bickle; Loges, Michael J.; Irene Alvarez
Subject: RE: The Amazing Race has begun

Awesome! Thanks.

From: Matt McQuade [mailto:mmq@columbusregion.com]
Sent: Monday, September 25, 2017 12:33 PM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Cc: Justin Bickle <jb@columbusregion.com>; Loges, Michael J. <MJLoges@columbus.gov>; Irene Alvarez <ia@columbusregion.com>
Subject: Re: The Amazing Race has begun

You're off the team.

- MM

From: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Sent: Monday, September 25, 2017 9:05:28 AM
To: Matt McQuade
Cc: Justin Bickle; Loges, Michael J.; Irene Alvarez
Subject: Re: The Amazing Race has begun

Sorry. I should be more direct about when I am kidding on Monday morning.

Steven R. Schoeny
Director
Department of Development
City of Columbus
614-832-6207

Sent from my iPhone. Please excuse any typos.

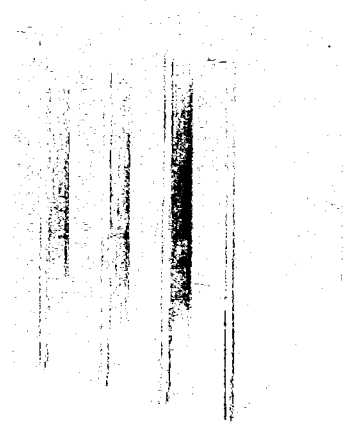
On Sep 25, 2017, at 11:51 AM, Matt McQuade <mmq@columbusregion.com> wrote:

Maybe for the appendices? I'd like an execution for the main response that mirrors our creativity as a region.

Get [Outlook for iOS](#)

From: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Sent: Monday, September 25, 2017 7:31:23 AM
To: Matt McQuade; Justin Bickle; Loges, Michael J.; Irene Alvarez
Subject: FW: The Amazing Race has begun

After reading this article, I come back to my idea about how to stand out.



It's an Amazon Choice at \$9.99. Available on Prime.

From: Janas, Erik J. [<mailto:ErikJanas@franklincountyohio.gov>]

Sent: Monday, September 25, 2017 10:00 AM

To: Schimmer, Jim R. <jrschimm@franklincountyohio.gov>; Roth, Josh M.

<jroth@franklincountyohio.gov>; Salvadore, Michael C. <MichaelSalvadore@franklincountyohio.gov>;

Schoeny, Steven R. <SRSchoeny@columbus.gov>; Harris, Quinten L. <QLHarris@columbus.gov>

Subject: The Amazing Race has begun

Funny.

<https://www.nytimes.com/2017/09/25/technology/wooing-amazon-second-headquarters.html?rref=collection%2Fsectioncollection%2Fbusiness&action=click&contentCollection=business®ion=rank&module=package&version=highlights&contentPlacement=1&pgtype=sectionfront>

Erik Janas

Deputy County Administrator

Franklin County

373 South High Street, 26th Floor

Columbus, OH 43215

Phone: 614.525.5737

Fax: 614.525.5940

Email: ejjanas@franklincountyohio.gov

Loges, Michael J.

From: Adam Bering <adam.bering@ey.com>
Sent: Friday, September 22, 2017 12:29 PM
To: Loges, Michael J.
Cc: Harris, Quinten L.
Subject: RE: VM Follow-up
Attachments: sample scope for Amazon RFP assistance.docx

Let me know if EY can provide support or if you want pricing on any of these. Thanks

Adam Bering | Principal | Tax

Ernst & Young LLP
Office: (614) 232-7603 | adam.bering@ey.com

From: Loges, Michael J. [mailto:MJLoges@columbus.gov]
Sent: Friday, September 22, 2017 11:41 AM
To: Adam Bering <adam.bering@ey.com>
Cc: Harris, Quinten L. <QLHarris@columbus.gov>; Loges, Michael J. <MJLoges@columbus.gov>
Subject: VM Follow-up

Adam - Would you mind giving me a ring when you get a second? Quinten and I want to run something by you. You can call my cell.

Michael J. Loges

Business Development Specialist
Economic Development Division
150 S. Front Street, Ste. 220

Columbus, OH 43215

Direct: 614.645.6742

Mobile: 614.301.7189

MJLoges@columbus.gov

www.columbus.gov/economicdevelopment/

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Building a better
working world

Scope of Services

We will provide the Services set forth below to you in connection the Request for Proposal (“RFP”) dated September 7, 2017 issued by Amazon.com, Inc. (“Amazon”):

1. **Cost benchmarking:** Client is interested in understanding its relative strengths as a city/metro area when bidding for the proposed Amazon headquarters. EY/QUEST can assist Client with the following analysis:
 - Analyzing location criteria for 15 quantitative and qualitative metrics. Based on our prior work with large scale headquarters project, we anticipate that the most significant metrics under consideration would include:
 - Relevant labor force (count; growth rate)
 - Occupational employment & wages (selected occupations)
 - Educational attainment (degree holders, workforce quality)
 - Air access (daily flights to Seattle, daily international flights)
 - Real estate costs (lease and land rates)
 - Construction costs
 - Tax rates (state statutory rates, key tax features)
 - Taxes as a % of GDP (state and local)
 - Utility rates (statewide averages)
 - Each metric will be benchmarked against US Metropolitan Areas (MSAs), based on data derived from federal government sources, as well as other publicly available information to show how client compares favorably/unfavorably
 - The deliverable, for internal use only, will be a set of tables and narrative, including the following information for each metric:
 - Value for target city
 - Percentile for target city (where applicable)
 - Average MSA value (where applicable)
 - Median MSA value (where applicable)
 - Scatter plot illustrating the target city z-score value for each metric (standardized score, relative to the distribution of values across US & Canadian cities). This plot will highlight areas of relative competitiveness for each target city.
 - Narrative describing alignment of quantitative data with Amazon investment profile and project requirements
2. **High-level economic impact/ROI evaluation:** EY/QUEST can provide, based on Client provided criteria and publically available information, high-level calculation estimates

showing the potential jobs, GDP, and tax revenues that a headquarters facility such as Amazon's proposed facility would generate given reasonable project assumptions and industry averages. This information may be used by economic development officials in their overall evaluation of potential incentives structures and magnitude. The results of the EY analysis are intended for internal use by the development authority. All calculations are to be considered preliminary estimates and actual results may vary based on applicable facts and circumstances.

3. **High-level Incentives modeling (NPV and 30 year run rate):** Based on Client provided criteria and publically available information, provide high-level incentives impact modeling. The results of the EY analysis are intended for internal use by the development authority. All calculations are to be considered preliminary estimates and actual results may vary based on applicable facts and circumstances.
4. **Meetings/working sessions:** These sessions with Client's internal development team will focus on the below topics and will be documented in a summary format for the client's internal use:
 - Emerging issues around incentive programs
 - Sustainability incentives
 - Incentives for associated businesses including a discussion focused on the common growth in suppliers and business associates which typically arise due to a large investment such as the one Amazon is considering
 - Typical Incentives approval timelines for projects of this magnitude based on past history.

Loges, Michael J.

From: Harris, Quinten L.
Sent: Thursday, September 07, 2017 11:11 AM
To: Loges, Michael J.
Subject: RE: Water/wasterwater sample bills

Yes...

Quinten

Quinten L. Harris, JD/MPA
Deputy Director for Jobs and Economic Development
Department of Development
City of Columbus
Direct: 614.645.0772
qlharris@columbus.gov

From: Loges, Michael J.
Sent: Thursday, September 07, 2017 10:49 AM
To: Harris, Quinten L. <QLHarris@columbus.gov>
Subject: Re: Water/wasterwater sample bills

No! Hadn't hear. Reading now. Awesome opportunity!

Michael J. Loges
Business Development Specialist
Economic Development Division
150 S. Front Street, Ste. 220
Columbus, OH 43215
Direct: 614.645.6742
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Sent from my iPhone. Please excuse any typos.

On Sep 7, 2017, at 10:34 AM, Harris, Quinten L. <QLHarris@columbus.gov> wrote:

Did you see the announcement this morning? Click on this link...

Quinten

Quinten L. Harris, JD/MPA
Deputy Director for Jobs and Economic Development
Department of Development
City of Columbus
Direct: 614.645.0772
qlharris@columbus.gov

From: Loges, Michael J.
Sent: Thursday, September 07, 2017 9:32 AM
To: Harris, Quinten L. <QLHarris@columbus.gov>
Subject: RE: Water/wasterwater sample bills

I think in this meeting that Stephanie Bosco just sent me – “Amazon HQ2”. Want me in it with you?

Michael J. Loges
Business Development Specialist
Economic Development Division

<image001.png>

150 S. Front Street, Ste. 220
Columbus, OH 43215
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MJLoges@columbus.gov
www.columbus.gov/economicdevelopment/
<https://www.linkedin.com/in/MichaelLoges/>

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From: Harris, Quinten L.
Sent: Thursday, September 07, 2017 9:31 AM
To: Loges, Michael J. <MJLoges@columbus.gov>
Subject: Re: Water/wasterwater sample bills

Cool. What are doing at 3:00 today?

Quinten L. Harris
Deputy Director
City of Columbus
Department of Development

Sent from my iPhone, please excuse any typos.

On Sep 7, 2017, at 9:26 AM, Loges, Michael J. <MJLoges@columbus.gov> wrote:

Please disregard. I connected with the Division Administrator directly who got the 'ok' from Ann.

Michael J. Loges
Business Development Specialist
Economic Development Division

<image001.png>

150 S. Front Street, Ste. 220
Columbus, OH 43215
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MJLoges@columbus.gov
www.columbus.gov/economicdevelopment/
<https://www.linkedin.com/in/MichaelLoges/>

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From: Loges, Michael J.
Sent: Wednesday, September 06, 2017 8:04 PM
To: Harris, Quinten L. <QLHarris@columbus.gov>
Subject: Fwd: Water/wasterwater sample bills

Can you ping Ann tomorrow morning?

Michael J. Loges
Business Development Specialist
Economic Development Division
150 S. Front Street, Ste. 220
Columbus, OH 43215
Direct: [614.645.6742](tel:614.645.6742)
Mobile: [614.301.7189](tel:614.301.7189)
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Sent from my iPhone. Please excuse any typos.

Begin forwarded message:

From: Justin Bickle <jb@columbusregion.com>
Date: September 6, 2017 at 7:30:31 PM EDT
To: "Loges, Michael J." <MJLoges@columbus.gov>
Subject: Re: Water/wasterwater sample bills

Any word? Need something soon! Thanks, man.

Justin T. Bickle
Director, Project Management

Columbus 2020
150 S. Front St., Suite 200
Columbus, OH 43215
O 614-225-6906
C 614-980-5163
E jb@columbusregion.com
columbusregion.com

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From: "Loges, Michael J." <MJLoges@columbus.gov>
Date: Tuesday, September 5, 2017 at 1:31 PM
To: Justin Bickle <jb@columbusregion.com>
Subject: RE: Water/wasterwater sample bills

Nothing back just yet. Just followed up.

Michael J. Loges
Business Development Specialist
Economic Development Division

<image001.png>

150 S. Front Street, Ste. 220
Columbus, OH 43215
Direct: 614.645.6742
Mobile: 614.301.7189
MJLoges@columbus.gov
www.columbus.gov/economicdevelopment/
<https://www.linkedin.com/in/MichaellLoges/>

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From: Justin Bickle [<mailto:jb@columbusregion.com>]
Sent: Tuesday, September 05, 2017 1:09 PM
To: Loges, Michael J. <MJLoges@columbus.gov>
Subject: Re: Water/wasterwater sample bills

Any progress? Need to try and pinpoint something before mid-day Thursday. Thanks!

Justin T. Bickle
Director, Project Management

Columbus 2020
150 S. Front St., Suite 200
Columbus, OH 43215
O 614-225-6906
C 614-980-5163
E jb@columbusregion.com
columbusregion.com

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From: "Loges, Michael J." <MJLoges@columbus.gov>
Date: Thursday, August 31, 2017 at 12:58 PM
To: Justin Bickle <jb@columbusregion.com>
Subject: RE: Water/wasterwater sample bills

Just forwarded to Public Utilities. I'll let you know what I hear.

Michael J. Loges

Business Development Specialist
Economic Development Division

<image001.png>

150 S. Front Street, Ste. 220
Columbus, OH 43215
Direct: 614.645.6742
Mobile: 614.301.7189
MJLoges@columbus.gov
www.columbus.gov/economicdevelopment/
<https://www.linkedin.com/in/MichaelLoges/>

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From: Justin Bickle [<mailto:jb@columbusregion.com>]
Sent: Thursday, August 31, 2017 12:56 PM
To: Loges, Michael J. <MJLoges@columbus.gov>
Subject: Water/wasterwater sample bills

MJL:

Could you possibly assist in next few business days w/ getting a hold of a sample water/waster water bill from a LARGE Columbus customer? I am thinking AB would be a good one if possible. Thoughts? Thanks.

Justin T. Bickle
Director, Project Management

Columbus 2020
150 S. Front St., Suite 200
Columbus, OH 43215
O 614-225-6906
C 614-980-5163
E jb@columbusregion.com
columbusregion.com

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Loges, Michael J.

Subject: FW: Amazon
Location: 250 High Street

Start: Tue 9/12/2017 10:00 AM
End: Tue 9/12/2017 11:00 AM
Show Time As: Tentative

Recurrence: (none)

Meeting Status: Not yet responded

Organizer: Daniel Ayars

-----Original Appointment-----

From: Daniel Ayars [mailto:dayars@nbbj.com]
Sent: Friday, September 08, 2017 1:28 PM
To: Daniel Ayars; A.J. Montero; Schoeny, Steven R.; Matthew McQuade; Irene Alvarez
Subject: Amazon
When: Tuesday, September 12, 2017 10:00 AM-11:00 AM (UTC-05:00) Eastern Time (US & Canada).
Where: 250 High Street

Loges, Michael J.

From: Harris, Quinten L.
Sent: Friday, October 20, 2017 10:07 AM
To: Davis, Robin C.
Cc: Rickman, Cynthia; Schoeny, Steven R.; Loges, Michael J.
Subject: Re: Amazon HQ2

Thank you!

Quinten L. Harris
Deputy Director
City of Columbus
Department of Development
Sent from my iPhone
Please excuse any typo's

On Oct 20, 2017, at 9:12 AM, Davis, Robin C. <RCDavis@columbus.gov> wrote:

Thanks. I'll forward to Irene.

From: Harris, Quinten L.
Sent: Thursday, October 19, 2017 8:22 PM
To: Rickman, Cynthia; Davis, Robin C.; Schoeny, Steven R.
Cc: Loges, Michael J.
Subject: Fwd: Amazon HQ2

See below...

Quinten L. Harris
Deputy Director
City of Columbus
Department of Development

Sent from my iPhone, please excuse any typos.

Begin forwarded message:

From: "Lanier, Shawn" <SLanier@wcmh.com>
Date: October 19, 2017 at 8:00:10 PM EDT
To: "qlharris@columbus.gov" <qlharris@columbus.gov>,
"mjloges@columbus.gov" <mjloges@columbus.gov>
Subject: Amazon HQ2

This is Shawn Lanier with NBC4.

We wanted to do a preview story about the proposal for Amazon's second headquarters being here in Columbus.

I was hoping one of you two could do a quick 5 minute interview with us about

what the plan is. Nothing too detailed but just what's going on.

Thank you for your time and sorry for the late notice.

Sent from my iPhone

Shawn Lanier

Loges, Michael J.

From: Loges, Michael J.
Sent: Thursday, September 07, 2017 2:06 PM
To: NBallent@amazon.com
Cc: Loges, Michael J.
Subject: Amazon HQ2
Attachments: Michael J Loges.vcf

Thank you for the call, Nancy! Please find my contact information below/attached.

Best,
Michael



Michael J. Loges
City of Columbus
Business Development Special...
Development
+1 (614) 645-6742 Work
+1 (614) 301-7189 Mobile
MJLoges@columbus.gov
150 S. Front Street, Suite 200
Columbus, OH 43215
<http://columbus.gov/econom...>

Michael J. Loges
Business Development Specialist
Economic Development Division

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR

DEPARTMENT OF
DEVELOPMENT

150 S. Front Street, Ste. 220
Columbus, OH 43215
Direct: 614.645.6742
Mobile: 614.301.7189
MJLoges@columbus.gov
www.columbus.gov/economicdevelopment/
<https://www.linkedin.com/in/MichaelLoges/>

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Loges, Michael J.

From: Harris, Quinten L.
Sent: Thursday, September 07, 2017 12:00 PM
To: Schoeny, Steven R.; Lundine, Mark A.; Loges, Michael J.; Barnett, Tonya L.
Subject: Amazon RFP for their HQ2

Importance: High

[https://images-na.ssl-images-amazon.com/images/G/01/Anything/test/images/usa/RFP_3_V516043504 .pdf](https://images-na.ssl-images-amazon.com/images/G/01/Anything/test/images/usa/RFP_3_V516043504.pdf)

Quinten

Quinten L. Harris, JD/MPA
Deputy Director for Jobs and Economic Development

THE CITY OF
COLUMBUS

ANDREW J. GINTHER, MAYOR

DEPARTMENT OF
DEVELOPMENT

150 S. Front Street, STE 220
Columbus, OH 43215

Direct: 614.645.0772

Fax: 614.645.2486

qlharris@columbus.gov

www.columbus.gov/economicdevelopment/



Loges, Michael J.

From: Lundine, Mark A.
Sent: Thursday, September 07, 2017 11:13 AM
To: Loges, Michael J.
Cc: Harris, Quinten L.
Subject: FW: Amazon Seeks Prime Location for \$5 Billion Second HQ - The Wall Street Journal.

Do you guys know if 2020/Jobs Ohio is working on this?

From: Mark Wagenbrenner [mailto:mark@wagco.com]
Sent: Thursday, September 07, 2017 10:22 AM
To: Lundine, Mark A.
Subject: Amazon Seeks Prime Location for \$5 Billion Second HQ - The Wall Street Journal.

Take the peninsula our site at gvxing and all the opportunity in the green zone we could add along the Scioto can't imagine there is that many cities who has that much land ready to go this close to the city ? We check all the other boxes .

I thought you would be interested in the following story from The Wall Street Journal.

Amazon Seeks Prime Location for \$5 Billion Second HQ

https://www.wsj.com/article_email/amazon-opens-search-for-second-headquarters-city-in-north-america-1504780191-1MyQjAxMTI3MDA5NzEwMzcyWj/

Download the Wall Street Journal app here: [WSJ](#).

Sent from my iPhone

Mark A. Wagenbrenner

Loges, Michael J.

From: Loges, Michael J.
Sent: Monday, October 02, 2017 12:42 PM
To: Young, James D.; Stargell, Reynaldo A.
Cc: Loges, Michael J.
Subject: FW: Easton loop transit
Attachments: easton loop.pptx

I think this route is good, though I'm a little wary of thinking that Morse has additional capacity – hence the Innis/McCutchen connection that I threw out there. I think this looks good to send to ODOT for crosssections.

Michael J. Loges

Business Development Specialist
Economic Development Division



DEPARTMENT OF
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150 S. Front Street, Ste. 220
Columbus, OH 43215

Direct: 614.645.6742

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MJLoges@columbus.gov

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<https://www.linkedin.com/in/MichaelLoges/>

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From: Young, James D.
Sent: Monday, October 02, 2017 12:24 PM
To: Loges, Michael J. <MJLoges@columbus.gov>
Cc: Stargell, Reynaldo A. <RAStargell@columbus.gov>
Subject: Easton loop transit

Please let me know if this would be the route. I would consider 2 lanes on Morse as Transit dedicated.

James D. Young, P.E.

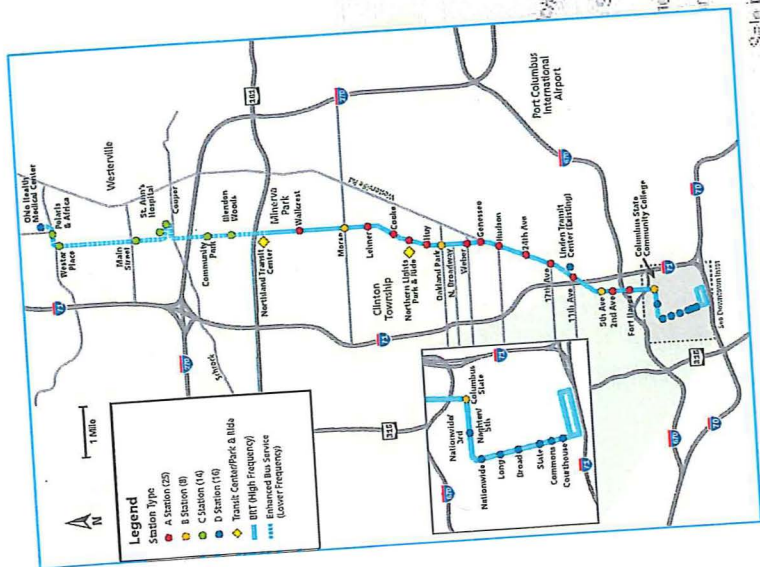
City Engineer/Administrator

Division of Design and Construction

50 West Gay Street, 6th Floor

Columbus, Ohio 43215

W: 614-645-3915



Loges, Michael J.

From: Young, James D.
Sent: Monday, October 02, 2017 10:19 AM
To: Loges, Michael J.
Subject: Re: fairgrounds

Got it. Thank you.

James D. Young, P.E.
City Engineer/Administrator
Division of Design and Construction
[50 West Gay Street, 6th Floor](#)
[Columbus, Ohio 43215](#)
W: [614-645-3915](#)

On Oct 2, 2017, at 10:08 AM, Loges, Michael J. <MJLoges@columbus.gov> wrote:

Ok. We've decided now that you should focus on the other options this week.

Start thinking about it, but this is a Phase II serious option.

Thanks, man. Fast and furious.

Michael J. Loges
Business Development Specialist
Economic Development Division
[150 S. Front Street, Ste. 220](#)
[Columbus, OH 43215](#)
Direct: [614.645.6742](#)
Mobile: [614.301.7189](#)
MJLoges@columbus.gov
www.columbus.gov/economicdevelopment/

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Sent from my iPhone. Please excuse any typos.

On Oct 2, 2017, at 9:32 AM, Young, James D. <JDYoung@columbus.gov> wrote:

I'm not going to have them move on this until I get a go from you.

James D. Young, P.E.
City Engineer/Administrator
Division of Design and Construction
[50 West Gay Street, 6th Floor](#)
[Columbus, Ohio 43215](#)
W: [614-645-3915](#)

Begin forwarded message:

From: "Dave.Holstein@dot.ohio.gov"
<Dave.Holstein@dot.ohio.gov>
Date: October 2, 2017 at 9:28:23 AM EDT
To: "Young, James D." <JDYoung@columbus.gov>,
"Mubeen.Quadri@dot.ohio.gov"
<Mubeen.Quadri@dot.ohio.gov>, "Stargell, Reynaldo A."
<RAStargell@columbus.gov>
Cc: "Rick.Bruce@dot.ohio.gov" <Rick.Bruce@dot.ohio.gov>
Subject: RE: fairgrounds

Mubeen – hold off on doing this until we hear back from James.

Dave Holstein

Administrator, Office of Roadway Engineering
ODOT Division of Engineering
1980 W. Broad Street, Columbus, Ohio 43223
614-644-8137
dave.holstein@dot.state.oh.us
transportation.ohio.gov

<image001.png>

From: Young, James D. [<mailto:JDYoung@columbus.gov>]
Sent: Monday, October 02, 2017 7:24 AM
To: Holstein, David <Dave.Holstein@dot.ohio.gov>; Quadri, Mubeen
<Mubeen.Quadri@dot.ohio.gov>; Stargell, Reynaldo A.
<RAStargell@columbus.gov>
Subject: Fwd: fairgrounds

All,

I have drafted two more options for the use of the fairgrounds.

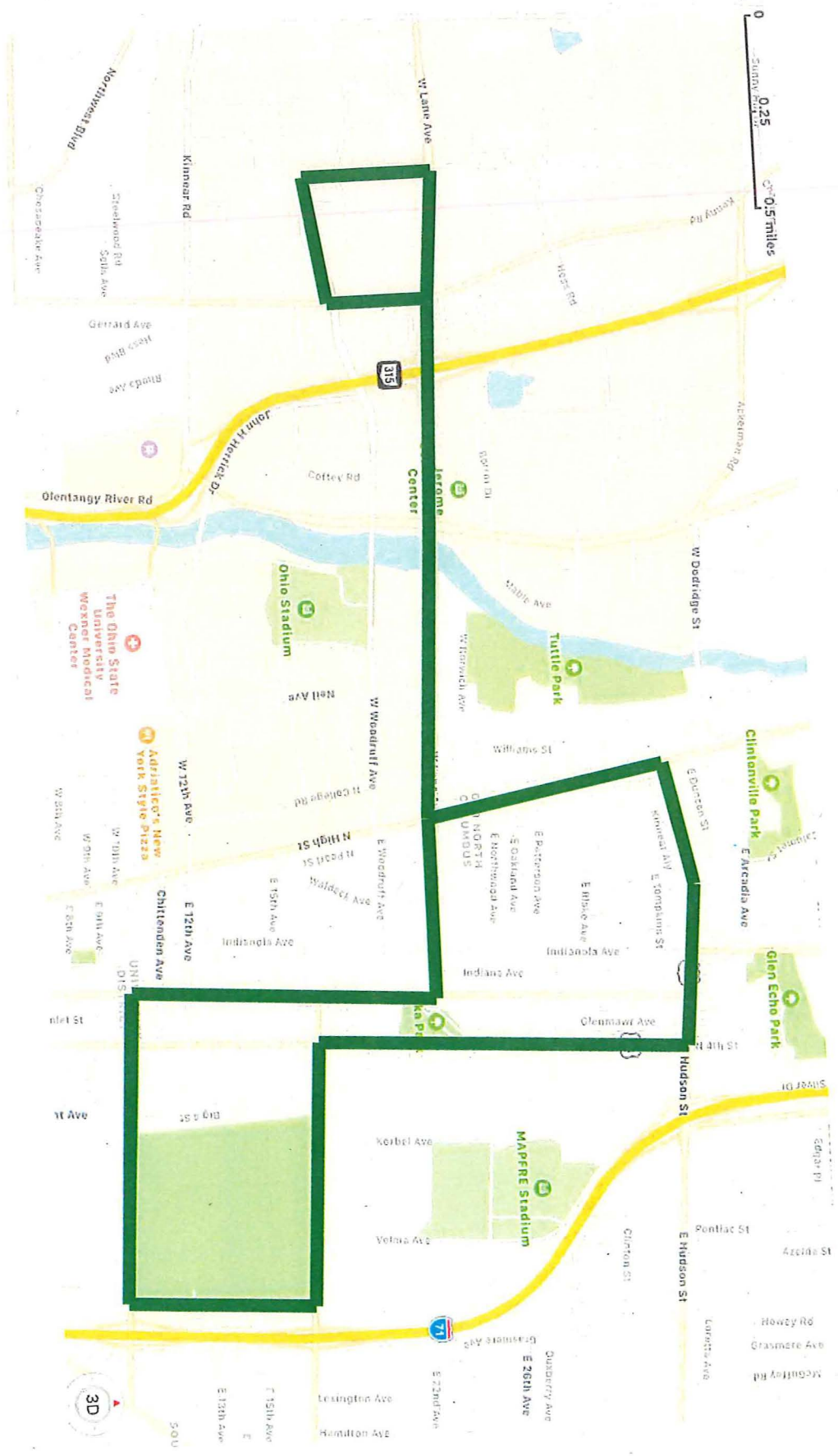
I believe most of these streets would need transit to share the lane with regular traffic. If the roadway overlap the other routes, please use the cross section already created.

I think we could should broad like the other broad thru downtown.

I will call to discuss these options around 8 if you can open the file.

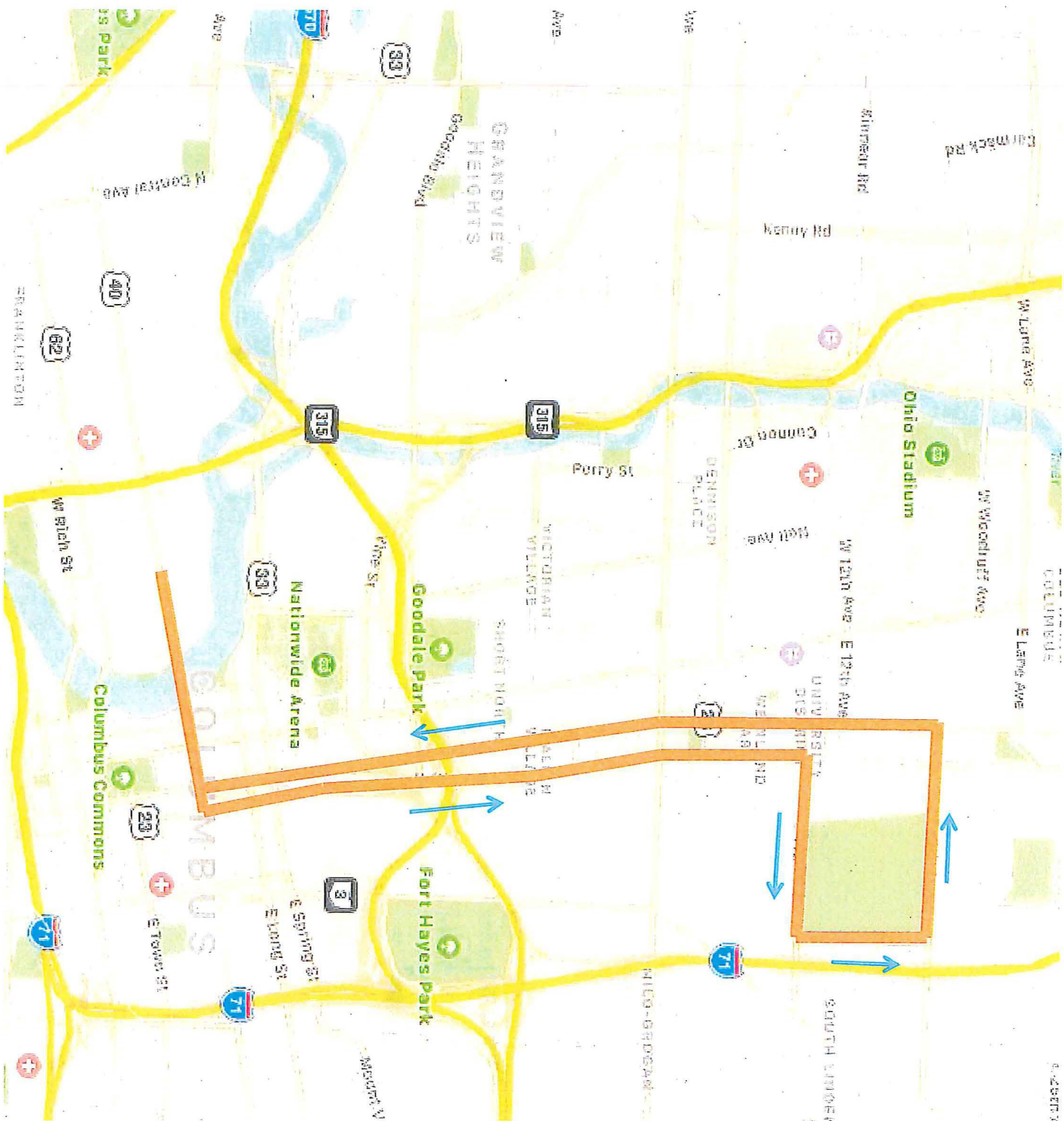
James D. Young, P.E.
City Engineer/Administrator
Division of Design and Construction
[50 West Gay Street, 6th Floor](#)
[Columbus, Ohio 43215](#)

W: [614-645-3915](tel:614-645-3915)



0 0.25 miles
Scale





Loges, Michael J.

From: Loges, Michael J.
Sent: Tuesday, October 03, 2017 12:09 PM
To: Matt McQuade; Justin T. Bickle (jb@columbusregion.com)
Cc: Loges, Michael J.; Harris, Quinten L.; Schoeny, Steven R.
Subject: FW: Letter of Interest-Project Ares (Oct 2017)
Attachments: Letter of Interest-Project Ares (Oct 2017).pdf

Matt/Justin – see attached.

Michael J. Loges
Business Development Specialist
Economic Development Division



DEPARTMENT OF
DEVELOPMENT

150 S. Front Street, Ste. 220
Columbus, OH 43215

Direct: 614.645.6742
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MJLoges@columbus.gov

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<https://www.linkedin.com/in/MichaelLoges/>

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From: "Janas, Erik J." <ErikJanas@franklincountyohio.gov>
Date: October 3, 2017 at 11:36:04 AM EDT
To: "Schoeny, Steven R." <SRSSchoeny@columbus.gov>, "Harris, Quinten L." <QLHarris@columbus.gov>
Cc: "Schimmer, Jim R." <jrschimm@franklincountyohio.gov>, "Roth, Josh M." <jroth@franklincountyohio.gov>
Subject: FW: Letter of Interest-Project Ares (Oct 2017)

Gents:

Please see the attached letter, for your support. Please let me know if you have any questions.

Erik



Commissioner John O'Grady • Commissioner Marilyn Brown • Commissioner Kevin L. Boyce
President

Franklin County Board of Commissioners
Kenneth N. Wilson, County Administrator

October 3, 2017

Mr. Matt McQuade
Managing Director, Business Development
Columbus 2020
150 S. Front Street, Suite 200
Columbus, OH 43215

Re: "Project Ares" Letter of Interest

Dear Mr. McQuade:

The intent of this letter is to provide a written expression of interest on behalf of the Board of Commissioners of Franklin County, Ohio to support the significant investment being considered by your client. As you are well aware, supporting new and expanding businesses to employ Franklin County residents is of the highest priorities to the Board of Commissioners. To that end, Franklin County is willing and committed to assist Columbus 2020 and our regional economic development partners with the expansion of operations by "Project Ares" within the Columbus region, including, but not limited to, the potential disposition of property owned by the Board of Commissioners. [JMR1]

Franklin County commits to provide any and all information requested by you or your client that is reasonably necessary to evaluate the viability of properties owned by the Board of Commissioners including, but not limited to, environmental site assessments, geotechnical reports, wetland delineation surveys, and archeological site surveys.

This letter does not create a binding agreement between the prospective purchaser and the Owner of the Property and will not be enforceable. The terms and conditions of any future real estate purchase agreement will supersede any terms and conditions contained in this letter.

Thank you for the opportunity to be considered for this truly remarkable project. Should you wish to get in touch, please contact me at (614) 525-4132 or knwilson@franklincountyohio.gov.

Sincerely,

Kenneth N. Wilson
Franklin County Administrator

CC: Mr. Justin Bickle - Director, Project Management

Loges, Michael J.

From: Loges, Michael J.
Sent: Thursday, October 05, 2017 11:48 AM
To: Matt McQuade; Daniel Ayars
Cc: Irene Alvarez; Justin Bickle; Loges, Michael J.
Subject: RE: Ares Schedule
Attachments: [REDACTED] 11X17.pdf

Just received the attached with this note...

"Actually I forgot that we had a site plan and capacity study for when we were talking to a local company see attached."

Michael J. Loges

Business Development Specialist
Economic Development Division



DEPARTMENT OF
DEVELOPMENT

150 S. Front Street, Ste. 220
Columbus, OH 43215

Direct: 614.645.6742

Mobile: 614.301.7189

MJLoges@columbus.gov

www.columbus.gov/economicdevelopment/

<https://www.linkedin.com/in/MichaelLoges/>

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From: Loges, Michael J.

Sent: Thursday, October 05, 2017 10:24 AM

To: 'Matt McQuade' <mmq@columbusregion.com>; 'Daniel Ayars' <dayars@nbbj.com>

Cc: 'Irene Alvarez' <ia@columbusregion.com>; 'Justin Bickle' <jb@columbusregion.com>; Loges, Michael J. <MJLoges@columbus.gov>

Subject: RE: Ares Schedule

I connected with [REDACTED]. They have not put together a site plan for [REDACTED]. They'd been focused on [REDACTED]. See attached.

Feel free to take a swing at general massing/parking. Nothing elaborate - just a first pass. With the [REDACTED] I might suggest an option with pedestal parking to get some height, but I defer to your expertise.

Michael J. Loges

Business Development Specialist
Economic Development Division



DEPARTMENT OF
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150 S. Front Street, Ste. 220
Columbus, OH 43215

Direct: 614.645.6742

Mobile: 614.301.7189

MJLoges@columbus.gov

www.columbus.gov/economicdevelopment/

<https://www.linkedin.com/in/MichaelLoges/>

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From: Loges, Michael J.

Sent: Thursday, October 05, 2017 9:32 AM

To: 'Matt McQuade' <mmq@columbusregion.com>; Daniel Ayars <dayars@nbbj.com>

Cc: Irene Alvarez <ia@columbusregion.com>; Justin Bickle <jb@columbusregion.com>

Subject: RE: Ares Schedule

Dan –

I'll call you in second.

Franklin Co. [REDACTED]. Total acreage is [REDACTED].

Michael J. Loges

Business Development Specialist

Economic Development Division



DEPARTMENT OF
DEVELOPMENT

150 S. Front Street, Ste. 220
Columbus, OH 43215

Direct: 614.645.6742

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MJLoges@columbus.gov

www.columbus.gov/economicdevelopment/

<https://www.linkedin.com/in/MichaelLoges/>

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From: Matt McQuade [<mailto:mmq@columbusregion.com>]

Sent: Thursday, October 05, 2017 9:29 AM

To: Daniel Ayars <dayars@nbbj.com>

Cc: Irene Alvarez <ia@columbusregion.com>; Justin Bickle <jb@columbusregion.com>; Loges, Michael J.

<MJLoges@columbus.gov>

Subject: Re: Ares Schedule

Michael – Can you please connect with Daniel to clarify [REDACTED]?

From: Daniel Ayars <dayars@nbbj.com>
Date: Thursday, October 5, 2017 at 9:28 AM
To: Matthew McQuade <mmq@columbusregion.com>
Cc: Irene Alvarez <ia@columbusregion.com>, justin bickle <jb@columbusregion.com>, Michael Loges <MJLoges@columbus.gov>
Subject: RE: Ares Schedule

Matt,

We can find a good way to keep the support letters standalone. Issue may come when we have to submit the electronic copy.

For the site I need clarity about the [REDACTED] site. We do not have that in our model currently. It was also not part of the City's Development sites. Do we need to add massing and information about this site? I need the outline.

We can remove Mt Carmel. That's no problem.

Daniel G. Ayars, AIA, NCARB Principal
NBBJ 250 S. High Street, Suite 300 COLUMBUS OH 43215
Direct: 614.232.3178 Mobile: 614.282.2543
www.nbbj.com / [@nbbjdesign](https://twitter.com/nbbjdesign) / <http://meanstheworld.co>

From: Matt McQuade [<mailto:mmq@columbusregion.com>]
Sent: Thursday, October 5, 2017 9:10 AM
To: Daniel Ayars <dayars@nbbj.com>
Cc: Irene Alvarez <ia@columbusregion.com>; Justin Bickle <jb@columbusregion.com>; Loges, Michael J. <MJLoges@columbus.gov>
Subject: Re: Ares Schedule
Importance: High

Daniel,

I'll let Justin and Irene jump in if they think differently, but I feel like the support letters should be standalone. They are a part of every Ohio region's submission and are not unique to us. I don't want them to take any attention away from the whitepaper. Is that okay or will it disrupt what your team thinks is the optimal format?

Sites:

- Downtown/Franklinton (pitched as one site)
 - Scioto Peninsula
 - [REDACTED]
 - [REDACTED]
 - [REDACTED]
 - [REDACTED]
 - [REDACTED]
- OSU
- Easton
- [REDACTED]
- [REDACTED]

I have Michael copied on this because Mt. Carmel is no longer a part of what we are proposing and we need to get on the same page on this ASAP.

The JobsOhio incentive information can go in front of all of the sites.

MATT MCQUADE

Managing Director, Business Development

Columbus 2020

150 S. Front St., Suite 200

Columbus, OH 43215

O (614) 225-6920

C (614) 270-6750

E mmq@columbusregion.com

<http://linkedin.com/in/MattMcQuade>

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From: Daniel Ayars <dayars@nbbj.com>

Date: Wednesday, October 4, 2017 at 10:56 PM

To: Matthew McQuade <mmq@columbusregion.com>

Cc: Irene Alvarez <ia@columbusregion.com>, justin bickle <jb@columbusregion.com>

Subject: RE: Ares Schedule

Matt,

I am going back through everything to make sure we have not missed anything.

Questions:

1. The Support Letters from Gov and Cabinet. What section do you see these going into or should they be standalone like the white paper?
2. Just to clarify we will have the following sites
 - a. [REDACTED]
 - b. Scioto Pen
 - c. [REDACTED]
 - d. Mt Carmel site
 - e. [REDACTED]
 - f. [REDACTED]
 - g. [REDACTED]
 - h. [REDACTED]
 - i. Easton
3. Where do you want the Jobs Ohio to go? Business?

Do you have time to come by our office tomorrow afternoon to see all the books printed on the wall.

Daniel G. Ayars, AIA, NCARB Principal

NBBJ 250 S. High Street, Suite 300 COLUMBUS OH 43215

Direct: 614.232.3178 Mobile: 614.282.2543

www.nbbj.com / [@nbbjdesign](https://twitter.com/nbbjdesign) / <http://meanstheworld.co>

Loges, Michael J.

From: Loges, Michael J.
Sent: Thursday, September 28, 2017 6:18 PM
To: Young, James D.; Lundine, Mark A.; Harris, Quinten L.; Schoeny, Steven R.; Stargell, Reynaldo A.; Gallagher, Jennifer L.
Cc: Loges, Michael J.
Subject: Ares -- Ohio State Fairgrounds
Attachments: Ares - Proposed BRT (Fairgrounds).docx

All –

I just got some good news...

The Governor has given us approval to include the 230-acre Ohio State Fairgrounds in our proposal which now presents a need to coordinate another transportation solution linking the site to Downtown/Franklinton and the site to Ohio State University.

On Steve's urging, we need to find time to circle back up with the full transportation working group (including ODOT/AECOM) to discuss (i) the new connection between OSU/Fairgrounds that is needed and (ii) tighten up our overall transportation talking points/solution.

Can we rally everyone on Monday morning first thing?

James/Reynaldo – Can you pull together AECOM and ODOT? Can we connect first thing tomorrow? Or call me tonight at the office.

To kick off the discussion, Steve and discussed including a BRT-type system along 11th Ave. that would connect campus to the Fairgrounds (a simple enough prospect) but we also want to start thinking outside of the box and Steve wants to include a possible northern and southern passenger rail stop near the Fairgrounds. To aid in a visual, please see the attached document which I just cobbled together. What is everyone thinking?

Best,
Michael

Michael J. Loges
Business Development Specialist
Economic Development Division

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR

DEPARTMENT OF
DEVELOPMENT

150 S. Front Street, Ste. 220
Columbus, OH 43215
Direct: 614.645.6742
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MJLoges@columbus.gov
www.columbus.gov/economicdevelopment/
<https://www.linkedin.com/in/MichaelLoges/>

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Parcel Owner Address

BRT Route Extension
(OSU/Fairgrounds)

Passenger rail stop

Loges, Michael J.

From: Schoeny, Steven R.
Sent: Tuesday, October 03, 2017 9:00 AM
To: Loges, Michael J.
Cc: Harris, Quinten L.
Subject: RE: Ares

Start with the Administration. Tell them that I know the Board Chair and can reach out to her personally if that would be helpful.

From: Loges, Michael J.
Sent: Tuesday, October 03, 2017 8:55 AM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Cc: Loges, Michael J. <MJLoges@columbus.gov>; Harris, Quinten L. <QLHarris@columbus.gov>
Subject: RE: Ares

Want us to call the administration/BOE? Not sure what your schedule is like today. We're happy to do it.

Michael J. Loges
Business Development Specialist
Economic Development Division



DEPARTMENT OF
DEVELOPMENT

150 S. Front Street, Ste. 220
Columbus, OH 43215

Direct: 614.645.6742

Mobile: 614.301.7189

MJLoges@columbus.gov

www.columbus.gov/economicdevelopment/

<https://www.linkedin.com/in/MichaelLoges/>

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From: Schoeny, Steven R.
Sent: Tuesday, October 03, 2017 8:52 AM
To: Loges, Michael J. <MJLoges@columbus.gov>
Subject: RE: Ares

Yes.

From: Loges, Michael J.
Sent: Monday, October 02, 2017 2:05 PM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Cc: Harris, Quinten L. <QLHarris@columbus.gov>; Loges, Michael J. <MJLoges@columbus.gov>
Subject: Re: Ares

Confirmed with Whitman that the FIRST phase proposed at Easton will be against the highway/east side of Stelzer.
Should we call Gahanna-Jefferson?

Michael J. Loges

Business Development Specialist
Economic Development Division

[150 S. Front Street, Ste. 220](#)
[Columbus, OH 43215](#)

Direct: [614.645.6742](tel:614.645.6742)

Mobile: [614.301.7189](tel:614.301.7189)

MJLoges@columbus.gov

www.columbus.gov/economicdevelopment/

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Sent from my iPhone. Please excuse any typos.

On Oct 2, 2017, at 1:59 PM, Schoeny, Steven R. <SRSchoeny@columbus.gov> wrote:

You guys need to run Schimmer through the numbers so that he can prepare folks at the county.

<image001.png>

Loges, Michael J.

From: Schoeny, Steven R.
Sent: Sunday, October 01, 2017 7:38 PM
To: Loges, Michael J.; Harris, Quinten L.
Subject: Re: Ares - DRAFT Offer Letter & Revised ROI

On the "Income Tax TIF", let's say that we will dedicate the balance of that which does not go to offset land acquisition and site prep to supporting transportation infrastructure for years 16 – 30. Thus, extending our commitment from the JGI period.

Steve

From: Michael Loges <MJLoges@columbus.gov>
Date: Sunday, October 1, 2017 at 5:53 PM
To: Quinten Harris <QLHarris@columbus.gov>, "Schoeny, Steven R." <SRSchoeny@columbus.gov>
Cc: Michael Loges <MJLoges@columbus.gov>
Subject: Ares - DRAFT Offer Letter & Revised ROI

Quinten/Steve –

Following our discussion Friday morning, please see attached. I think I still need to add info about that TIF-like structure to reimburse the cost of land, real property improvements, demolition, and site preparation...but this is a start.

Michael J. Loges

Business Development Specialist
Economic Development Division

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR

DEPARTMENT OF
DEVELOPMENT

150 S. Front Street, Ste. 220
Columbus, OH 43215

Direct: 614.645.6742

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MJLoges@columbus.gov

www.columbus.gov/economicdevelopment/

<https://www.linkedin.com/in/MichaelLoges/>

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Loges, Michael J.

From: Justin Bickle <jb@columbusregion.com>
Sent: Monday, September 25, 2017 9:44 AM
To: Matt McQuade; Schoeny, Steven R.; Loges, Michael J.
Subject: FW: Project Ares
Attachments: [Untitled].pdf

Just dug through inbox and noticed this came through, but your email is wrong, Matt. I'll reply and copy you in w/ correct address.

Justin T. Bickle
Director, Project Management

Columbus 2020
150 S. Front St., Suite 200
Columbus, OH 43215
O 614-225-6906
C 614-980-5163
E jb@columbusregion.com
columbusregion.com

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From: [REDACTED]
Date: Friday, September 22, 2017 at 5:09 PM
To: Justin Bickle <jb@columbusregion.com>, [REDACTED]
Cc: [REDACTED]
Subject: RE: Project Ares

Matt and Justin,

[REDACTED] asked that I forward the above attachment that includes a letter expressing our interest in working with your team in the Franklinton area. Please let us know if you have any questions. Thanks!

[REDACTED]

Sent with Good (www.good.com)


From: Schoeny, Steven R. <SRSchoeny@columbus.gov>

Sent: Thursday, September 14, 2017 1:13:44 PM

To: Ellis, Brian J

Cc: 'Matt McQuade'; 'Justin Bickle'

Subject: [EXTERNAL] Project Ares

 This is an external email. Do not click on links or open attachments unless you trust the sender.

Brian:

Thank you for your interest in working with the City of Columbus and Columbus 2020, our Regional economic development partner, to attract new businesses to Columbus.

As we have discussed, the City of Columbus is pursuing a new project, "PROJECT ARES," for which we believe that your property could be an excellent part of our real estate solution. The client is seeking urban sites for a corporate office, and the City and Columbus 2020 are assembling a portfolio of options in the central business district and along the West Broad St. corridor in Franklinton. A letter of interest from your organization is critical to demonstrate interest and viability.

To aid in this process, please find a draft letter attached to this message for your consideration. Feel free to modify this as you see fit. The key elements of the letter are:

- A stated willingness to sell the property,
- A map defining the property that is available.
- Any restrictions on the availability of the site. Project Ares has a long timeline for some of its needs, so the client can tolerate some delays in project availability to accommodate expiration or buyout of existing leases.
- Any other non-standard contingencies related to your site.

Please email a draft of your letter to both Matt McQuade (mmq@columbusregion.com) and Justin Bickle (jb@columbusregion.com) with Columbus 2020 (both copied). **All letters must be submitted no later than 5:00PM (EST) on Thursday, September 21, 2017.** To protect your confidential information, please clearly mark all documents containing confidential information as such and send that information only to Matt and Justin at Columbus 2020.

Once all letters are submitted, they will be reviewed by the City's Department of Development and Columbus 2020. It is reasonable to expect some additional clarification/follow-up may be necessary before finalizing our submission. Furthermore, the City of Columbus and Columbus 2020 each reserve the right to include only the site(s) we feel best position the City of Columbus for success.

Thank you for your assistance in this matter and your continued work to improve our city. Should you have any questions, please don't hesitate to contact me at (614) 832-6207 (my mobile number) or SRSchoeny@columbus.gov.

Thank you,

Steve

Steven R. Schoeny
Director

THE CITY OF **COLUMBUS**

ANDREW J. GINTHER, MAYOR

DEPARTMENT OF DEVELOPMENT

510 W. Gay Street, 8th Floor
Columbus, OH 43215
Direct: 614.644.3333
srschoeny@columbus.gov
www.columbus.gov

Loges, Michael J.

From: [REDACTED]
Sent: Friday, September 22, 2017 2:30 PM
To: Loges, Michael J.
Cc: Schoeny, Steven R.; Matt McQuade; Justin T. Bickle (jb@columbusregion.com)
Subject: RE: Project Ares
Attachments: [Untitled].pdf

Michael,
Attached is the letter from [REDACTED]

From: Loges, Michael J. [mailto:MJLoges@columbus.gov]

Sent: Thursday, September 21, 2017 11:35 AM

To: [REDACTED]

Cc: Loges, Michael J. <MJLoges@columbus.gov>; Schoeny, Steven R. <SRSchoeny@columbus.gov>; Matt McQuade <mmq@columbusregion.com>; Justin T. Bickle (jb@columbusregion.com) <jb@columbusregion.com>

Subject: RE: Project Ares

Thank you for chatting this morning, [REDACTED]. I appreciate you taking the time to catch up and reaffirm that you're looking to partner on this opportunity.

As a reminder, once a final letter is prepared/signed, please do not send it to City of Columbus staff. Rather, we ask that you share the letter with Matt McQuade (mmq@columbusregion.com) and Justin Bickle (jb@columbusregion.com) with Columbus 2020 (both copied).

Michael J. Loges

Business Development Specialist
Economic Development Division

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR

DEPARTMENT OF
DEVELOPMENT

150 S. Front Street, Ste. 220
Columbus, OH 43215

Direct: 614.645.6742
Mobile: 614.301.7189

MJLoges@columbus.gov

www.columbus.gov/economicdevelopment/
<https://www.linkedin.com/in/MichaelLoges/>

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From: Schoeny, Steven R.

Sent: Monday, September 18, 2017 4:21 PM

To: [REDACTED]

Cc: 'Matt McQuade' <mmq@columbusregion.com>; 'Justin Bickle' <jb@columbusregion.com>

Subject: Project Ares

Thank you for your interest in working with the City of Columbus and Columbus 2020, our Regional economic development partner, to attract new businesses to Columbus.

As we have discussed, the City of Columbus is pursuing a new project, "PROJECT ARES," for which we believe that your property could be an excellent part of our real estate solution. The client is seeking urban sites for a corporate office, and the City and Columbus 2020 are assembling a portfolio of options in the central business district and along the West Broad St. corridor in Franklinton. A letter of interest from your organization is critical to demonstrate interest and viability.

To aid in this process, please find a draft letter attached to this message for your consideration. Feel free to modify this as you see fit. The key elements of the letter are:

- A stated willingness to sell the property,
- A map defining the property that is available.
- Any restrictions on the availability of the site. Project Ares has a long timeline for some of its needs, so the client can tolerate some delays in project availability to accommodate expiration or buyout of existing leases.
- Any other non-standard contingencies related to your site.

Please email a draft of your letter to both Matt McQuade (mmq@columbusregion.com) and Justin Bickle (jb@columbusregion.com) with Columbus 2020 (both copied). **All letters must be submitted no later than 5:00PM (EST) on Thursday, September 21, 2017.** To protect your confidential information, please clearly mark all documents containing confidential information as such and send that information only to Matt and Justin at Columbus 2020.

Once all letters are submitted, they will be reviewed by the City's Department of Development and Columbus 2020. It is reasonable to expect some additional clarification/follow-up may be necessary before finalizing our submission. Furthermore, the City of Columbus and Columbus 2020 each reserve the right to include only the site(s) we feel best position the City of Columbus for success.

Thank you for your assistance in this matter and your continued work to improve our city. Should you have any questions, please don't hesitate to contact me at (614) 832-6207 (my mobile number) or SRSchoeny@columbus.gov.

Thank you,

Steve

Steven R. Schoeny

Director

THE CITY OF **COLUMBUS**

ANDREW J. GINTHER, MAYOR

DEPARTMENT OF DEVELOPMENT

60 W. Gay Street 3rd Floor
Columbus, OH 43215

Direct: (614) 545-6638

srschoeny@columbus.gov

www.columbus.gov

Harris, Quinten L.

From: Justin Bickle <jb@columbusregion.com>
Sent: Tuesday, September 12, 2017 9:54 AM
To: Matt McQuade; Schoeny, Steven R.; Lundine, Mark A.; Harris, Quinten L.; Loges, Michael J.
Subject: Re: Project Ares
Attachments: Project Ares - Incentive Program Spreadsheet.xlsx

All:

Please see the incentive tracking spreadsheet attached that we will use for Ares. Thanks.

Justin T. Bickle
Director, Project Management

Columbus 2020
150 S. Front St., Suite 200
Columbus, OH 43215
O 614-225-6906
C 614-980-5163
E jb@columbusregion.com
columbusregion.com

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From: McQuade <mmq@columbusregion.com>
Date: Monday, September 11, 2017 at 11:28 AM
To: "srschoeny@columbus.gov" <srschoeny@columbus.gov>, Mark Lundine <MALundine@columbus.gov>, "Harris, Quinten L." <QLHarris@columbus.gov>, "Loges, Michael J." <MJLoges@columbus.gov>
Cc: Justin Bickle <jb@columbusregion.com>
Subject: Project Ares

Steve, Mark, Quinten and Michael:

We've created a workflow status document for Project Ares, which is attached. It outlines the key deliverables needed for our proposal and the parties responsible. The City's key items are:

- Site information
- Incentive offer and associated information (Justin will send over a template later for the questions asked on each incentive program)
- Engaging SMART Columbus
- Engaging OSU

We'll use this table during our weekly meetings to make sure everything is on track.

Please let me know if you have any thoughts or questions or if anything should be added.

Best,

Matt

MATT MCQUADE

Managing Director, Business Development

Columbus 2020

150 S. Front St., Suite 200

Columbus, OH 43215

O (614) 225-6920

C (614) 270-6750

E mmq@columbusregion.com

<http://linkedin.com/in/MattMcQuade>

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[illegible][illegible]

Harris, Quinten L.

From: Loges, Michael J.
Sent: Wednesday, September 13, 2017 11:00 AM
To: jkk@columbusregion.com
Cc: Harris, Quinten L.; Schoeny, Steven R.; Loges, Michael J.
Subject: Crime Data Mapping Tool

Follow Up Flag: Flag for follow up
Flag Status: Flagged

<http://communitycrimemap.com/>

Jay –

Stop over in a few minutes and I'll tell you how to sort/filter and use this tool.

I think we should look at "violet crime" (aka crimes against people – robbery, assault, etc.) rather than property crime (theft, burglary, etc.). We can use this tool to get data within the last 1 year.

More information to come from the Division of Police Community Liaison Officer – Kelly Shay (Precinct 8 – Franklinton) and Scott Peck (Precinct 16 – Downtown) that will add some context. What were the areas experiencing 5 years ago? 10 years ago? Etc.

Best,
Michael

Michael J. Loges
Business Development Specialist
Economic Development Division

THE CITY OF
COLUMBUS

ANDREW J. GANTHER, MAYOR

DEPARTMENT OF
DEVELOPMENT

150 S. Front Street, Ste. 220
Columbus, OH 43215

Direct: 614.645.6742

Mobile: 614.301.7189

MJLoges@columbus.gov

www.columbus.gov/economicdevelopment/

<https://www.linkedin.com/in/MichaelLoges/>

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Harris, Quinten L.

From: Loges, Michael J.
Sent: Wednesday, September 13, 2017 11:00 AM
To: jkk@columbusregion.com
Cc: Harris, Quinten L.; Schoeny, Steven R.; Loges, Michael J.
Subject: Crime Data Mapping Tool

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Jay –

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More information to come from the Division of Police Community Liaison Officer – Kelly Shay (Precinct 8 – Franklinton) and Scott Peck (Precinct 16 – Downtown) that will add some context. What were the areas experiencing 5 years ago? 10 years ago? Etc.

Best,
Michael

Michael J. Loges
Business Development Specialist
Economic Development Division

THE CITY OF
COLUMBUS
ANDREW J. GANTHER, MAYOR
DEPARTMENT OF
ECONOMIC DEVELOPMENT

150 S. Front Street, Ste. 220
Columbus, OH 43215
Direct: 614.645.6742
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MJLoges@columbus.gov
www.columbus.gov/economicdevelopment/
<https://www.linkedin.com/in/MichaelLoges/>

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Harris, Quinten L.

From: Loges, Michael J.
Sent: Wednesday, September 20, 2017 2:06 PM
To: Irene Alvarez (ia@columbusregion.com)
Cc: Matt McQuade; Justin T. Bickle (jb@columbusregion.com); Loges, Michael J.; Schoeny, Steven R.; Harris, Quinten L.
Subject: Ares - Franklinton Board of Trade Video

Irene,

I *think* this is the video that Steve mentioned yesterday that highlights the uniqueness of Franklinton. This was put together by the Franklinton Board of Trade. Let me know if you have trouble accessing.

<https://vimeo.com/230491781>

"These are the images that make Franklinton great... the images not everyone gets to see. This is why you should visit Franklinton!!"

Michael J. Loges

Business Development Specialist
Economic Development Division

THE CITY OF
COLUMBUS

ANDREW J. GANTHER, MAYOR

DEPARTMENT OF
DEVELOPMENT

150 S. Front Street, Ste. 220
Columbus, OH 43215

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MJLoges@columbus.gov

www.columbus.gov/economicdevelopment/

<https://www.linkedin.com/in/MichaelLoges/>

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Harris, Quinten L.

From: Harris, Quinten L.
Sent: Thursday, September 28, 2017 12:15 PM
To: 'Matt McQuade'
Subject: FW: Renderings

Importance: High

Follow Up Flag: Follow up
Flag Status: Flagged

Matt,

Development will pay for the cost of the City renderings for the proposal. When will you know how much it is? Also, will we need to pay 2020 or some other vendor? Let me know...

Quinten

Quinten L. Harris, JD/MPA
Deputy Director for Jobs and Economic Development
Department of Development
City of Columbus
Direct: 614.645.0772
qlharris@columbus.gov

From: Schoeny, Steven R.
Sent: Thursday, September 28, 2017 11:00 AM
To: Harris, Quinten L. <QLHarris@columbus.gov>
Subject: FW: Renderings

I think that we should. Can you follow up with Matt on how to structure the payment.

From: Matt McQuade [<mailto:mmq@columbusregion.com>]
Sent: Thursday, September 28, 2017 9:00 AM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Subject: Renderings

Steve,

I received this from Dan last night.

Book Finished printing Oct 13th or 14th
Books sent for printing Oct 8th
Final Rendering complete Oct 8th
3D Model sent for rendering Oct 3rd.
View angles finished for Downtown, Peninsula and [REDACTED] sites – Oct 3rd
- 3 to 4 total renderings at \$2500 per rendering
Modeling for each site complete Oct 2nd.

We are not paying for renderings in other communities, so would like the City to pick up this cost. Is that okay?

Thank you,

Matt

MATT MCQUADE

Managing Director, Business Development

Columbus 2020

150 S. Front St., Suite 200

Columbus, OH 43215

O (614) 225-6920

C (614) 270-6750

E mmq@columbusregion.com

<http://linkedin.com/in/MattMcQuade>

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Harris, Quinten L.

From: Schoeny, Steven R.
Sent: Thursday, September 07, 2017 11:15 AM
To: Harris, Quinten L.; Reed, Hannah C.; Cole, Lee A.; Perfect, Kimber L.; Rickman, Cynthia; Brown, Elizabeth
Subject: RE: Amazon headquarters

Here is what the Ginther Administration is going to say about this.

"We are intrigued by Amazon's announcement. However, we do not comment on current or potential business development projects."

-----Original Message-----

From: Harris, Quinten L.
Sent: Thursday, September 07, 2017 11:10 AM
To: Reed, Hannah C. <HCreed@columbus.gov>; Schoeny, Steven R. <SRSchoeny@columbus.gov>
Subject: RE: Amazon headquarters

I spoke to Steve and he will fashion a respond for them to provide to ABC6 shortly.

Quinten

Quinten L. Harris, JD/MPA
Deputy Director for Jobs and Economic Development Department of Development City of Columbus
Direct: 614.645.0772
qlharris@columbus.gov

-----Original Message-----

From: Reed, Hannah C.
Sent: Thursday, September 07, 2017 11:07 AM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>; Harris, Quinten L. <QLHarris@columbus.gov>
Subject: FW: Amazon headquarters
Importance: High

Hannah Reed
Assistant Director

50 W. Gay Street
Columbus, OH 43215
Direct: 614.645.8577
Fax: 614.645.6675
www.columbus.gov

-----Original Message-----

From: Ben Garbarek [mailto:bcgarbarek@sbgstv.com]
Sent: Thursday, September 07, 2017 11:06 AM
To: Reed, Hannah C. <HCreed@columbus.gov>
Subject: RE: Amazon headquarters

Hi Hannah, I'll attach my contact information below. We'd love to talk to someone on camera early this afternoon if possible. We'd just like to talk to someone about whether this kind of development is something Columbus would be interested in competing for. If you could give me a call when you get this, I'd appreciate it!

Ben Garbarek
ABC6/FOX28
bcgarbarek@sbgstv.com
(614) 312-1860

-----Original Message-----

From: Cole, Lee A. [mailto:LACole@columbus.gov]
Sent: Thursday, September 07, 2017 11:01 AM
To: Ben Garbarek <bcgarbarek@sbgstv.com>
Cc: Reed, Hannah C. <HCreed@columbus.gov>
Subject: RE: Amazon headquarters

Hi Ben,

I would need to direct you to the Department of Development Assistant Director Hannah Reed. I have copied her on this email. Below is her information.

Hannah Reed
Assistant Director
50 W. Gay Street
Columbus, OH 43215
Direct: 614.645.8577
Fax: 614.645.6675

-----Original Message-----

From: Ben Garbarek [mailto:bcgarbarek@sbgstv.com]
Sent: Thursday, September 07, 2017 10:08 AM
To: Cole, Lee A.
Subject: Amazon headquarters

Hey Lee,

Hearing Amazon wants to build a large headquarters in the US which would employ roughly 50,000 people. Cincinnati reportedly has already said they want to compete for it. Any discussion of Columbus competing for it?

Thanks!

Ben Garbarek

Sent from my iPhone

Harris, Quinten L.

From: Harris, Quinten L.
Sent: Thursday, September 07, 2017 11:29 AM
To: Lundine, Mark A.
Subject: RE: Amazon Seeks Prime Location for \$5 Billion Second HQ - The Wall Street Journal.

Calling you now...

Quinten

Quinten L. Harris, JD/MPA
Deputy Director for Jobs and Economic Development
Department of Development
City of Columbus
Direct: 614.645.0772
qlharris@columbus.gov

From: Lundine, Mark A.
Sent: Thursday, September 07, 2017 11:13 AM
To: Loges, Michael J. <MJLoges@columbus.gov>
Cc: Harris, Quinten L. <QLHarris@columbus.gov>
Subject: FW: Amazon Seeks Prime Location for \$5 Billion Second HQ - The Wall Street Journal.

Do you guys know if 2020/Jobs Ohio is working on this?

From: Mark Wagenbrenner [<mailto:mark@wagco.com>]
Sent: Thursday, September 07, 2017 10:22 AM
To: Lundine, Mark A.
Subject: Amazon Seeks Prime Location for \$5 Billion Second HQ - The Wall Street Journal.

Take the peninsula our site at gvxing and all the opportunity in the green zone we could add along the Scioto can't imagine there is that many cities who has that much land ready to go this close to the city ? We check all the other boxes .

I thought you would be interested in the following story from The Wall Street Journal.

Amazon Seeks Prime Location for \$5 Billion Second HQ

https://www.wsj.com/article_email/amazon-opens-search-for-second-headquarters-city-in-north-america-1504780191-1MyQjAxMTI3MDA5NzEwMzcyWj/

Download the Wall Street Journal app here: [WSJ](#).

Sent from my iPhone

Mark A. Wagenbrenner

Harris, Quinten L.

From: Reed, Hannah C.
Sent: Thursday, September 07, 2017 1:32 PM
To: Schoeny, Steven R.; Rickman, Cynthia; Harris, Quinten L.
Subject: FW: Amazon HQ2

Hannah Reed
Assistant Director

50 W. Gay Street
Columbus, OH 43215
Direct: 614.645.8577
Fax: 614.645.6675
www.columbus.gov

From: Carmean, James W.
Sent: Thursday, September 07, 2017 1:30 PM
To: Reed, Hannah C. <HCreed@columbus.gov>
Cc: Ellingsen, Kelsey A. <KAellingsen@columbus.gov>
Subject: FW: Amazon HQ2

FYI on the response we are using. Let us know if you think it needs edits.

From: Carmean, James W.
Sent: Thursday, September 07, 2017 1:24 PM
To: 'Zachary Chovan'; 311; Roberts, Edward J.; James, Gretchen D.; Harper, Nicole N.; Williams, Carl G.; Davidson, Zachary G.; Capobianco, Linda M.; Hampton, Ralonda S.; Martin, Sherry; Stinziano, Michael PG.; McCain, Kevin B.; Megas, Stephanie B.
Subject: RE: Amazon HQ2

Mr. Chovan,

Thank you for writing City Council to share your support for Columbus pursuing Amazon's recently announced second headquarters. The Columbus Department of Development is actively looking at the opportunity and appreciates your suggestions and encouragement.

Sincerely,

James Carmean
Legislative Assistant
Councilmember Elizabeth Brown
Office: (614) 724-4649

THE CITY OF
COLUMBUS
CITY COUNCIL

From: Zachary Chovan [mailto:zchovan@gmail.com]

Sent: Thursday, September 07, 2017 12:45 PM

To: 311; Roberts, Edward J.; James, Gretchen D.; Harper, Nicole N.; Williams, Carl G.; Carmean, James W.; Davidson, Zachary G.; Capobianco, Linda M.; Hampton, Ralonda S.; Martin, Sherry; Stinziano, Michael PG.; McCain, Kevin B.; Megas, Stephanie B.

Subject: Amazon HQ2

Hello Mayor and City Council,

Hopefully by now you have heard the announcement that Amazon is looking for a second headquarters as a full equal to its Seattle HQ.

I am confident Columbus can collaborate with regional leaders--something we're quite good at--and put together a package to lure Amazon to our wonderful, ample, and ready city. The clock is ticking, and our competition has already begun to fight for them.

We must not be complacent, put together an alluring package, and add the current administration's legacy. If we can become Smart Columbus and America's Opportunity City, we can certainly be home to Amazon's second headquarters.

50,000 jobs, \$5 billion investment, and an estimated 40,000 new indirect jobs.

Let's make good on our Opportunity City title, and seize *this* one in a lifetime opportunity.

Thank you!

Zachary Chovan, citizen of Columbus

Harris, Quinten L.

From: Loges, Michael J.
Sent: Wednesday, September 13, 2017 3:45 PM
To: Harris, Quinten L.
Subject: Amazon

Will The city of Columbus consider providing some sort of discount to water, sewer, or electric service?

Will the city consider executing a master agreement to allow Amazon to test their product on non-mission critical city systems?

Will the city of Columbus consider executing a master agreement with Amazon Web Services for all future data storage needs?

Michael J. Loges

Business Development Specialist
Economic Development Division
150 S. Front Street, Ste. 220
Columbus, OH 43215

Direct: 614.645.6742

Mobile: 614.301.7189

MJLoges@columbus.gov

www.columbus.gov/economicdevelopment/

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Sent from my iPhone. Please excuse any typos.

Harris, Quinten L.

From: Loges, Michael J.
Sent: Wednesday, September 13, 2017 3:45 PM
To: Harris, Quinten L.
Subject: Amazon

Will The city of Columbus consider providing some sort of discount to water, sewer, or electric service?

Will the city consider executing a master agreement to allow Amazon to test their product on non-mission critical city systems?

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Sent from my iPhone. Please excuse any typos.

Harris, Quinten L.

From: Loges, Michael J.
Sent: Thursday, September 14, 2017 3:46 PM
To: Collins, Cathy L.; Davis, Robin C.
Cc: Loges, Michael J.; Harris, Quinten L.
Subject: FW: ECONOMIC DEVELOPMENT OPPORTUNITY: Crime Data

Robin/Cathy –

Anything you can do to advance this would be much appreciated. See response from Lt. Bartholow below. I get the data limitations, but anything that could help answer my questions below would be helpful. It is definitely reasonable to assume questions like this will be asked in future econ dev. projects so we may want to improve communication between our two Departments to correct misperceptions. Right now, I can't do that.

Thanks,

Michael J. Loges
Business Development Specialist
Economic Development Division

THE CITY OF
COLUMBUS

ANDREW J. GINTHER, MAYOR

DEPARTMENT OF
DEVELOPMENT

150 S. Front Street, Ste. 220
Columbus, OH 43215

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<https://www.linkedin.com/in/MichaelLoges/>

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From: Bartholow, Scott (Police)
Sent: Thursday, September 14, 2017 10:35 AM
To: Peck, Samuel (Police) <SPEck@columbuspolice.org>; Daniher, Edward M. (Police) <EDaniher@columbuspolice.org>; Shay, Kelly (Police) <KShay@columbuspolice.org>; Curmode, Suzanne (Police) <SCurmode@columbuspolice.org>; Davidson, David (Police) <DDavidson@columbuspolice.org>; Battle, Mary (Police) <MBattle@columbuspolice.org>
Cc: Loges, Michael J. <MJLoges@columbus.gov>
Subject: RE: ECONOMIC DEVELOPMENT OPPORTUNITY: Crime Data

Mr. Loges

This is a public record request and not something the clo's or analyst can provide. The details you want are to widespread over years that these officers were not in the assignments. You can use community crime map formerly raidsonline to gather some info but I don't think it even goes back 10 years. Our crime analyst are busy compiling current statistics and do not have the time that to do the public records research. Public records number is 645-4925

<http://communitycrimemap.com/>

Lt. Scott W. Bartholow
Community Liaison Lt.
Columbus Division of Police
645-4002

From: Peck, Samuel
Sent: Thursday, September 14, 2017 9:50 AM
To: Bartholow, Scott; Daniher, Edward M.
Subject: Fwd: ECONOMIC DEVELOPMENT OPPORTUNITY: Crime Data

FYI in regards to this request

Scott

Sent from my Verizon Wireless 4G LTE smartphone

----- Original message -----

From: "Loges, Michael J." <MJLoges@columbus.gov>
Date: 09/14/2017 9:42 AM (GMT-05:00)
To: "Shay, Kelly" <KShay@columbuspolice.org>, "Peck, Samuel" <SPeck@columbuspolice.org>, "Battle, Mary" <MBattle@columbuspolice.org>
Cc: "Loges, Michael J." <MJLoges@columbus.gov>, "Collins, Cathy L." <CLCollins@columbus.gov>
Subject: ECONOMIC DEVELOPMENT OPPORTUNITY: Crime Data

Hi Scott and Kelly:

As I alluded to in my voicemail to you yesterday, the City of Columbus is pursuing a new economic development project and the client has requested crime statistics/data. The client is seeking urban sites for a corporate office, and the City is assembling a portfolio of options in the central business district and along the West Broad St. corridor in Franklinton. I hope you can help me pull together some narrative information about crime data for the Downtown District and Franklinton. Any big picture trend data that your analytics staff like Mary Battle (copied) can write up would be tremendous. I'm not sure who the appropriate counterpart to Mary is for the Franklinton Area, but I'm hopeful that Kelly can share this request with them.

Cathy Collins (copied) was kind enough to point me in the direction of <http://communitycrimemap.com/> for some hard data for the last 12 months which can be downloaded and summarized so we'll be using that, but we're hoping to get some language about how the neighborhoods are trending.

1. What were those two areas (Downtown and Franklinton) experiencing 10 years ago? 5 years ago? How does that compare to today?
2. In the City's opinion, what has reduced crime in these areas? (Community policing? More officer patrols? Closer collaboration with leaders in the neighborhood? Special Improvement District safety efforts? Etc.)
3. How does Franklinton compare to the City average crime rate per 1,000 people?
4. How does Downtown compare to the City average crime rate per 1,000 people?

Then, zooming out even more...

5. How does Columbus (city-wide) compare to other major cities in **Ohio**?
6. How does Columbus (city-wide) compare to other major cities in the **Midwest**?
7. How does Columbus (city-wide) compare to the **13 major cities larger than our city**?
8. How does Columbus (city-wide) compare to the **US average**?

Essentially, I'm looking for something along the lines of statements such as....

"Columbus has a lower crime rate than fellow Ohio metro areas Cleveland and Cincinnati, not to mention similarly sized metro areas across the country, such as Indianapolis, San Francisco and Jacksonville. However, as with any large metro area, certain areas experience higher rates of crime than others. Areas near the city center of town are more prone to crime than the suburban areas to the north and west." Source: <https://realestate.usnews.com/places/ohio/columbus/crime>

Metro areas similar to Columbus for violent crime...

1. Pittsburgh, PA
2. Portland, OR

Metro areas similar to Columbus for property crime...

3. Charlotte, NC

4. *Portland, OR*

Once you've had an opportunity to pull some information together, please send it to the full group copied on this message. **All data/statistics must be finalized and submitted to me no later than 12:00PM (NOON) on Thursday, September 21, 2017 so we can put it in our proposal. Call me with questions.**

THANK YOU.

Best,

Michael

Michael J. Loges

Business Development Specialist

Economic Development Division

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR
DEPARTMENT OF
DEVELOPMENT

150 S. Front Street, Ste. 220
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Schoeny, Steven R.

From: Lundine, Mark A.
Sent: Thursday, September 07, 2017 5:46 PM
To: 'Matt McQuade'
Cc: Schoeny, Steven R.; Harris, Quinten L.
Subject: RE: Project Ares

Follow Up Flag: Follow up
Flag Status: Flagged

McQuade,

I just talked to Mark Wagenbrenner and they are willing to help however needed.

Thanks,

Mark

From: Matt McQuade [mailto:mmq@columbusregion.com]
Sent: Thursday, September 07, 2017 5:11 PM
To: Schoeny, Steven R.; Lundine, Mark A.; Harris, Quinten L.; Loges, Michael J.; Justin Bickle; Irene Alvarez; Matt McCollister; Kenny McDonald; Jay Knox; Jay Knox; Laura Hess; Tegan Lehman; Stephanie Bosco
Cc: Williams, Elizabeth S.
Subject: Project Ares
Importance: High

Team,

Thank you for your time today. We will call this Project Ares. Steve and Irene are already off and running with getting a meeting with NBBJ. In terms of other next steps, the information that will need to be pulled together for a proposal is outlined below. The goal is to have our site information and data together by September 15th and an initial draft proposal by September 29th. We'll have several sub-groups working on this (research, marketing, real estate, etc.) and I will be in touch within the next 24 hours to schedule follow-up meetings and make sure we are all clear on who is responsible for providing the below information. Elizabeth will help us find a weekly time to meet as well. Thank you!

1. Real estate (will need to find a way to make it free)
2. Incentives (need standard format from JO)
 - o Any uncertainty around incentives
 - o Timing/approvals
 - o Make sure they're including information on other programs... Will need to keep transportation money flexible.
3. Labor and wage information
 - o Ability to attract talent regionally
 - o Software development engineers
 - o Recurring sourcing opportunities for software development engineers - OSU
 - o All other levels of talent
4. Programs/partnerships with higher education institutions - OSU
 - o Universities and community colleges in the area
 - o K-12 education
5. Air and highway travel (Seattle and SFO flights?)

- Market access
- Public transit
- Biking
- Walking
- Traffic congestion
- 6. Quality of life
 - Housing availability and cost near proposed sites
 - Crime data
 - Cost of living
- 7. Other important things to include
 - Economic overview
 - Retail and e-commerce
 - Amazon's existing economic impact
 - Cost of doing business
 - Culture
 - Diversity
 - Inclusion
 - Political stability

MATT MCQUADE

Managing Director, Business Development

Columbus 2020

150 S. Front St., Suite 200

Columbus, OH 43215

O (614) 225-6920

C (614) 270-6750

E mmq@columbusregion.com

<http://linkedin.com/in/MattMcQuade>

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Schoeny, Steven R.

From: Schoeny, Steven R.
Sent: Thursday, September 07, 2017 12:41 PM
To: Rickman, Cynthia
Subject: RE: Dispatch-Amazon

Follow Up Flag: Follow up
Flag Status: Flagged

That email did not work.

-----Original Message-----

From: Rickman, Cynthia
Sent: Thursday, September 07, 2017 12:37 PM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Subject: Re: Dispatch-Amazon

mwilliams@dispatch.com

Sent from my iPhone

> On Sep 7, 2017, at 12:34 PM, Schoeny, Steven R. <SRSchoeny@columbus.gov> wrote:

>

> Do you have his email? I can send him the statement that we had earlier.

>

> -----Original Message-----

> **From:** Rickman, Cynthia

> **Sent:** Thursday, September 07, 2017 12:33 PM

> **To:** Schoeny, Steven R. <SRSchoeny@columbus.gov>

> **Subject:** Dispatch-Amazon

>

>

>

Schoeny, Steven R.

From: Schoeny, Steven R.
Sent: Friday, September 08, 2017 9:09 AM
To: Daniel Ayars; A.J. Montero
Cc: Irene Alvarez; Matthew McQuade
Subject: Re: Amazon

Follow Up Flag: Follow up
Flag Status: Flagged

Dan and AJ:

Thanks for the call this morning. I have copied Irene and Matt so that you have their direct contact information.

Disclaimer - Please remember that anything you send to me is subject to public records requests. I fully expect that if we progress at all in this pursuit my records will be requested at some point.

Thanks.

Steve

From: Daniel Ayars <dayars@nbbj.com>
Date: Thursday, September 7, 2017 at 10:58 PM
To: "Schoeny, Steven R." <SRSchoeny@columbus.gov>
Subject: Amazon

Steve,
Sounds like we can get on a quick call with AJ tomorrow morning. If you have any information you can share with me would be helpful.

Thanks,
Dan

Daniel Ayars
NBBJ 614.282.2543

Schoeny, Steven R.

Subject: Meeting (Schoeny)
Location: Mayor's Office

Start: Tue 9/12/2017 11:30 AM
End: Tue 9/12/2017 11:45 AM

Recurrence: (none)

Meeting Status: Accepted

Organizer: Nordquest, Jennifer A. (Scheduler)
Required Attendees: Schoeny, Steven R.; Williams, Elizabeth S.

Categories: Mayor

Re: Amazon

Schoeny, Steven R.

From: Adam Troy <aktroy06@gmail.com>
Sent: Sunday, September 10, 2017 8:24 AM
To: Schoeny, Steven R.
Subject: Re: Amazon HQ

Follow Up Flag: Follow up
Flag Status: Flagged

No problem. Just let me know if there's some interest down the road. Stay connected.

Be Well!

AKT

> On Sep 10, 2017, at 8:11 AM, Schoeny, Steven R. <SRSchoeny@columbus.gov> wrote:
>
> I did not know that. It probably won't work for this one, but I should keep it in mind for others.
>
> On 9/10/17, 6:01 AM, "Adam Troy" <aktroy06@gmail.com> wrote:
>
> Steve, hope all is well! Hey got word Ohio is chasing Amazon \$5B HQ2. Our church (New Salem) controls 60 acres
between Easton and the airport. If of interest, let me know and I'll forward over additional details.
>
> Adam K. Troy
> The Art of Access....Connecting People, Place and Product
>

Schoeny, Steven R.

Subject: Amazon
Location: 250 High Street

Start: Tue 9/12/2017 10:00 AM
End: Tue 9/12/2017 11:00 AM

Recurrence: (none)

Meeting Status: Accepted

Organizer: Daniel Ayars
Resources: *CONF COL 170 TANK (12) VIDEO

Schoeny, Steven R.

From: Godard, Doug @ Columbus <Doug.Godard@cbre.com>
Sent: Tuesday, September 12, 2017 4:53 PM
To: Schoeny, Steven R.
Subject: RE: [REDACTED]

Follow Up Flag: Follow up
Flag Status: Flagged

Steve:

The partner that leads the ownership group is out of town on Wednesday. [REDACTED] is the CBRE broker that has been working with the partnership on this property portfolio. [REDACTED] and I are available for a meeting at your offices at 11 AM tomorrow.

We have also spoken with Tom Luba at Mt. Carmel and he is interested in sitting down to discuss how their property could come into play. CBRE advises and represents Mount Carmel on many of their real estate transactions, so it was an easy call to make.

CBRE also represents [REDACTED] nationally on their real estate. [REDACTED] property, but [REDACTED] let the listing expire because they were not ready to sell the property. We have re-engaged with [REDACTED] to determine their willingness to sell for a project that would be good for Columbus and the Franklinton neighborhood. We believe that a large project like this one would get their attention.

If 11 AM on Wednesday is still good, I will send a meeting invite.

Thanks.



Doug Godard, MCR, LEED® AP | Senior Vice President
CBRE | Advisory and Transaction Services
200 Civic Center Drive, 14th Floor | Columbus, OH 43215
T +1 614 430 5097 | F +1 614 224 1767 | C +1 614 353 5428
doug.godard@cbre.com | www.cbre.com/doug.godard

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From: Schoeny, Steven R. [mailto:SRSchoeny@columbus.gov]
Sent: Tuesday, September 12, 2017 3:30 PM

To: Godard, Doug @ Columbus <Doug.Godard@cbre.com>

Subject: RE: [REDACTED]

Can they talk tomorrow at 11:00?

From: Godard, Doug @ Columbus [mailto:Doug.Godard@cbre.com]

Sent: Tuesday, September 12, 2017 3:14 PM

To: Schoeny, Steven R. <SRSchoeny@columbus.gov>

Subject: RE: [REDACTED]

Steve:

Yes we have and I am ready to sit down with you to discuss the vision for these properties as part of the Amazon HQ submittal.

Thanks.



Doug Godard, MCR, LEED® AP | Senior Vice President
CBRE | Advisory and Transaction Services
200 Civic Center Drive, 14th Floor | Columbus, OH 43215
T +1 614 430 5097 | F +1 614 224 1767 | C +1 614 353 5428
doug.godard@cbre.com | www.cbre.com/doug.godard

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From: Schoeny, Steven R. [mailto:SRSchoeny@columbus.gov]

Sent: Tuesday, September 12, 2017 1:57 PM

To: Godard, Doug @ Columbus <Doug.Godard@cbre.com>

Subject: [REDACTED]

Doug:

Have you made contact with the owners of the [REDACTED] and surrounding properties?

Steven R. Schoeny
Director

THE CITY OF **COLUMBUS**

ANDREW J. GINTHER, MAYOR

DEPARTMENT OF DEVELOPMENT

60 W. Gay Street, 3rd Floor
Columbus, OH 43215

Direct: (614) 845-8585

srschoeny@columbus.gov

www.columbus.gov

Schoeny, Steven R.

From: Schoeny, Steven R.
Sent: Wednesday, September 13, 2017 11:37 AM
To: 'Pauline, Eddie'; Myers, Keith; Test, Erin M.
Cc: Muhumad, Brooke N.
Subject: RE: Urgent Request-Project Ares-Confidential

Follow Up Flag: Follow up
Flag Status: Flagged

Erin: Elizabeth is out this week. Brooke is working on my schedule.

From: Pauline, Eddie [mailto:pauline.2@osu.edu]
Sent: Wednesday, September 13, 2017 10:41 AM
To: Myers, Keith <myers.661@osu.edu>; Test, Erin M. <test.23@osu.edu>
Cc: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Subject: RE: Urgent Request-Project Ares-Confidential

Thanks. Adding Steve.



THE OHIO STATE UNIVERSITY

Edward Pauline
Director, Business Development
Office of Economic and Corporate Engagement
1524 N. High St. Columbus, OH 43201
614-395-9672 Mobile
pauline.2@osu.edu

From: Myers, Keith
Sent: Wednesday, September 13, 2017 9:29 AM
To: Pauline, Eddie <pauline.2@osu.edu>; Test, Erin M. <test.23@osu.edu>
Subject: Re: Urgent Request-Project Ares-Confidential

of course. work it out with Erin....

k.

Keith A. Myers, FASLA
Ohio State University
Office of Planning and Real Estate

On Sep 13, 2017, 8:40 AM -0400, Pauline, Eddie <pauline.2@osu.edu>, wrote:

Is there any way you can carve out time for a conversation with Steve Schoeny? Of course, nothing formal but just idea sharing. I think we still need a blessing from Dr. Drake in order to get serious about this.



Edward Pauline
Director-Business Development

The Ohio State University
Economic and Corporate Engagement
1524 N. High St.
Columbus, OH 43201
(614) 395-9672 (m)

On Sep 13, 2017, at 7:58 AM, Myers, Keith <myers.661@osu.edu> wrote:

Eddie

I cannot make Thursday but am willing to assist anyway I can.

K

On Sep 11, 2017, 10:11 PM -0400, Pauline, Eddie <pauline.2@osu.edu>, wrote:

Hi Everyone,

Columbus2020 has asked for support in helping build a strong proposal to submit to Amazon in response to its search for a new location for its second corporate headquarters. Moving forward we shall refer to this as "Project Ares." (Sorry, I can't take credit for the code name).

By 9/22 we've been asked to develop the following:

- Concise university capability overview
- creative long term partnership ideas
- any truly unique and superior assets

Although we don't have many details into what Amazon's priorities are when it comes to university relations, we are thinking it is interested in expertise in logistics, computer science and engineering, software development, analytics...it is especially interested in talent and workforce development.

The complete response will be submitted by Columbus2020 by 10/16 after engaging with a design firm to create an exciting and engaging proposal.

Can you (or your appropriate designee) be available Thursday morning for an initial discussion? (Sometime between 8 AM and 11 AM to start for 60 to 90 minutes).

I will also plan to reach out to those working with AWS, separately.

Anyone else initially come to mind that we need to include in this initial meeting?

Ohio will want to win this amazing opportunity, our contribution to that win will be significant...thank you in advance for your consideration!

Eddie



Edward Pauline
Director-Business Development
The Ohio State University
Economic and Corporate Engagement
1524 N. High St.
Columbus, OH 43201



(614) 395-9672 (m)

Schoeny, Steven R.

From: Schoeny, Steven R.
Sent: Wednesday, September 13, 2017 12:43 PM
To: 'Bart Overly'
Subject: RE: Amazon HQ2

Follow Up Flag: Follow up
Flag Status: Flagged

Thanks for the thoughts. Unfortunately, I cannot share anything more.

From: Bart Overly [mailto:overly@blostein-overly.com]
Sent: Wednesday, September 13, 2017 12:27 PM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Subject: RE: Amazon HQ2

Thanks Steve,
I'm pretty certain that must be NBBJ, so I might get in touch with AJ about it.

I've read the RFP and know their still-growing campus in South Lake Union. My sense is that they look to replicate that campus experience for employees and feel a part of a city; 20% of their employees walk to work. Amazon is essentially a logistics design company and they want to make a grand impact on the logistics of the city they expand to. Another cloistered Abercrombie / Bob Evans / Chase Polaris won't fit their corporate culture.

Franklinton is developing into a neighborhood having an affinity with Seattle's Ballard. The Scioto Peninsula would have been a good fit, though I understand it has been awarded to a developer.

Knowing that Amazon seeks to expand over time from 500,000 SF (half of The Huntington Center) to perhaps 8M SF (four times the size of Chase at Polaris), I think about other urban sites that could be just as intriguing and transformative as a campus in the city. One that comes to mind is **Graham Ford**. (see attachment)

- *The site is less than 3/4 mile to the riverfront with fun, new mixed used development that will be completed within 18 months on the way (Gravity, A.D. Farrow) and more to come.*
- *Amazon HQ2 at Graham Ford would have about 8.5 acres available now, and 24 acres could be negotiated with adjacent Mount Carmel (who, truly, I will guess is ultimately happier moving out of downtown entirely and to new digs in Grove City) to imagine and transition to a 32 acre Amazon Campus.*
- *The site sits on The National Road and has an entire edge visible from the highway.*
- *There is also more expansion possibility to the north creating a needed connection to the riverfront confluence.*

I have no idea what sites are currently under consideration, and I think our added insight and design analysis (and method of communicating it) would be pretty valuable, of course. The Columbus proposal could surprise Amazon if it contained only urban sites in a healthy, growing city, and demonstrated how those sites adapt well to Amazon's needs and accelerate the making of a greater new American city. Their project operates on that scale.

Bart

Blostein/Overly Architects
+1 614 602-BLOV
www.blostein-overly.com

----- Original Message -----

Subject: RE: Amazon HQ2
From: "Schoeny, Steven R." <SRSchoeny@columbus.gov>
Date: Wed, September 13, 2017 9:02 am
To: 'Bart Overly' <overly@blostein-overly.com>

Thanks for the offer. Columbus 2020 has engaged another firm with Amazon experience to help us out. However, I would love to hear what ideas you might have.

From: Bart Overly [<mailto:overly@blostein-overly.com>]
Sent: Tuesday, September 12, 2017 4:15 PM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Subject: Amazon HQ2

Steve, hope you are well.

I assume the city is hard at work coordinating some potential sites for this RFP. Is there any way to get involved in the discussion? This would obviously be a huge deal for Columbus and I think we could offer some creative input and some ways to help a Columbus response stand out.

Bart

Blostein/Overly Architects
+1 614 602-BLOV
www.blostein-overly.com

----- Original Message -----

Subject: RE: A question about AEP site in East FTON.
From: "Schoeny, Steven R." <SRSchoeny@columbus.gov>
Date: Wed, October 07, 2015 11:20 am
To: Bart Overly <overly@blostein-overly.com>

My understanding is that another developer has that site under contract, but I am not at liberty to disclose who.

Steven R. Schoeny
Director

50 W. Gay Street, 3rd Floor
Columbus, OH 43215
Direct: (614) 645-8585
srschoeny@columbus.gov
www.columbus.gov

From: Bart Overly [<mailto:overly@blostein-overly.com>]

Sent: Wednesday, October 07, 2015 9:22 AM

To: Schoeny, Steven R.

Subject: A question about AEP site in East FTON.

Hello Steve,

I hope you are well. We decided in the end to go with the Confluence site for the studio because of its inherent urban complexities related to access and its proximity to downtown and emerging Franklinton. The discussion we had back in August was very useful and I will give the City a copy of the final work. If you are interested, you can attend the final review in December to see what they came up with.

I am emailing about another matter and wonder if you might have some insight. We are working (very early on) with a developer to build a 35 unit apartment building at the former Solazzo Stone site (.45 acres, green in the attached image). Our plan is to maintain the historic stone building as residential and build a separate structure facing State Street with parking behind.

The developer is sold on the strategy we are developing and wonders if there is some potential to continue the scheme east onto the vacant AEP parcel (orange). Over the years I have heard various stories about this site, including that it has been held for a future substation, but its size is too small for the latest configuration and technology. Do you happen to know if there has been any ongoing or past discussion with AEP about the sale (or partial sale) of this site? It will be helpful to us to know as we keep moving ahead here. Any information you can share would be useful to us.

Thanks,
Bart

Blostein/Overly Architects
+1 614 602-BLOV

www.blostein-overly.com

winner, 2015 AIA Ohio Design Excellence Award

Schoeny, Steven R.

From: Davis, Robin C.
Sent: Wednesday, September 13, 2017 12:43 PM
To: Schoeny, Steven R.
Cc: Perfect, Kimber L.
Subject: RE: NBC

Follow Up Flag: Follow up
Flag Status: Flagged

Very smart. I like it!

From: Schoeny, Steven R.
Sent: Wednesday, September 13, 2017 12:42 PM
To: Davis, Robin C.
Cc: Perfect, Kimber L.
Subject: RE: NBC

I want to think very carefully about the backdrop. I would love to get it from either the Peninsula or the new 8th Floor conference room in the Coleman Center. I want the vacant land on the Peninsula to be our background. We don't have to talk about the future, but we certainly can show it.

From: Davis, Robin C.
Sent: Wednesday, September 13, 2017 12:17 PM
To: Davies, Greg J. <GJDavies@Columbus.gov>; Paul, Kenneth C. <KCPaul@columbus.gov>; Perfect, Kimber L. <KLPerfect@columbus.gov>; Lee, Dawn Tyler <DTLee@columbus.gov>; Clark, Bryan M. <BMClark@columbus.gov>; Schoeny, Steven R. <SRSchoeny@columbus.gov>
Subject: FW: NBC

The Today Show is interested in talking to the Mayor about the impact having Amazon in Columbus has – this is a look back, NOT a look forward. I made it clear that Mayor Ginther would not discuss future.

Is it worth trying to work this into the Mayor's calendar? Michael said they would send a camera crew later this week or early next.

I think it could be a good opportunity, if we could have him prepped with the economic impact Amazon has had on the city.

Thoughts?

From: Cappetta, Michael (NBCUniversal) [<mailto:michael.cappetta@nbcuni.com>]
Sent: Wednesday, September 13, 2017 11:46 AM
To: Davis, Robin C.
Subject: NBC

--
Michael Cappetta

NBC News

212.664.6693 - desk

917.714.5634 - mobile

Schoeny, Steven R.

From: Matt McQuade <mmq@columbusregion.com>
Sent: Wednesday, September 13, 2017 12:47 PM
To: Schoeny, Steven R.
Subject: Re:

Follow Up Flag: Follow up
Flag Status: Flagged

Thanks

- MM

From: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Sent: Wednesday, September 13, 2017 12:22:45 PM
To: Matt McQuade
Subject: RE:

I will call him now.

From: Matt McQuade [mailto:mmq@columbusregion.com]
Sent: Wednesday, September 13, 2017 12:21 PM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Subject: FW:
Importance: High

Steve – We'd prefer any Columbus real estate option to be vetted by your team. Can you or Quinten please reach out to Mike on Ares? Thanks.

From: Kenny McDonald <km@columbusregion.com>
Date: Wednesday, September 13, 2017 at 10:44 AM
To: Matthew McQuade <mmq@columbusregion.com>
Subject: Fwd:

Kenny McDonald
President & CEO
Columbus 2020
614-905-0811
km@columbusregion.com

Begin forwarded message:

From: Mike Whitman <MWhitman@georgetownco.com>
Date: September 13, 2017 at 10:17:45 PM GMT+8
To: 'Kenny McDonald' <km@columbusregion.com>
Subject: Amazon

Kenny,

I wanted to check in and see how the region is responding to the RFP. Assuming there is structured parking and many of the future employees live in Easton, we have enough land to handle the requirement. We also could propose an option for an existing building (600,000 SF) to address the initial requirement. Let us know what information you need from our team.

Regards,

Mike Whitman

Georgetown Midwest

Vice President

Office: 614.944.5195

Cell: 614.783.7202

Schoeny, Steven R.

From: Bart Overly <overly@blostein-overly.com>
Sent: Wednesday, September 13, 2017 12:52 PM
To: Schoeny, Steven R.
Subject: RE: Amazon HQ2

Follow Up Flag: Follow up
Flag Status: Flagged

Steve, I understand. Good luck with it.
Bart

Blostein/Overly Architects
+1 614 602-BLOV
www.blostein-overly.com

----- Original Message -----

Subject: RE: Amazon HQ2
From: "Schoeny, Steven R." <SRSchoeny@columbus.gov>
Date: Wed, September 13, 2017 12:42 pm
To: 'Bart Overly' <overly@blostein-overly.com>

Thanks for the thoughts. Unfortunately, I cannot share anything more.

From: Bart Overly [<mailto:overly@blostein-overly.com>]
Sent: Wednesday, September 13, 2017 12:27 PM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Subject: RE: Amazon HQ2

Thanks Steve,
I'm pretty certain that must be NBBJ, so I might get in touch with AJ about it.

I've read the RFP and know their still-growing campus in South Lake Union. My sense is that they look to replicate that campus experience for employees and feel a part of a city; 20% of their employees walk to work. Amazon is essentially a logistics design company and they want to make a grand impact on the logistics of the city they expand to. Another cloistered Abercrombie / Bob Evans / Chase Polaris won't fit their corporate culture.

Franklinton is developing into a neighborhood having an affinity with Seattle's Ballard. The Scioto Peninsula would have been a good fit, though I understand it has been awarded to a developer.

Knowing that Amazon seeks to expand over time from 500,000 SF (half of The Huntington Center) to perhaps 8M SF (four times the size of Chase at Polaris), I think about other urban sites that could be just as intriguing and transformative as a campus in the city. One that comes to mind is [REDACTED] (see attachment)

- *The site is less than 3/4 mile to the riverfront with fun, new mixed used development that will be completed within 18 months on the way (Gravity, A.D. Farrow) and more to come.*
- *Amazon HQ2 at [REDACTED] would have about 8.5 acres available now, and 24 acres could be negotiated with adjacent Mount Carmel (who, truly, I will guess is ultimately happier*

moving out of downtown entirely and to new digs in Grove City) to imagine and transition to a 32 acre Amazon Campus.

- The site sits on The National Road and *has an entire edge visible from the highway.*
- There is also more expansion possibility to the north *creating a needed connection to the riverfront confluence.*

I have no idea what sites are currently under consideration, and I think our added insight and design analysis (and method of communicating it) would be pretty valuable, of course. The Columbus proposal could surprise Amazon if it contained only urban sites in a healthy, growing city, and demonstrated how those sites adapt well to Amazon's needs and accelerate the making of a greater new American city. Their project operates on that scale.

Bart

Blostein/Overly Architects
+1 614 602-BLOV
www.blostein-overly.com

----- Original Message -----

Subject: RE: Amazon HQ2
From: "Schoeny, Steven R." <SRSchoeny@columbus.gov>
Date: Wed, September 13, 2017 9:02 am
To: 'Bart Overly' <overly@blostein-overly.com>

Thanks for the offer. Columbus 2020 has engaged another firm with Amazon experience to help us out. However, I would love to hear what ideas you might have.

From: Bart Overly [<mailto:overly@blostein-overly.com>]
Sent: Tuesday, September 12, 2017 4:15 PM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Subject: Amazon HQ2

Steve, hope you are well.

I assume the city is hard at work coordinating some potential sites for this RFP. Is there any way to get involved in the discussion? This would obviously be a huge deal for Columbus and I think we could offer some creative input and some ways to help a Columbus response stand out.

Bart

Blostein/Overly Architects
+1 614 602-BLOV
www.blostein-overly.com

----- Original Message -----

Subject: RE: A question about AEP site in East FTON.
From: "Schoeny, Steven R." <SRSchoeny@columbus.gov>

Date: Wed, October 07, 2015 11:20 am
To: Bart Overly <overly@blostein-overly.com>

My understanding is that another developer has that site under contract, but I am not at liberty to disclose who.

Steven R. Schoeny

Director

50 W. Gay Street, 3rd Floor
Columbus, OH 43215
Direct: (614) 645-8585
srschoeny@columbus.gov
www.columbus.gov

From: Bart Overly [<mailto:overly@blostein-overly.com>]
Sent: Wednesday, October 07, 2015 9:22 AM
To: Schoeny, Steven R.
Subject: A question about AEP site in East FTON.

Hello Steve,

I hope you are well. We decided in the end to go with the Confluence site for the studio because of its inherent urban complexities related to access and its proximity to downtown and emerging Franklinton. The discussion we had back in August was very useful and I will give the City a copy of the final work. If you are interested, you can attend the final review in December to see what they came up with.

I am emailing about another matter and wonder if you might have some insight. We are working (very early on) with a developer to build a 35 unit apartment building at the former Solazzo Stone site (.45 acres, green in the attached image). Our plan is to maintain the historic stone building as residential and build a separate structure facing State Street with parking behind.

The developer is sold on the strategy we are developing and wonders if there is some potential to continue the scheme east onto the vacant AEP parcel (orange). Over the years I have heard various stories about this site, including that it has been held for a future substation, but its size is too small for the latest configuration and technology. Do you happen to know if there has been any ongoing or past discussion with AEP about the sale (or partial sale) of this site? It will be helpful to us to know as we keep moving ahead here. Any information you can share would be useful to us.

Thanks,
Bart

Blostein/Overly Architects
+1 614 602-BLOV
www.blostein-overly.com
winner, 2015 AIA Ohio Design Excellence Award

Schoeny, Steven R.

From: Schoeny, Steven R.
Sent: Thursday, September 14, 2017 9:02 AM
To: 'Irene Alvarez'
Subject: RE: NBC

Follow Up Flag: Follow up
Flag Status: Flagged

Awesome.

From: Irene Alvarez [mailto:ia@columbusregion.com]
Sent: Thursday, September 14, 2017 9:01 AM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>; Lee, Dawn Tyler <DTLee@columbus.gov>; Davis, Robin C. <RCDavis@columbus.gov>; Davies, Greg J. <GJDavies@Columbus.gov>; Paul, Kenneth C. <KCPaul@columbus.gov>; Perfect, Kimber L. <KLPerfect@columbus.gov>; Clark, Bryan M. <BMClark@columbus.gov>
Cc: Matt McQuade <mmq@columbusregion.com>
Subject: Re: NBC

Robin and I just connected by phone; we're on the same page. Staying tuned to help as needed. Thank you for the heads up!

Irene Alvarez
Columbus 2020
O 614-225-6941
C 614-315-6254

From: Steve Schoeny <SRSchoeny@columbus.gov>
Date: Wednesday, September 13, 2017 at 12:19 PM
To: "Lee, Dawn Tyler" <DTLee@columbus.gov>, Robin Davis <RCDavis@columbus.gov>, "Davies, Greg J." <GJDavies@Columbus.gov>, "Paul, Kenneth C." <KCPaul@columbus.gov>, Kimber Perfect <KLPerfect@columbus.gov>, "Clark, Bryan M." <BMClark@columbus.gov>, Irene Alvarez <ia@columbusregion.com>
Cc: Matt McQuade <mmq@columbusregion.com>
Subject: RE: NBC

Irene:

What do you think and can you help on talking points since this really is a regional impact?

Steve

From: Lee, Dawn Tyler
Sent: Wednesday, September 13, 2017 12:18 PM
To: Davis, Robin C. <RCDavis@columbus.gov>; Davies, Greg J. <GJDavies@Columbus.gov>; Paul, Kenneth C. <KCPaul@columbus.gov>; Perfect, Kimber L. <KLPerfect@columbus.gov>; Clark, Bryan M. <BMClark@columbus.gov>;

Schoeny, Steven R. <SRSchoeny@columbus.gov>

Subject: RE: NBC

I like it

DAWN TYLER LEE
DEPUTY CHIEF OF STAFF

THE CITY OF
COLUMBUS

ANDREW J. GINTHER, MAYOR

Mayor's Office
90 W. Broad Street
Columbus, OH 43215
614.645.5252
<http://www.columbus.gov>



From: Davis, Robin C.

Sent: Wednesday, September 13, 2017 12:17 PM

To: Davies, Greg J. <GJDavies@Columbus.gov>; Paul, Kenneth C. <KCPaul@columbus.gov>; Perfect, Kimber L. <KLPerfect@columbus.gov>; Lee, Dawn Tyler <DTLee@columbus.gov>; Clark, Bryan M. <BMClark@columbus.gov>; Schoeny, Steven R. <SRSchoeny@columbus.gov>

Subject: FW: NBC

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Thoughts?

From: Cappetta, Michael (NBCUniversal) [<mailto:michael.cappetta@nbcuni.com>]

Sent: Wednesday, September 13, 2017 11:46 AM

To: Davis, Robin C.

Subject: NBC

--

Michael Cappetta
NBC News
212.664.6693 - desk
917.714.5634 - mobile

Schoeny, Steven R.

From: Guy Worley <gworley@downtowncolumbus.com>
Sent: Thursday, September 14, 2017 11:02 PM
To: Schoeny, Steven R.
Cc: Matt Lutz; Amy Taylor
Subject: Pittsburgh bid for Amazon

Follow Up Flag: Follow up
Flag Status: Flagged

FYI, interesting article:
Pittsburgh hires Maya Design to create 'robust' bid for Amazon HQ2

<http://triblive.com/local/allegheeny/12735677-74/pittsburgh-hires-boston-consultant-to-create-robust-bid-for-amazon-hq2>

(Via TribLive)

Guy Worley - CEO/President
Columbus Downtown Development Corp
Capitol South Community Urban Redevelopment Corp
150 S. Front St., Suite 210
Columbus, OH. 43215
(614) 545-5284
(614) 545-4703 fax

Schoeny, Steven R.

From: Schoeny, Steven R.
Sent: Friday, September 15, 2017 8:53 AM
To: 'Lynnette Cook'
Subject: RE: Seth's Blog : Appropriate collusion (organizing the weaker side)

Follow Up Flag: Follow up
Flag Status: Flagged

I can smell the campfire and hear the guitar playing the first cords of "Kumbaya."

Steve

From: Lynnette Cook [mailto:lcook@thoughtwell.org]
Sent: Friday, September 15, 2017 7:48 AM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Subject: Fwd: Seth's Blog : Appropriate collusion (organizing the weaker side)

Do you follow Seth Godin's blog? The 50 cities got a mention, so I thought I'd make sure you saw it . . .

Sent from my iPad

Begin forwarded message:

From: "Seth Godin" <notify@sethgodin.com>
Date: September 15, 2017 at 5:22:17 AM EDT
To: lcook <lcook@researchpartners.org>
Subject: Seth's Blog : Appropriate collusion (organizing the weaker side)
Reply-To: "Seth Godin" <notify@sethgodin.com>

Appropriate collusion (organizing the weaker side)

Businesses with power are prohibited from colluding with one another to set prices or other policies. For good reason. Public officials and economists realize that it's quite tempting for an oligopoly to work to artificially create scarcity or cooperate--it creates significant short term profits and hurts those without the power to do something about it.

(but that doesn't mean that organizations don't continually try anyway).

Organizations with power now use data mining and software licenses to gain ever more one-sided relationships with those they used to serve. They trade data about your credit and your surfing habits, among a thousand other things.

But what about the opposite? What about the power shift that could result from the disconnected masses working together to push organizations to make change or to limit their upsides? By banding together and coordinating information, they can prevent asymmetrical information and

leverage from causing as much harm. What would happen if 10,000 Wells Fargo customers had found each other years ago?

Years ago, twenty of AOL's largest content providers got together (I think it was in a hot tub) at an event AOL was running. We exchanged information about our contracts, our advances and our royalty rates. As a result of the shared information, everyone who participated got a better deal the next time around. Coordination led to a shift in market power.

Kickstarter gives a small hint of this. A creator says to disconnected people--if enough of you get together and indicate an interest, we'll do this thing. This is also in the spirit of Fred Wilson's Union 2.0. Organization creates market power.

But the internet can let us take this much further. It can create enforceable group dynamics and help people find one another. And once found, they can insist on policies and offerings that the powerful organization would never have proposed. And it turns out that this more equal engagement can help both sides in the long run.

This is particularly effective in high-value business to business settings, where a company might sell a very expensive service to 20 or 30 companies. Knowledge about the best deal and coordination of desired features can make a huge difference for all concerned. That's why computer user groups were so important back in the day.

What would happen if the 1,000 top high school football prospects all agreed not to play a few games unless colleges paid them for engaging in the health-endangering sport that makes these non-profits so much money they can afford to pay their coaches millions of dollars?

What would happen if the fifty cities in the running for Amazon's second HQ established a binding agreement on what they wouldn't do with taxpayer money? By creating a mutually shared line in the sand, they've ensured that the flow of capital won't bankrupt any of them. The auction will still happen, but not in a destructive way.

They could make a similar deal about future sports stadiums or Olympic bids, a sucker bet in which the winner almost always loses.

Creating "I will if you will" contingent agreements is significantly easier once we use the blockchain and the real-time coordinating power of the net. A conceptual example (hard to do with four weeks notice, though): The fifty cities agree that if all fifty cities agree, any tax break from a city or state to Amazon must be matched by that city or state with a 5x amount invested in their public schools. If the mutual agreement doesn't reach the critical number, no deal happens. If it does, then every mayor and every governor has a great reason to use other less costly incentives to win the 'auction' without violating the mutual agreement (or invest in schools, which is okay too).

The alternative is that we'll continue to see large, powerful corporations and institutions peel away individual players (people or cities), one by one, without the famed free market there to ensure equity. You probably have more in common with your neighbors than you think. If only you could coordinate the discussion...



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Schoeny, Steven R.

From: Frank, Melinda J.
Sent: Friday, September 15, 2017 11:34 AM
To: Schoeny, Steven R.
Cc: Harris, Quinten L.
Subject: FW: Google Alert - City Income Tax

Follow Up Flag: Follow up
Flag Status: Completed

Hi Steve: Have you seen the Reuters piece on Amazon (below)?

Mindy

From: Google Alerts [mailto:googlealerts-noreply@google.com]
Sent: Thursday, September 14, 2017 9:07 PM
To: Frank, Melinda J.
Subject: Google Alert - City Income Tax

Google Alerts

City Income Tax

Daily update · September 15, 2017

NEWS

Business groups oppose local income tax ideas floated by two Michigan cities
Watchdog.org

Two Michigan cities are considering **local income taxes** as a way to bolster revenues at a time when the Michigan Municipal League says resources ...



Flag as irrelevant

Income tax hike passes first test

The Republic

Income tax hike passes first test ... of 4-3, the council gave its preliminary approval Tuesday to a 40 percent increase in the county's **local income tax**.



Flag as irrelevant

Auburntown getting less Hall Income Tax funds

Cannon Courier

The Auburntown City Council met on August 1, 2017, with the following ... Mayor Turney reported that the State is phasing out the **Hall Income Tax**.



Flag as irrelevant

Grover Norquist's anti-tax group opening first state chapter in Ohio

The Columbus Dispatch

His philosophy is this: "I would argue that there isn't a state, or a city, or the federal ... —Lawmakers took steps to streamline **municipal income taxes** for ...



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Commentary: Why No **City** Should Want Amazon's HQ2

Reuters

(Some speculate that the recent landmark **municipal income tax** is driving Amazon's decision to create a second headquarters instead of just ...

There Is No Way in Hell Amazon HQ Is Coming to LA - L.A. Weekly

Full Coverage



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Federal **tax** cuts are real relief for Missouri families

Kansas City Star

The unemployment rates in many communities, including Kansas **City** ... The economic growth from federal **tax** cuts would produce more **revenue** at ...



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Meet the candidates: Sessions runs for mayor

Hillsdale Collegian

So in 2011, when the city council was mulling over a **city income tax** to increase revenue, Sessions knew he had to fight it and not allow the city to ...



Flag as irrelevant

Ovilla **City** Council approves break-even budget, sets **tax** rate

Waxahachie Daily Light

Ovilla **City** Council approves break-even budget, sets **tax** rate ... **Income** and expenses are estimated at \$3,555,419, each, and the **city** has \$1,922,965 ...



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Carmel **City** Council panel removes carousel funding from bond package

Indianapolis Business Journal

The city announced plans for the new debt in July—a \$76 million bond that would be backed by **local income tax** revenue and pay for an antique ...



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Editorial: Spurring a **city tax** debate

Calgary Herald

The chamber says the **city's** 2017 business **tax** rate was 3.5 times the ... That takes **tax revenue** out of the city, along with the jobs and services the ...



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Schoeny, Steven R.

From: Schoeny, Steven R.
Sent: Friday, September 15, 2017 12:04 PM
To: Frank, Melinda J.
Subject: RE: Google Alert - City Income Tax

Follow Up Flag: Follow up
Flag Status: Flagged

yes

From: Frank, Melinda J.
Sent: Friday, September 15, 2017 11:34 AM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Cc: Harris, Quinten L. <QLHarris@columbus.gov>
Subject: FW: Google Alert - City Income Tax

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Sent: Thursday, September 14, 2017 9:07 PM
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Google Alerts

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Daily update · September 15, 2017

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Schoeny, Steven R.

From: David Teed <dteed@diogenescapital.com>
Sent: Friday, September 15, 2017 12:51 PM
To: Schoeny, Steven R.
Subject: RE: Amazon

Follow Up Flag: Follow up
Flag Status: Flagged

Steve,

Thanks for the quick response – good luck with the City's pitch.

Just to be clear, we are interested in lending our financial resume to a city's submission and our goal would be to fund airport, transit, smart city and large campus parking type infrastructure needs associated with bringing 50,000 new employees into a single market – or to monetize other non-core assets to provide a city with new (recycled) capital with which to fund Amazon related investments.

Kind regards,
David

David Teed | DIOGENES CAPITAL

1145 N. High St. | Suite 703 | Columbus, OH 43201 | 617.513.5955 | dteed@diogenescapital.com

From: Schoeny, Steven R. [mailto:SRSchoeny@columbus.gov]
Sent: Friday, September 15, 2017 9:08 AM
To: David Teed <dteed@diogenescapital.com>
Subject: RE: Amazon

David:

Good to hear from you. We might need your help in the later stages. We have a couple of sites where the infrastructure can be satisfied with relatively traditional needs. If/When we get into having to actually finance a transit solution, we will need significant help. Hopefully we will make it to that stage, and I will be reaching out.

Steve

From: David Teed [mailto:dteed@diogenescapital.com]
Sent: Friday, September 15, 2017 8:18 AM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Subject: Amazon

Steve,

I has been a while since we last spoke.

I am now an Operating Partner in the infrastructure group with Oaktree Capital, a \$100m US fund manager.

I am writing to ask whether Columbus is seriously considering a proposal to try to attract the new Amazon site for the City?

If so then we would be interested in discussing how we might provide support to such a bid with infrastructure investment in support of the development.

Let me know if there is any interest in talking.

Best,

David

David Teed | DIOGENES CAPITAL

1145 N. High St. | Suite 703 | Columbus, OH 43201 | 617.513.5955 | dteed@diogenescapital.com

Schoeny, Steven R.

From: Schoeny, Steven R.
Sent: Friday, September 15, 2017 12:53 PM
To: 'David Teed'
Subject: RE: Amazon

Follow Up Flag: Follow up
Flag Status: Flagged

That's what I figured. We should probably talk in October or November regardless. We are close to finalizing a master developer deal for the land behind COSI, and we will have a new City Auditor in January.

SS

From: David Teed [mailto:dteed@diogenescapital.com]
Sent: Friday, September 15, 2017 12:51 PM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Subject: RE: Amazon

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1145 N. High St. | Suite 703 | Columbus, OH 43201 | 617.513.5955 | dteed@diogenescapital.com

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Sent: Friday, September 15, 2017 9:08 AM
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Subject: RE: Amazon

David:

Good to hear from you. We might need your help in the later stages. We have a couple of sites where the infrastructure can be satisfied with relatively traditional needs. If/When we get into having to actually finance a transit solution, we will need significant help. Hopefully we will make it to that stage, and I will be reaching out.

Steve

From: David Teed [mailto:dteed@diogenescapital.com]
Sent: Friday, September 15, 2017 8:18 AM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Subject: Amazon

Steve,

I has been a while since we last spoke.

I am now an Operating Partner in the infrastructure group with Oaktree Capital, a \$100m US fund manager.

I am writing to ask whether Columbus is seriously considering a proposal to try to attract the new Amazon site for the City?

If so then we would be interested in discussing how we might provide support to such a bid with infrastructure investment in support of the development.

Let me know if there is any interest in talking.

Best,

David

David Teed | DIOGENES CAPITAL

1145 N. High St. | Suite 703 | Columbus, OH 43201 | 617.513.5955 | dteed@diogenescapital.com

Schoeny, Steven R.

Subject: Hold for Meeting: Amazon
Location: 250 High Street

Start: Tue 9/19/2017 3:00 PM
End: Tue 9/19/2017 5:00 PM

Recurrence: (none)

Meeting Status: Accepted

Organizer: Daniel Ayars
Resources: *CONF COL 170 TANK (12) VIDEO

Categories: Must Attend

Just holding this time for a quick meeting.

Agenda to follow.

Thanks
Dan

Schoeny, Steven R.

From: Schoeny, Steven R.
Sent: Monday, September 18, 2017 8:27 AM
To: Daniel Ayars
Subject: Accepted: Hold for Meeting: Amazon

Schoeny, Steven R.

From: Kenny McDonald <km@columbusregion.com>
Sent: Monday, September 18, 2017 10:11 AM
To: Matt McQuade; Matt McCollister; Irene Alvarez; Schoeny, Steven R.
Subject: Amazon Bid Needs Ambitious Plan for Talent Workforce - Inside INdiana Business

Follow Up Flag: Follow up
Flag Status: Flagged

<http://www.insideindianabusiness.com/clip/13726424/amazon-bid-needs-ambitious-plan-for-talent-workforce>

Kenny McDonald
President & CEO
Columbus 2020
614-905-0811
km@columbusregion.com

Schoeny, Steven R.

From: Schoeny, Steven R.
Sent: Monday, September 18, 2017 10:45 PM
To: Godard, Doug @ Columbus; Matt McQuade
Cc: Kenny McDonald; Copella, Michael @ Columbus
Subject: Re: Project Ares - Outline of Initial Thoughts --- Doug Godard

Follow Up Flag: Follow up
Flag Status: Flagged

First, as noted in my earlier email, please remember that all emails sent to a City of Columbus email are subject to public records requests.

Second, before reaching out to any property owners, please call me or Matt. I do not want any confusion.

Steve

From: Godard, Doug @ Columbus <Doug.Godard@cbre.com>
Sent: Monday, September 18, 2017 8:22 PM
To: Matt McQuade
Cc: Kenny McDonald; Schoeny, Steven R.; Copella, Michael @ Columbus
Subject: Project Ares - Outline of Initial Thoughts -- Doug Godard

Matt:

I have spent time on the Amazon Website and with the RFP. The attached outline lists 5 key items that I believe are very important to Amazon.

1. People
2. Network Connectivity
3. Sustainability
4. Revitalization of a Downtown Area
5. Innovation Mindset – Think Big

Having the AWS US East (Ohio) regional campuses in the Columbus Region should be a key differentiator and a big advantage. AWS provides (1) network connectivity for Amazon nationally if not globally and (2) renewable energy commitments through wind farm commitments. Team Fishel was AWS' contractor for connecting the three campuses with data fiber. As you know, Team Fishel also owns Columbus Fibernet. They should have some key insights on how Amazon would prefer to connect the Franklinton campus with AWS.

Additionally, I cannot image other cities being able to assemble land for a 100 acre urban campus.

As we discussed, CBRE has scheduled meetings and calls this week with our clients with property in the Franklinton area. We have a call with [REDACTED] on Tuesday and meetings with Mount Carmel and with the [REDACTED] [REDACTED] later in the week. Our goal is to obtain commitments to Project Ares for approximately [REDACTED] acres between these [REDACTED] [REDACTED] [REDACTED]

CBRE also has a great proprietary presentation tool call Dimension that you may want to considered. Dimension functions as a dashboard that allows not only information, maps, and graphics to be presented, but demographic layers

can be overlaid on maps. Because Dimension presentations are accessed via the internet, a link could be made available to Amazon. Whereas PowerPoint presentations and PDFs are linear, the presentation flow with Dimension is dynamic. I can give you a demo via WebEx if you like.

Please let me know your availability to get together this week and if you would like me to participate in any meetings with NBBJ. I have lots of ideas for this one.

Thanks.



Doug Godard, MCR, LEED® AP | Senior Vice President
CBRE | Advisory and Transaction Services
200 Civic Center Drive, 14th Floor | Columbus, OH 43215
T +1 614 430 5097 | F +1 614 224 1767 | C +1 614 353 5428
doug.godard@cbre.com | www.cbre.com/doug.godard

Connect with me on [LinkedIn](#)
Follow CBRE: [Facebook](#) | [@cbre](#) | [Google+](#)

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This message and any attachments may be privileged, confidential or proprietary. If you are not the intended recipient of this email or believe that you have received this correspondence in error, please contact the sender through the information provided above and permanently delete this message.

Schoeny, Steven R.

Subject: Amazon / Easton Call (Georgetown / Schoeny / Kallner)
Location: Dial-in: 212-409-9495 / Group 4 / Access Code: 10065

Start: Mon 9/25/2017 1:00 PM
End: Mon 9/25/2017 2:00 PM

Recurrence: (none)

Meeting Status: Accepted

Organizer: Nina Hazelrigg

Categories: Call

Schoeny, Steven R.

Subject: Amazon / Easton Call (Georgetown / Schoeny / Kallner)
Location: Dial-in: 212-409-9495 / Group 4 / Access Code: 10065

Start: Mon 9/25/2017 1:00 PM
End: Mon 9/25/2017 2:00 PM

Recurrence: (none)

Meeting Status: Accepted

Organizer: Nina Hazelrigg

Categories: Call

Schoeny, Steven R.

Subject: Meeting Forward Notification: Amazon / Easton Call (Georgetown / Schoeny / Kallner)
Start: Fri 9/22/2017 1:30 PM
End: Fri 9/22/2017 2:00 PM
Recurrence: (none)
Organizer: Schoeny, Steven R.

Your meeting was forwarded

Schoeny, Steven R. has forwarded your meeting request to additional people.

Meeting

Amazon / Easton Call (Georgetown / Schoeny / Kallner)

Meeting Time

Monday, September 25, 2017 1:00 PM - Monday, September 25, 2017 2:00 PM

Recipients

'Matt McQuade',km@columbusregion.com,'Justin Bickle',Loges, Michael J.

All times listed are in the following time zone: (UTC-05:00) Eastern Time (US & Canada)

Schoeny, Steven R.

From: Janas, Erik J. <ErikJanas@franklincountyohio.gov>
Sent: Monday, September 25, 2017 10:00 AM
To: Schimmer, Jim R.; Roth, Josh M.; Salvadore, Michael C.; Schoeny, Steven R.; Harris, Quinten L.
Subject: The Amazing Race has begun

Follow Up Flag: Follow up
Flag Status: Flagged

Funny.

<https://www.nytimes.com/2017/09/25/technology/wooing-amazon-second-headquarters.html?rref=collection%2Fsectioncollection%2Fbusiness&action=click&contentCollection=business®ion=rank&module=package&version=highlights&contentPlacement=1&pgtype=sectionfront>

Erik Janas

Deputy County Administrator
Franklin County
373 South High Street, 26th Floor
Columbus, OH 43215
Phone: 614.525.5737
Fax: 614.525.5940
Email: ejjanas@franklincountyohio.gov

Schoeny, Steven R.

From: Schoeny, Steven R.
Sent: Thursday, September 28, 2017 5:09 PM
To: km@columbusregion.com
Subject: FW: Amazon

Follow Up Flag: Follow up
Flag Status: Flagged

I will handle this one.

-----Original Message-----

From: drobinson@montrosegroupllc.com [mailto:drobinson@montrosegroupllc.com]
Sent: Thursday, September 28, 2017 1:05 PM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>; km@columbus.org
Cc: ngreen@montrosegroupllc.com
Subject: Amazon

Steve and Kenny

I spoke to the Mayor yesterday about the effort to recruit the Amazon headquarters to Columbus. I told him that we would be very interested in helping with that as our client Pillar Technology has asked us to get engaged in the effort. The Mayor told me you all were on point with the effort and I am following up with you to see how we could help. Let us know when we can get together. Thanks.

David J. Robinson
Principal
The Montrose Group, LLC
614 738 2109

Schoeny, Steven R.

From: Loges, Michael J.
Sent: Sunday, October 01, 2017 5:53 PM
To: Harris, Quinten L.; Schoeny, Steven R.
Cc: Loges, Michael J.
Subject: Ares - DRAFT Offer Letter & Revised ROI
Attachments: Ares - Preliminary Offer Letter.docx; Ares - Incentive Scenario ROI.xlsm

Importance: High

Follow Up Flag: Follow up
Flag Status: Flagged

Quinten/Steve –

Following our discussion Friday morning, please see attached. I think I still need to add info about that TIF-like structure to reimburse the cost of land, real property improvements, demolition, and site preparation...but this is a start.

Michael J. Loges
Business Development Specialist
Economic Development Division

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR

DEPARTMENT OF
DEVELOPMENT

150 S. Front Street, Ste. 220
Columbus, OH 43215

Direct: 614.645.6742

Mobile: 614.301.7189

MJLoges@columbus.gov

www.columbus.gov/economicdevelopment/

<https://www.linkedin.com/in/MichaelLoges/>

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Schoeny, Steven R.

Subject: Call w/ Dir. Schoeny

Start: Mon 10/2/2017 2:00 PM
End: Mon 10/2/2017 2:15 PM

Recurrence: (none)

Meeting Status: Accepted

Organizer: Hanna, Jennifer N. (Scheduler)
Required Attendees: Schoeny, Steven R.

Dir. Schoeny to call MAG re: Amazon

Schoeny, Steven R.

From: Loges, Michael J.
Sent: Tuesday, October 03, 2017 10:23 AM
To: Stevens, Michael H.
Cc: Loges, Michael J.; Harris, Quinten L.; Schoeny, Steven R.
Subject: Project Ares - Smart Columbus Tie-In
Attachments: Ares - Smart Columbus Tie-In (Offer Letter Excerpt).docx

Importance: High

Follow Up Flag: Follow up
Flag Status: Flagged

Mike –

Following-up on yesterday's conversation, we're trying to pull together a concise narrative about Smart Columbus and how it directly relates to the project.

Columbus 2020 has been coordinating with Mark Patton and Jennifer of the Smart Columbus/Partnership team for the broader content (which I have not seen), but the proposed tie-in is the attachment which is pulled from a draft offer letter.

I tried to pull as much content as made sense from the Smart Columbus application and items that were already outlined in the plan that would could build upon. Please review and get me your comments/expanded thoughts.

Michael J. Loges
Business Development Specialist
Economic Development Division

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR

DEPARTMENT OF
DEVELOPMENT

150 S. Front Street, Ste. 220
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Direct: 614.645.6742

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MJLoges@columbus.gov

www.columbus.gov/economicdevelopment/

<https://www.linkedin.com/in/MichaelLoges/>

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Schoeny, Steven R.

From: drobinson@montrosegroupllc.com
Sent: Tuesday, October 03, 2017 3:32 PM
To: Schoeny, Steven R.; Kenny McDonald (km@columbusregion.com)
Cc: syaffe@pillartechnology.com; ngreen@montrosegroupllc.com; Eric Hovest
Subject: RE: Amazon

Follow Up Flag: Follow up
Flag Status: Flagged

Steve and Kenny

We spoke with Pillar Technology and they have a couple thoughts as to how they contribute to Columbus's Amazon RFP proposal.

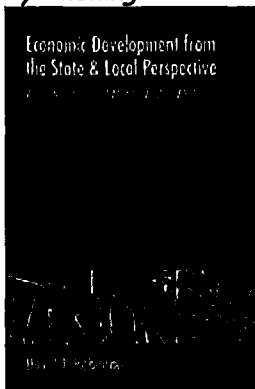
1. Workforce. Pillar Technology has created a company, getstepitup.com, whose mission is to provide workforce training to develop senior level IT talent. This company was born out of Pillar's own effort to recruit and retain senior level computer software engineers. Step It Up could be a platform that Central Ohio uses to develop an IT certified workforce that would be appealing to Amazon.
2. A Visual Pitch. Pillar wants to volunteer to help put together a visual pitch with their in-house marketing and digital experience team as part of the Columbus Pitch to Amazon.

Pillar's team works in the Amazon industry space and has lots of other ideas, relationships and thoughts but we tried to narrow it down a bit to not complicated Columbus' RFP proposal. Pillar very much wants to meet and provide as much help as possible for this proposal response. Thanks.

Dave Robinson

David J. Robinson
Principal
The Montrose Group, LLC
www.montrosegroupllc.com
(614) 738-2109

*Learn about David J. Robinson's new book
by clicking on the book cover below.*



Schoeny, Steven R.

From: Schoeny, Steven R.
Sent: Tuesday, October 03, 2017 3:43 PM
To: 'drobinson@montrosegroupllc.com'; Kenny McDonald (km@columbusregion.com)
Cc: syaffe@pillartechnology.com; ngreen@montrosegroupllc.com; Eric Hovest
Subject: RE: Amazon

Follow Up Flag: Follow up
Flag Status: Flagged

David:

Thanks for the feedback and thanks for the offers. Our pitch is actually fairly well developed, and we are going to production with it early next week so that submit on the 16th. If we make it to the second round, we would love to talk with Pillar about what they could do to help us make the case for Columbus.

Steve

From: drobinson@montrosegroupllc.com [mailto:drobinson@montrosegroupllc.com]
Sent: Tuesday, October 03, 2017 3:32 PM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>; Kenny McDonald (km@columbusregion.com) <km@columbusregion.com>
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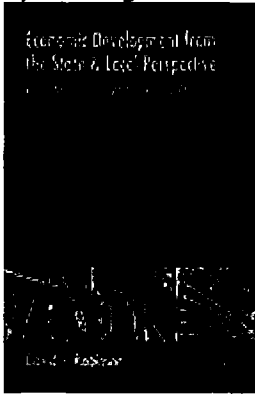
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Subject: RE: Amazon

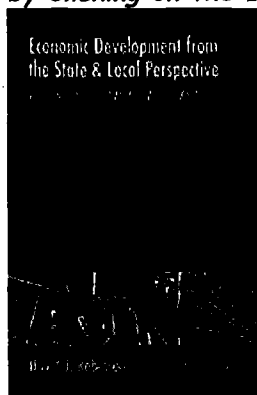
Follow Up Flag: Follow up
Flag Status: Flagged

Sounds great Steve. Good luck. I am friends with Amazon's regional government relations director (he started in the Statehouse) so I will put my two cents in with him if that helps. He is a Buckeye so I am sure he is rooting for us.

Dave Robinson

David J. Robinson
Principal
The Montrose Group, LLC
www.montrosegroupllc.com
(614) 738-2109

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Sent: Tuesday, October 03, 2017 3:43 PM
To: drobinson@montrosegroupllc.com; Kenny McDonald (km@columbusregion.com) <km@columbusregion.com>
Cc: syaffe@pillartechnology.com; ngreen@montrosegroupllc.com; Eric Hovest <ehovest@pillartechnology.com>
Subject: RE: Amazon

David:

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Sent: Tuesday, October 03, 2017 3:32 PM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>; Kenny McDonald (km@columbusregion.com) <km@columbusregion.com>
Cc: syaffe@pillartechology.com; ngreen@montrosegroupllc.com; Eric Hovest <ehovest@pillartechology.com>
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Dave Robinson

David J. Robinson

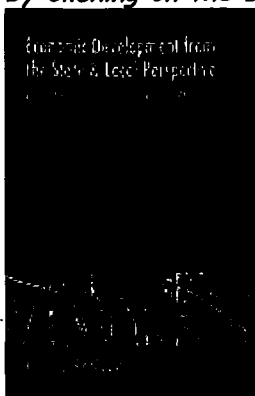
Principal

The Montrose Group, LLC

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(614) 738-2109

*Learn about David J. Robinson's new book
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Schoeny, Steven R.

From: Muhumad, Brooke N.
Sent: Wednesday, October 04, 2017 8:29 AM
To: Schoeny, Steven R.
Subject: FW: Fax Received from CSID: 6148515541 - Pages received: 3
Attachments: 81A9F4DF-153D-441C-9116-E63BAAB542C6-6916-IF.tif

Follow Up Flag: Follow up
Flag Status: Flagged

Not sure who this goes to, it mentions Amazon so I'm sending your way first.

Brooke Muhumad

-----Original Message-----

From:
Sent: Tuesday, October 03, 2017 3:47 PM
To: DEVAdmin
Subject: Fax Received from CSID: 6148515541 - Pages received: 3

Pages Received : 3
Time Received : Tuesday, October 3, 2017 3:46:39 PM Eastern Daylight Time
Duration : 341
Remote CSID : 6148515541
DID : 6146456675

Schoeny, Steven R.

From: Lee, Dawn Tyler
Sent: Wednesday, October 04, 2017 2:34 PM
To: Schoeny, Steven R.
Cc: Hanna, Jennifer N.
Subject: letter

Follow Up Flag: Follow up
Flag Status: Flagged

A few suggestions: You need this signed and on Mayor's letterhead? If so, please send final to Jennie.

Thank you for the opportunity to submit the City of Columbus proposal for Amazon's HQ2 project. In putting our proposal together, we have given you sites, data and renderings. We have given you a vision of where Amazon can be within our community, and we have provided the data to support that vision. Our data, our sites and our vision are intended to convey that we can do this in Columbus.

(This has a bit of a tone to it that we may want to soften. I understand the point but it's a little snobby, for lack of a better word). Maybe something like;

In putting our proposal together, we have identified sites, data and renderings. We have *(developed, created, imagined)* a vision of where Amazon can be within our community, and we have provided the data to support that vision. Our data, our sites and our vision are intended to convey that we can do this in Columbus.

However, we have only presented a vision, not the vision. The ultimate vision that we will realize together requires collaboration. It requires linking Amazon with Columbus business leaders, university leaders, community leaders, schools and the best planners and architects in the world to develop the shared vision of our future. A compelling vision requires collaboration, trust and a willingness to be bold.

In Columbus, America's Opportunity City, public private collaboration to move forward boldly is what we do. The Harvard Business School has even given a name to it and teaches a class about it called, "The Columbus Way."

That's how we won the U.S. Department of Transportation's Smart City Challenge – beating out 77 other U.S. cities, many of which are competing for HQ2. But we didn't stop there, we worked with the private sector to leverage \$XXX million in private sector investment. This is just the most recent example of our partnerships.

Other examples of exemplary partnership includes the recent rejuvenation of the Scioto Peninsula. Considered a focal point for the growth and prosperity of Downtown Columbus, the redevelopment of the Scioto Peninsula was prioritized as a key project in the City of Columbus' Downtown Strategic Plan. Through investment and hard work, what began as a civic objective is now an outstanding private development opportunity in the middle of an area of Columbus with soaring occupancy and residential rents.

Through public-private partnerships, an investment of more than \$220 million was made to revitalize 79 acres in and around the Scioto Peninsula in an activated and engaged cultural and parkland district. A future mixed-use neighborhood will be the capstone of this Peninsula and nearby amenities and attractions include: The Scioto Mile – an award-winning riverfront park featuring a state-of-the art interactive fountain and eye-catching band shell, Scioto Greenways – 33 acres of new greenspace reclaimed along 1 mile of the Scioto River, complete with 1.5 miles of multi-use paths and four kayak and canoe launches, and the National Veterans Memorial & Museum – a 53,000-square-foot national institution dedicated to telling the individual stories and shared experiences of veterans throughout history.

~~I look forward to working with the Amazon team~~ As you investigate America's Opportunity City and learn more about "The Columbus Way," you have my commitment that we will work with you to be the community that helps Amazon create the future.

Sincerely,

Andrew J. Ginther
Mayor

DAWN TYLER LEE
DEPUTY CHIEF OF STAFF

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR

Mayor's Office
90 W. Broad Street
Columbus, OH 43215
614.645.5252
<http://www.columbus.gov>



Schoeny, Steven R.

From: Hanna, Jennifer N.
Sent: Wednesday, October 04, 2017 2:37 PM
To: Lee, Dawn Tyler; Schoeny, Steven R.
Subject: RE: letter
Attachments: Signature Request Form.docx

Follow Up Flag: Follow up
Flag Status: Flagged

Items needing his signature need the attached signature request form completed and they should go directly to Heather.

Thanks!

Jennie N. Hanna

Mayor's Scheduler/Assistant
614.645.6594

****Please note: in accordance with the City of Columbus Ethics Policy, the Office of the Mayor respectfully requests that no gifts or other items of value be provided to Mayor Andrew J. Ginther.**

Thank you, in advance.

THE CITY OF
COLUMBUS

ANDREW J. GINTHER, MAYOR

Mayor's Office
90 W. Broad Street, 2nd Floor
Columbus, OH 43215
Office: 614-645-7671
<http://www.columbus.gov>

From: Lee, Dawn Tyler
Sent: Wednesday, October 4, 2017 2:34 PM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Cc: Hanna, Jennifer N. <JNHanna@columbus.gov>
Subject: letter

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Sincerely,

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Mayor

DAWN TYLER LEE
DEPUTY CHIEF OF STAFF

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ANDREW J. GINTHER, MAYOR

Mayor's Office
90 W. Broad Street
Columbus, OH 43215
614.645.5252
<http://www.columbus.gov>



Schoeny, Steven R.

From: Loges, Michael J.
Sent: Wednesday, October 04, 2017 2:44 PM
To: Schoeny, Steven R.
Subject: RE: Can you resend me the AECOM stuff?
Attachments: Project_Ares--Transp_Initial_DRAFT_2017-09-22.docx

Follow Up Flag: Follow up
Flag Status: Flagged

Michael J. Loges
Business Development Specialist
Economic Development Division

THE CITY OF
COLUMBUS

ANDREW J. GINTHER, MAYOR

DEPARTMENT OF
DEVELOPMENT

150 S. Front Street, Ste. 220
Columbus, OH 43215

Direct: 614.645.6742

Mobile: 614.301.7189

MJLoges@columbus.gov

www.columbus.gov/economicdevelopment/

<https://www.linkedin.com/in/MichaelLoges/>

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From: Schoeny, Steven R.
Sent: Wednesday, October 04, 2017 2:35 PM
To: Loges, Michael J. <MJLoges@columbus.gov>
Subject: Can you resend me the AECOM stuff?

Steven R. Schoeny
Director

THE CITY OF **COLUMBUS**

ANDREW J. GINTHER, MAYOR

DEPARTMENT OF DEVELOPMENT

60 W. Gay Street, 3rd Floor
Columbus, OH 43215

Direct: (614) 646-8585

srschoeny@columbus.gov

www.columbus.gov

Schoeny, Steven R.

From: Schoeny, Steven R.
Sent: Wednesday, October 04, 2017 3:00 PM
To: 'Jeffrey J. Pongonis'
Cc: Voorhees, Peter; Loges, Michael J.
Subject: RE: Contact
Attachments: Ares - Transportation Narrative (002) (002).docx

Follow Up Flag: Follow up
Flag Status: Flagged

Here is what I am working on.

From: Jeffrey J. Pongonis [mailto:jpongonis@mkskstudios.com]
Sent: Wednesday, October 04, 2017 2:49 PM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Cc: Jeffrey J. Pongonis <jpongonis@mkskstudios.com>; Voorhees, Peter <peter.voorhees@aecom.com>
Subject: Contact

Jeffrey J. Pongonis, ASLA
principal

MKSK
462 South Ludlow Alley
Columbus, Ohio 43215
office 614 6212796 x262
mobile 614 5638341
direct 614 6860162
web mkskstudios.com

[blog](#) | [facebook](#) | [twitter](#) | [issuu](#) | [linkedin](#)

Schoeny, Steven R.

From: Schoeny, Steven R.
Sent: Wednesday, October 04, 2017 3:02 PM
To: Lee, Dawn Tyler
Cc: Hanna, Jennifer N.
Subject: RE: letter

Follow Up Flag: Follow up
Flag Status: Flagged

Great edits.

Jenny, I will get the final over to you with the form.

From: Lee, Dawn Tyler
Sent: Wednesday, October 04, 2017 2:34 PM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Cc: Hanna, Jennifer N. <JNHanna@columbus.gov>
Subject: letter

A few suggestions. You need this signed and on Mayor's letterhead? If so, please send final to Jennie.

Thank you for the opportunity to submit the City of Columbus proposal for Amazon's HQ2 project. In putting our proposal together, we have given you sites, data and renderings. We have given you a vision of where Amazon can be within our community, and we have provided the data to support that vision. Our data, our sites and our vision are intended to convey that we can do this in Columbus.

(This has a bit of a tone to it that we may want to soften. I understand the point but it's a little snobby, for lack of a better word). Maybe something like;

In putting our proposal together, we have identified sites, data and renderings. We have *(developed, created, imagined)* a vision of where Amazon can be within our community, and we have provided the data to support that vision. Our data, our sites and our vision are intended to convey that we can do this in Columbus.

However, we have only presented a vision, not the vision. The ultimate vision that we will realize together requires collaboration. It requires linking Amazon with Columbus business leaders, university leaders, community leaders, schools and the best planners and architects in the world to develop the shared vision of our future. A compelling vision requires collaboration, trust and a willingness to be bold.

In Columbus, America's Opportunity City, public private collaboration to move forward boldly is what we do. The Harvard Business School has even given a name to it and teaches a class about it called, "The Columbus Way."

That's how we won the U.S. Department of Transportation's Smart City Challenge – beating out 77 other U.S. cities, many of which are competing for HQ2. But we didn't stop there, we worked with the private sector to leverage \$XXX million in private sector investment. This is just the most recent example of our partnerships.

Other examples of exemplary partnership includes the recent rejuvenation of the Scioto Peninsula. Considered a focal point for the growth and prosperity of Downtown Columbus, the redevelopment of the Scioto Peninsula was prioritized as a key project in the City of Columbus' Downtown Strategic Plan. Through investment and hard work, what began as a civic

objective is now an outstanding private development opportunity in the middle of an area of Columbus with soaring occupancy and residential rents.

Through public-private partnerships, an investment of more than \$220 million was made to revitalize 79 acres in and around the Scioto Peninsula in an activated and engaged cultural and parkland district. A future mixed-use neighborhood will be the capstone of this Peninsula and nearby amenities and attractions include: The Scioto Mile – an award-winning riverfront park featuring a state-of-the art interactive fountain and eye-catching band shell, Scioto Greenways – 33 acres of new greenspace reclaimed along 1 mile of the Scioto River, complete with 1.5 miles of multi-use paths and four kayak and canoe launches, and the National Veterans Memorial & Museum – a 53,000-square-foot national institution dedicated to telling the individual stories and shared experiences of veterans throughout history.

~~I look forward to working with the Amazon team~~ As you investigate America's Opportunity City and learn more about "The Columbus Way," you have my commitment that we will work with you to be the community that helps Amazon create the future.

Sincerely,

Andrew J. Ginther
Mayor

DAWN TYLER LEE
DEPUTY CHIEF OF STAFF

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR

Mayor's Office
90 W. Broad Street
Columbus, OH 43215
614.645.5252
<http://www.columbus.gov>



Schoeny, Steven R.

From: Hanna, Jennifer N.
Sent: Wednesday, October 04, 2017 3:04 PM
To: Schoeny, Steven R.; Lee, Dawn Tyler
Subject: RE: letter
Attachments: Signature Request Form.docx

Follow Up Flag: Follow up
Flag Status: Flagged

Items needing his signature need the attached signature request form completed and they should go directly to Heather.

Thanks!

Jennie N. Hanna
Mayor's Scheduler/Assistant
614.645.6594

****Please note: in accordance with the City of Columbus Ethics Policy, the Office of the Mayor respectfully requests that no gifts or other items of value be provided to Mayor Andrew J. Ginther.**

Thank you, in advance.

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR

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90 W. Broad Street, 2nd Floor
Columbus, OH 43215
Office: 614-645-7671
<http://www.columbus.gov>

From: Schoeny, Steven R.
Sent: Wednesday, October 4, 2017 3:02 PM
To: Lee, Dawn Tyler <DTLee@columbus.gov>
Cc: Hanna, Jennifer N. <JNHanna@columbus.gov>
Subject: RE: letter

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From: Lee, Dawn Tyler
Sent: Wednesday, October 04, 2017 2:34 PM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Cc: Hanna, Jennifer N. <JNHanna@columbus.gov>
Subject: letter

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Sincerely,

Andrew J. Ginther
Mayor

DAWN TYLER LEE
DEPUTY CHIEF OF STAFF

THE CITY OF **COLUMBUS**

ANDREW J. GINTHER, MAYOR

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90 W. Broad Street
Columbus, OH 43215
614.645.5252
<http://www.columbus.gov>



Schoeny, Steven R.

From: Loges, Michael J.
Sent: Wednesday, October 04, 2017 3:08 PM
To: Harris, Quinten L.
Cc: Loges, Michael J.; Schoeny, Steven R.
Subject: Ares - Preliminary Offer Letter 10.04.2017 (FINAL)
Attachments: Ares - Preliminary Offer Letter 10.04.2017 (FINAL).docx

Follow Up Flag: Follow up
Flag Status: Flagged

Quinten –

Take a look at the final offer letter attached. I think this is pretty solid. Just added some clarifying language per Tonya's request/incorporating some of your earlier edits to that incentive matrix.

Once you sign-off, Steve can print and sign.

Thanks,

Michael J. Loges
Business Development Specialist
Economic Development Division

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR

DEPARTMENT OF
DEVELOPMENT

150 S. Front Street, Ste. 220

Columbus, OH 43215

Direct: 614.645.6742

Mobile: 614.301.7189

MJLoges@columbus.gov

www.columbus.gov/economicdevelopment/

<https://www.linkedin.com/in/MichaelLoges/>

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Schoeny, Steven R.

From: Schoeny, Steven R.
Sent: Wednesday, October 04, 2017 3:14 PM
To: Williams, Elizabeth S.
Subject: Ares - Mayor Ginther Letter
Attachments: Ares - Mayor Ginther Letter.docx

Follow Up Flag: Follow up
Flag Status: Flagged

Schoeny, Steven R.

From: Lee, Dawn Tyler
Sent: Wednesday, October 04, 2017 3:20 PM
To: Hanna, Jennifer N.; Schoeny, Steven R.
Subject: RE: letter

Follow Up Flag: Follow up
Flag Status: Flagged

Thanks, all.

No more meetings today if you need me to do anything else.

DAWN TYLER LEE
DEPUTY CHIEF OF STAFF

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR

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From: Hanna, Jennifer N.
Sent: Wednesday, October 4, 2017 3:04 PM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>; Lee, Dawn Tyler <DTLee@columbus.gov>
Subject: RE: letter

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Jennie N. Hanna
Mayor's Scheduler/Assistant
614.645.6594

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Sincerely,

Andrew J. Ginther
Mayor

DAWN TYLER LEE
DEPUTY CHIEF OF STAFF

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR

Mayor's Office
90 W. Broad Street
Columbus, OH 43215
614.645.5252
<http://www.columbus.gov>



Schoeny, Steven R.

From: Harris, Quinten L.
Sent: Wednesday, October 04, 2017 4:15 PM
To: Schoeny, Steven R.
Subject: FW: Ares - Preliminary Offer Letter 10.04.2017 (FINAL)
Attachments: Ares - Preliminary Offer Letter 10.04.2017 (FINAL).docx

Importance: High

Follow Up Flag: Follow up
Flag Status: Flagged

Quinten

Quinten L. Harris, JD/MPA
Deputy Director for Jobs and Economic Development
Department of Development
City of Columbus
Direct: 614.645.0772
qlharris@columbus.gov

From: Harris, Quinten L.
Sent: Wednesday, October 04, 2017 3:59 PM
To: Loges, Michael J. <MJLoges@columbus.gov>
Subject: Ares - Preliminary Offer Letter 10.04.2017 (FINAL)
Importance: High

Schoeny, Steven R.

From: Schoeny, Steven R.
Sent: Thursday, October 05, 2017 11:31 AM
To: 'bradleyml@cota.com'; 'williamse@cota.com'
Cc: Loges, Michael J.
Subject: Project Ares
Attachments: Ares - Transportation Narrative (002) (002).docx

Follow Up Flag: Follow up
Flag Status: Flagged

Gentlemen:

Sorry for the delay. Here is the current state of the text we are inserting into the proposal. MKSK and AECOMM are modifying/building this out as well. Call when you have some time to discuss.

Steven R. Schoeny
Director

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR

DEPARTMENT OF
DEVELOPMENT

50 W. Gay Street, 3rd Floor
Columbus, OH 43215
Direct: (614) 645-8585
srschoeny@columbus.gov
www.columbus.gov

Schoeny, Steven R.

From: Schoeny, Steven R.
Sent: Thursday, October 05, 2017 1:46 PM
To: Holly Dabelko (dabelko-schoeny.1@osu.edu) /
Subject: FW: How Far Will Cities Go to Win Amazon?

Follow Up Flag: Follow up
Flag Status: Flagged

See article 1

From: CityLab [mailto:newsletters@citylab.com]
Sent: Thursday, October 05, 2017 12:25 PM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Subject: How Far Will Cities Go to Win Amazon?

CITYLAB TODAY'S
TOP STORIES

oct 05, 2017

Urban Americans Want to Age in Their Neighborhoods

Can their cities accommodate them?

MIMI KIRK



Why Gas-Efficient Cars Can't Save the Climate

New research reveals an unintended consequence of a signature policy of the Obama era.

LAURA BLISS



How Far Will Cities Go to Win Amazon HQ2?

In a bidding war this contentious, economic incentive packages could get extreme.

SARAH HOLDER



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Elon Musk's proposed Earth transport system better stock barf bags.

MARINA KOREN



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RONA KOBELL



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BRENTIN MOCK



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Schoeny, Steven R.

From: Bradley, Michael L. <BradleyML@cota.com>
Sent: Thursday, October 05, 2017 4:35 PM
To: Schoeny, Steven R.
Cc: Williams, Emille
Subject: Ares - Transportation Narrative DOZA edits
Attachments: Ares - Transportation Narrative DOZA edits.docx

Follow Up Flag: Follow up
Flag Status: Flagged

Steve,

Attached are our edits and let me know if you have any questions.

Mike

This message has been scanned for malware by Websense. www.websense.com

Schoeny, Steven R.

From: Daniel Ayars <dayars@nbbj.com>
Sent: Monday, October 09, 2017 4:20 PM
To: Schoeny, Steven R.
Subject: Updated Site Section

Follow Up Flag: Follow up
Flag Status: Flagged

Steve,

Here is the updated site section. We will work through the adjustments that we talked about.

<https://nbbj.sharefile.com/d-sb0bd76ba1a74086b>

Daniel G. Ayars, AIA, NCARB Principal
NBBJ 250 S. High Street, Suite 300 COLUMBUS OH 43215
Direct: 614.232.3178 Mobile: 614.282.2543
www.nbbj.com / [@nbbjdesign](https://twitter.com/nbbjdesign) / <http://meanstheworld.co>

Schoeny, Steven R.

From: Daniel Ayars <dayars@nbbj.com>
Sent: Monday, October 09, 2017 4:44 PM
To: Schoeny, Steven R.
Subject: RE: Summary for Cap Square

Follow Up Flag: Follow up
Flag Status: Flagged

Perfect. That's what we needed.

Here are the 3 pages of quotes and images for Site section.

1. Capital Square

- a. The work day is done. What's next? Kickball league on the Statehouse Lawn. A show at the Ohio Theater, The Palace, or The Riffe? A walk to the latest exhibit at the Metropolitan Library? Beer and some old school video games at 16-Bit Café? Outdoor concert at Columbus Commons? Go for a run or a bike ride on the river? Maybe I should just grab a bite to eat and walk home? Imagine how much more there would be if I didn't want to go more than three blocks.

2. Franklinton – A Maker Community

- a. Franklinton was the City's first neighborhood. Today it is home to one of the largest maker spaces in the world, 98 artist lofts, affordable single family homes, coffee shops, co-working space, craft brewers, the oldest continually operating Harley Davidson Dealership in the world, new multifamily developments, a skate park, and a sense of place that lets everyone feel like they can be part of creating what is next.

3. Olentangy Corridor – A New Connection from Downtown to OSU

- a. An important connection from downtown to OSU West Campus the Olentangy River Road vision (in development) will be a reserved transit way median where ROW is available (perhaps most applicable to the segment north of Lane Avenue). The corridor is a multi-modal vision that will allow you to ride your bike from downtown to the OSU campus in 20 Min while allowing transit and vehicles to flow easily in the future.

Daniel G. Ayars, AIA, NCARB Principal
NBBJ 250 S. High Street, Suite 300 COLUMBUS OH 43215
Direct: 614.232.3178 Mobile: 614.282.2543
www.nbbj.com / @nbbjdesign / <http://meanstheworld.co>

From: Schoeny, Steven R. [mailto:SRSchoeny@columbus.gov]
Sent: Monday, October 9, 2017 4:28 PM
To: Daniel Ayars <dayars@nbbj.com>
Subject: Summary for Cap Square

The work day is done. What's next? Kickball league on the Statehouse Lawn. A show at the Ohio Theater, The Palace, or The Riffe? A walk to the latest exhibit at the Metropolitan Library? Beer and some old school video games at 16-Bit Café? Outdoor concert at Columbus Commons? Go for a run or a bike ride on the river? Maybe I should just grab a bite to eat and walk home? Imagine how much more there would be if I didn't want to go more than three blocks.

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Direct: (614) 645-8585

srschoeny@columbus.gov

www.columbus.gov

Schoeny, Steven R.

From: Brent Warren <brent@columbusunderground.com>
Sent: Tuesday, October 10, 2017 1:35 PM
To: Schoeny, Steven R.
Subject: Amazon

Follow Up Flag: Follow up
Flag Status: Flagged

Hi Steve,

Anything you can share on the Amazon headquarters pitch? Is the city actively working on something? Also, I noticed that September has passed and we haven't had an announcement yet on the Scioto Peninsula yet - any chance that site is being considered?

Thanks,
Brent

Brent Warren

ColumbusUnderground.com
11 E. Gay Street, Suite 300
Columbus, Ohio 43215

Mobile: 614.260.9080

Schoeny, Steven R.

From: Schoeny, Steven R.
Sent: Tuesday, October 10, 2017 1:56 PM
To: 'Brent Warren'
Subject: RE: Amazon

Follow Up Flag: Follow up
Flag Status: Flagged

I will go back to our original statement. We are aware of the Amazon RFP and find it intriguing.

From: Brent Warren [mailto:brent@columbusunderground.com]
Sent: Tuesday, October 10, 2017 1:35 PM
To: Schoeny, Steven R. <SRSchoeny@columbus.gov>
Subject: Amazon

Hi Steve,

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Brent Warren

ColumbusUnderground.com
11 E. Gay Street, Suite 300
Columbus, Ohio 43215

Mobile: 614.260.9080

Schoeny, Steven R.

From: Rickman, Cynthia
Sent: Thursday, October 19, 2017 10:35 AM
To: Schoeny, Steven R.
Subject: Fwd: Statement
Attachments: image001.jpg; ATT00001.htm; image002.png; ATT00002.htm; image003.png; ATT00003.htm; image004.png; ATT00004.htm; Amazon statement.docx; ATT00005.htm

Follow Up Flag: Follow up
Flag Status: Flagged

Sent from my iPhone

Begin forwarded message:

From: "Rickman, Cynthia" <CJRickman@Columbus.gov>
Date: October 18, 2017 at 6:15:09 PM EDT
To: "Harris, Quinten L." <QLHarris@columbus.gov>
Subject: Fwd: Statement

Sent from my iPhone

Begin forwarded message:

From: "Davis, Robin C." <RCDavis@columbus.gov>
Date: October 18, 2017 at 4:38:34 PM EDT
To: Scott J Varner <svarner@columbus.k12.oh.us>, "Cole, Lee A." <LACole@columbus.gov>, "Rickman, Cynthia" <CJRickman@Columbus.gov>
Cc: 'Irene Alvarez' <ia@columbusregion.com>
Subject: Statement

This statement is being released to Mark Williams at the Dispatch shortly, then will be followed by a blanket release to all media.

Please direct any calls or requests for public records to me.

Thanks all!

Robin

Robin Davis
Director of Media Relations

Anekwe, Lisa B.

From: Cofield, Alex A.
Sent: Friday, December 01, 2017 12:32 PM
To: Anekwe, Lisa B.
Cc: Perkowski, Amanda N.
Subject: ALE028359

Lisa,
Per discussion with Amanda, the revenue corrections on ALE028359 were incorrect.

Please prepare a revenue correction reversing the first two corrections on the Revenue Correction Form. The correction for \$4482.01 was correct.

Please give the form to me for signature so I can deliver to Amanda in the next hour.

Thanks!
Alex

ALEX COFIELD
Fiscal Manager

**THE CITY OF
COLUMBUS**
ANDREW J. GANTHER, MAYOR

DEPARTMENT OF
DEVELOPMENT

50 W. Gay St., 3rd Floor
Columbus, OH 43215

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**Major Cities Violent Crime Report
Cities Reporting Increases
First Quarter 2017-2016**

	US	63 Agencies	Canada	10 Agencies
	57 Agencies		9 Agencies	
	2017/2016	2016/2015	2017/2016	2016/2015
Homicide	36	31	4	6
Rape/Sexual Assault*	23	36	6	5
Robbery	31	36	3	7
Aggravated Assault	18	34	4	3
Non-Fatal Shootings**	21 of 37	29 of 44	2 of 7	4 of 6

*Sexual Assault is the term used in Canada

**Not all agencies track non-fatal shootings as a separate category.

**Major Cities Violent Crime Report
% Change**

	US	63 Agencies	Canada	10 Agencies
	57 Agencies		8 Agencies	
	2017/2016	2016/2015	2017/2016	2016/2015
Homicide	+6%	+9%	-13%	+36%
Rape/Sexual Assault*	-4.6%	+4.2%	+ 7%	+2%
Robbery	+.07%	+5.8%	-. 08%	+15.3%
Aggravated Assault	+.01%	+6.8%	-2%	+.05%
Non-Fatal Shootings**	-.01%	+21.2%	-15%	+29%
	21 Agencies	Agencies	2 Agencies	5 Agencies

*Sexual Assault is the term used in Canada

**Not all agencies track non-fatal shootings as a separate category.



Major Cities Chiefs Association

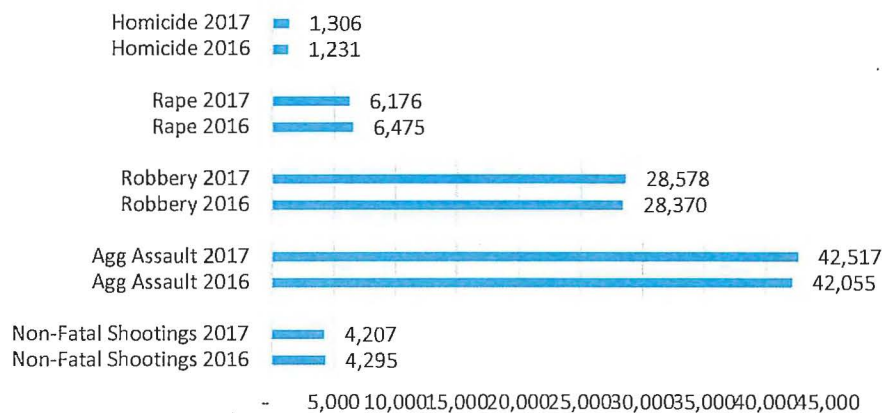
VIOLENT CRIME SURVEY– TOTALS First Quarter Comparison ¹ January 1 to March 31, 2017 and 2016

Contact: Darrel W. Stephens, Executive Director
704.996.5457
stephens@majorcitieschiefs.com

United States 57 Responding Agencies

United States	2017	2016
Homicide	1,306	1,231
Rape	6,176	6,475
Robbery	28,578	28,370
Aggravated Assault	42,517	42,055
Non-Fatal Shootings	4,207	4,295

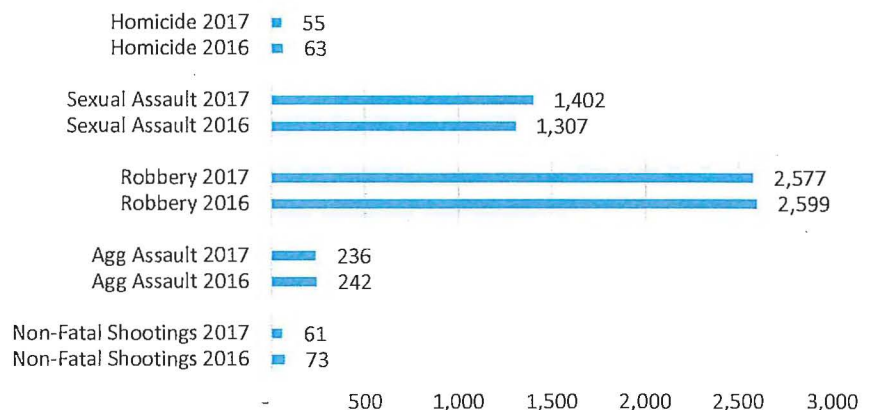
Totals in United States



Canada 9 Responding Agencies

Canada	2017	2016
Homicide	55	63
Sexual Assault ²	1,402	1,307
Robbery	2,577	2,599
Aggravated Assault	236	242
Non-Fatal Shootings	61	73

Totals in Canada



Indicates increase from 2016 to 2017.

As of April 28, 2017

1. Data is preliminary – not a final UCR/NIBRS report.
2. Canadian definition of Sexual Assault used to determine Rape numbers for Canadian agencies except Vancouver PD.



Major Cities Chiefs Association

VIOLENT CRIME SURVEY- TOTALS First Quarter Comparison ¹ January 1 to March 31, 2017 and 2016

Contact: Darrel W. Stephens, Executive Director
704.996.5457
stephens@majorcitieschiefs.com

United States	Homicide		Rape		Robbery		Aggravated Assault		Non-Fatal Shootings	
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
Albuquerque Police	11	13	86	102	617	401	668	759	67	54
Atlanta Police	17	24	57	36	333	426	418	459	107	78
Aurora Police	4	3	74	87	166	131	235	249	15	8
Austin Police	7	4	158	173	254	250	562	533	N/A	N/A
Baltimore County Police	10	9	77	66	388	342	546	560	8	13
Baltimore Police	79	56	60	67	1,384	1,065	1,308	1,044	149	117
Boston Police	6	12	51	60	351	333	566	625	34	33
Charlotte-Mecklenburg Police	21	11	74	77	513	427	1,051	935	81	72
Chicago Police	136	144	344	371	2,649	2,529	3,108	3,242	566	673
Cincinnati Police	17	16	58	59	264	279	182	140	96	66
Cleveland Police	32	21	131	131	741	688	534	592	163	223
Columbus Police	30	20	114	218	364	503	267	329	79	68
Dallas Police	44	45	188	177	1,062	1,036	1,219	1,042	107	83
DeKalb County Police	14	19	28	33	316	363	202	227	N/A	N/A
Denver Police	10	8	130	135	271	289	703	653	64	50
Fairfax County Police	5	4	37	25	102	117	103	97	N/A	N/A
Fort Worth Police	19	13	148	118	334	259	701	636	49	50
Fresno Police	16	10	43	41	270	260	428	450	57	55
Honolulu Police	2	3	100	70	144	198	128	201	2	5
Houston Police	71	69	334	290	2,575	2,408	3,278	2,835	N/A	N/A
Indianapolis Metro Police	20	28	92	100	580	662	630	614	87	114
Jacksonville Sheriff's Dept	32	30	79	115	374	378	709	658	92	100

Major Cities Chiefs Association

Comparison from January 1 to March 31, 2017 and 2016

United States (cont.)	Homicide		Rape		Robbery		Aggravated Assault		Non-Fatal Shootings	
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
Kansas City Police	27	22	131	125	431	425	1,360	1,097	N/A	N/A
Las Vegas Metropolitan Police	33	35	315	310	811	839	1,000	805	215	205
Long Beach Police	8	8	46	50	301	290	343	348	N/A	N/A
Los Angeles County Sheriff's Dept	35	40	177	193	1,245	1,078	2,192	1,989	N/A	N/A
Los Angeles Police	64	72	566	574	2,468	2,416	3,744	3,792	232	224
Louisville Metropolitan Police	28	25	36	34	306	345	685	608	98	101
Memphis Police	39	54	124	78	734	764	1,247	1,171	366	618
Mesa Police	3	6	71	81	117	103	268	328	N/A	N/A
Miami-Dade Police	22	22	132	97	384	330	1,024	823	193	124
Milwaukee Police	26	23	101	142	645	792	1,320	1,201	103	115
Minneapolis Police	6	4	124	79	390	392	425	450	44	60
Montgomery County Police	5	1	50	75	176	137	161	137	5	5
Nashville Police	21	19	121	144	504	396	1,176	1,129	86	60
Nassau County Police	3	2	9	15	106	142	144	148	13	15
New Orleans Police	51	29	87	122	169	195	181	132	96	67
Oklahoma City Police ³	10	2	51	32	109	118	268	225	N/A	N/A
Omaha NE Police	8	2	84	46	123	125	326	328	N/A	24
Orlando Police	11	10	46	39	121	142	310	387	N/A	N/A
Philadelphia Police	72	61	287	300	1,465	1,377	1,679	1,623	191	220
Phoenix Police ⁴	30	40	N/A	241	N/A	731	N/A	1,435	N/A	N/A
Pittsburgh Police	15	16	23	28	200	206	266	292	99	111
Prince George's County Police	22	20	24	21	278	237	103	67	54	26
Salt Lake City Police	1	-	13	13	52	36	68	54	N/A	N/A
San Antonio Police	35	34	285	268	609	499	1,779	1,514	N/A	N/A
San Diego Police	6	5	135	154	347	359	711	723	N/A	N/A
San Jose Police	7	10	144	102	314	291	460	506	N/A	N/A
Seattle Police	2	9	54	42	364	360	523	517	19	11
St. Louis Metropolitan Police	34	35	60	62	360	361	820	743	508	391

Major Cities Chiefs Association

Comparison from January 1 to March 31, 2017 and 2016

United States (cont.)	Homicide		Rape		Robbery		Aggravated Assault		Non-Fatal Shootings	
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
Tampa Police	7	6	19	35	101	126	308	295	34	23
Tucson Police	8	7	122	93	338	272	561	621	N/A	N/A
Tulsa Police	20	13	89	108	227	191	605	614	N/A	N/A
Virginia Beach Police	4	1	46	44	70	65	53	68	6	16
Washington DC (Metro Police)	30	28	62	82	504	746	464	528	N/A	N/A
Wichita Police	10	8	79	95	157	140	397	477	22	17

Canada	Homicide		Sexual Assault ⁵		Robbery		Aggravated Assault		Non-Fatal Shootings	
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
Calgary Police	4	4	119	114	228	250	10	7	17	22
Edmonton Police	11	14	248	220	288	380	60	62	N/A	N/A
Montreal Police	5	1	238	201	480	538	13	18	6	11
Ottawa Police	2	7	154	155	134	103	19	15	7	12
Peel Regional Police	3	4	127	99	202	202	11	18	1	3
Toronto Police	14	25	408	415	904	822	69	86	32	37
Vancouver Police	7	2	32	32	136	179	13	13	9	6
Winnipeg Police	8	7	101	92	361	295	43	27	N/A	N/A
York Regional Police	5	3	94	93	72	80	8	3	6	4

Indicates increase from 2016 to 2017.

As of April 28, 2017

1. Data is preliminary – not a final UCR/NIBRS report.
2. Arlington TX Police Department – Transitioning from UCR to NIBRS. Data not available at this time.
3. Oklahoma City Police Department – Numbers available for January only.
4. Phoenix Police Departments – Numbers available for 2016 only.
5. Canadian definition of Sexual Assault used to determine Rape numbers for Canadian agencies except Vancouver Police Department.



Major Cities Chiefs Association

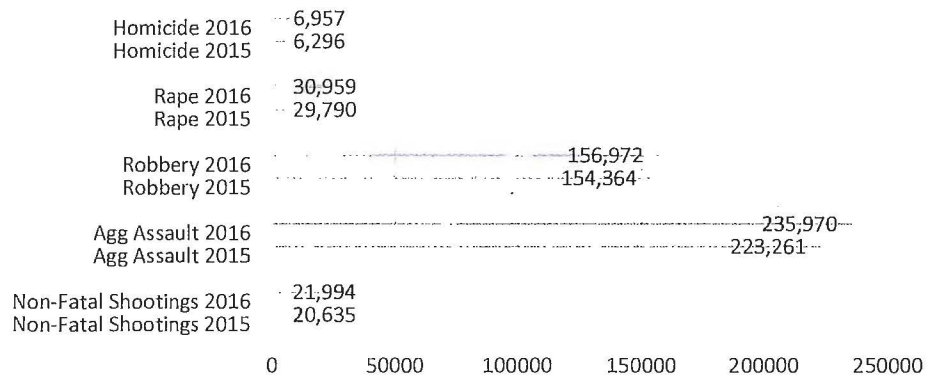
VIOLENT CRIME SURVEY – TOTALS Year End Comparison ¹ January 1 to December 31, 2016 and 2015

Contact: Darrel W. Stephens, Executive Director
704.996.5457
stephens@majorcitieschiefs.com

United States 64 Responding Agencies

United States	2016	2015
Homicide	6,957	6,296
Rape	30,959	29,790
Robbery	156,972	154,364
Aggravated Assault	235,970	223,261
Non-Fatal Shootings	21,994	20,635

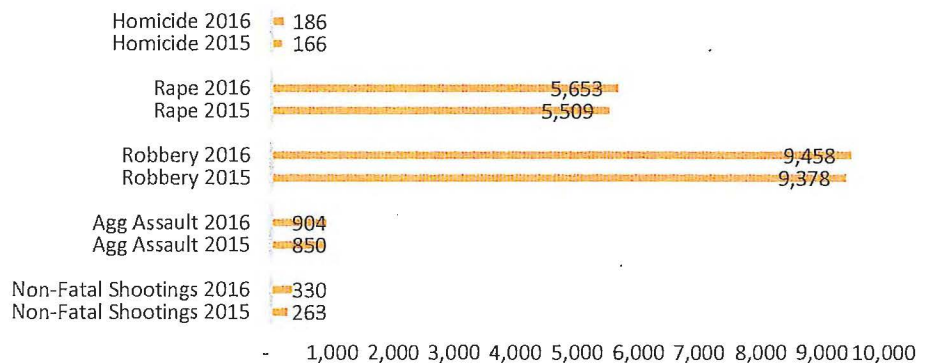
Totals in United States



Canada 8 Responding Agencies ²

Canada	2016	2015
Homicide	186	166
Rape ²	5,653	5,509
Robbery	9,458	9,378
Aggravated Assault	904	850
Non-Fatal Shootings	330	263

TOTALS IN CANADA



Indicates increase from 2015 to 2016.

As of February 27, 2017

1. Data is preliminary – not a final UCR/NIBRS report.
2. Canadian definition of Sexual Assault used to determine Rape numbers for Canadian agencies except Vancouver PD.



Major Cities Chiefs Association

VIOLENT CRIME SURVEY – AGENCY RESULTS

Year End Comparison ¹

January 1 to December 31, 2016 and 2015

Contact: Darrel W. Stephens, Executive Director
704.996.5457
stephens@majorcitieschiefs.com

United States	Homicide		Rape		Robbery		Aggravated Assault		Non-Fatal Shootings	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Albuquerque PD	61	42	368	404	1,725	1,686	3,465	3,273	329	N/A
Arlington PD ²	18	4	204	183	404	374	969	907	N/A	N/A
Atlanta PD	111	95	147	157	1,914	2,147	2,179	2,113	488	429
Aurora PD	22	24	394	385	577	448	1,055	833	46	39
Austin PD	39	23	673	753	1,054	938	2,160	1,919	N/A	N/A
Baltimore County PD	34	33	296	321	1,323	1,546	1,734	2,623	42	41
Baltimore PD	318	344	255	275	5,468	4,729	5,002	4,759	666	636
Boston PD	49	40	236	227	1,504	1,556	2,755	2,936	194	211
Charlotte-Mecklenburg PD	68	60	276	282	2,120	1,947	4,148	3,725	344	293
Chicago PD ⁷	760	488	1,574	1,499	11,961	9,639	15,815	13,099	3,550	2,426
Cincinnati PD	62	71	256	250	1,283	1,256	767	764	374	421
Cleveland Police	132	121	539	546	3,231	3,013	2,950	2,442	N/A	N/A
Columbus Police	106	99	754	832	2,091	2,281	1,484	1,615	339	325
Dallas PD	172	136	767	782	4,604	4,177	4,529	3,943	N/A	N/A
Denver PD	58	52	544	590	1,166	1,232	2,863	2,721	254	219
Detroit PD	302	295	564	537	3,060	3,593	8,916	9,135	958	1,035
El Paso PD	21	19	314	306	466	394	1,901	1,763	N/A	N/A
Fairfax County PD	19	13	89	67	416	408	319	342	N/A	N/A
Fort Worth PD	65	61	539	561	1,162	988	2,757	2,816	137	144
Fresno PD	39	39	121	139	1,114	1,005	1,889	1,656	172	162
Honolulu PD	18	15	368	318	831	896	1,175	1,208	139	103
Houston PD	302	303	1,230	980	9,963	10,277	12,491	10,431	N/A	N/A
Indianapolis Metropolitan PD	149	144	820	677	3,550	3,802	4,994	6,497	480	489
Jacksonville Sheriff's Dept	120	113	394	443	1,601	1,563	2,974	2,988	264	364
Kansas City PD	127	110	489	361	1,885	1,701	3,581	4,528	N/A	N/A
Las Vegas Metropolitan PD ⁷	166	139	1,227	1,146	3,462	2,960	3,881	3,700	1,597	1,149

Major Cities Chiefs Association

Comparison from January 1 to December 31, 2016 and 2015

United States	Homicide		Rape		Robbery		Aggravated Assault		Non-Fatal Shootings	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Long Beach PD	33	36	197	179	1,138	1,055	1,481	1,483	N/A	N/A
Los Angeles County Sheriff's Dept	210	189	816	786	4,730	4,155	9,076	8,395	N/A	N/A
Los Angeles PD	294	283	2,331	2,209	10,299	8,952	15,849	13,713	970	931
Louisville Metro PD	117	80	221	270	1,549	1,537	2,921	2,558	402	282
Memphis PD	190	133	385	421	3,205	3,167	5,256	4,750	916	1,626
Mesa PD	19	15	268	241	447	408	1,309	1,307	N/A	N/A
Miami PD	60	79	19	8	1,445	1,683	1,272	1,293	275	373
Miami-Dade PD	84	87	406	391	1,519	1,628	4,169	4,365	682	637
Milwaukee PD	142	146	488	442	3,290	3,778	5,349	5,337	554	633
Minneapolis PD	38	47	454	411	1,841	1,896	2,277	2,027	309	228
Montgomery County PD	14	30	319	286	689	620	653	910	33	N/A
Nashville PD	83	79	565	607	2,003	1,900	4,927	4,932	250	236
New Orleans PD	173	164	586	409	1,412	1,497	2,077	1,670	278	252
New York City PD	335	352	1,438	1,450	15,500	16,971	20,847	20,375	987	1,116
Newark PD	94	106	106	103	1,412	1,826	1,152	1,041	206	262
Oakland PD	85	83	283	304	3,215	3,460	2,416	2,374	1,557	1,478
Oklahoma City PD ³	56	60	390	416	925	973	2,925	2,671	N/A	N/A
Omaha NE PD ⁴	29	50	244	174	610	655	1,620	1,452	120	134
Orlando PD ⁵	85	32	163	182	515	522	1,538	1,784	N/A	N/A
Philadelphia PD	273	280	1,259	1,322	6,199	6,765	7,654	7,766	1,055	1,007
Phoenix PD	146	113	1,043	1,024	3,152	3,027	6,522	5,059	N/A	N/A
Pittsburgh Police ⁷	59	57	104	82	997	858	400	381	192	179
Portland Police	16	32	319	310	1,011	874	1,738	1,664	N/A	N/A
Prince George's County PD	98	77	110	102	1,128	1,032	380	366	192	186
Raleigh PD	23	17	134	107	653	674	774	873	78	64
Sacramento PD	41	43	88	105	1,136	1,174	2,284	2,289	N/A	N/A
Salt Lake City PD	14	6	198	180	520	480	864	738	N/A	N/A
San Antonio PD	149	94	1,190	1,049	2,232	1,986	7,183	5,465	N/A	N/A
San Diego PD	49	37	572	566	1,387	1,378	3,323	3,601	N/A	N/A
San Francisco PD	58	52	342	344	3,715	3,610	2,616	2,703	151	122
San Jose PD	47	30	451	375	1,214	1,140	2,175	1,855	N/A	N/A
Seattle PD	18	24	169	108	1,550	1,543	2,167	2,057	61	72
St. Louis Metro PD	188	188	288	263	1,904	1,790	3,638	3,522	2,132	2,092

Major Cities Chiefs Association

Comparison from January 1 to December 31, 2016 and 2015

United States	Homicide		Rape		Robbery		Aggravated Assault		Non-Fatal Shootings	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Tampa PD	29	34	80	77	487	671	1,309	1,501	124	174
Tucson PD	31	31	418	398	1,232	1,063	1,842	1,611	N/A	N/A
Tulsa PD	70	54	379	373	1,093	874	2,851	2,532	N/A	N/A
Washington DC (Metro PD)	135	162	346	346	3,000	3,447	2,278	2,432	N/A	N/A
Wichita PD	34	31	352	349	683	739	2,105	1,673	97	65

Canada	Homicide		Rape		Robbery		Aggravated Assault		Non-Fatal Shootings	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Edmonton Police Service ⁶	37	33	806	877	1,334	1,401	240	221	N/A	N/A
Montreal Police Service ⁶	23	29	972	860	1,991	2,097	86	95	56	33
Ottawa Police Service ⁶	25	7	705	588	446	535	82	64	56	43
Peel Regional Police ⁶	11	16	506	445	827	678	90	82	22	18
Service de Police, Ville de Québec ⁶⁷	1	2	411	376	121	114	23	15	N/A	N/A
Toronto Police Service ⁶	69	56	1,759	1,900	3,792	3,582	301	299	154	137
Vancouver Police ⁶	12	16	118	130	672	749	61	45	23	9
York Regional Police ⁶	8	7	376	333	275	223	21	29	19	23

Indicates increase from 2015 to 2016.

As of February 27, 2017

1. Data is preliminary – not a final UCR/NIBRS report.
2. Numbers available for months of January to September – Arlington TX Police Department.
3. Numbers available for months of January to October – Oklahoma City Police Department.
4. Omaha PD uses Legacy definition for Rape.
5. Homicide number includes 49 homicide victims at Pulse Nightclub on June 12, 2016.
6. Canadian definition of Sexual Assault used to determine Rape numbers for Canadian agencies except Vancouver Police Department.
7. Updated data provided – Chicago, Las Vegas Metropolitan, Quebec City, and Pittsburgh Police Departments.



October 5, 2017

Amazon
Office of Economic Development
c/o Site Manager Golden
2121 7th Ave
Seattle, WA 98121

To whom it may concern:

Thank you for the opportunity to submit the City of Columbus proposal for Amazon's HQ2 project. In putting our proposal together, we have identified sites, data and renderings. We have imagined a vision of where Amazon can be within our community, and we have provided the data to support that vision. Our data, our sites and our vision are intended to convey that we can do this in Columbus.

However, we have only presented a vision, not the vision. The ultimate vision that we will realize together requires collaboration. It requires linking Amazon with Columbus business leaders, university leaders, community leaders, schools and the best planners and architects in the world to develop the shared vision of our future. A compelling vision requires collaboration, trust and a willingness to be bold.

In Columbus, America's Opportunity City, public-private collaboration to move forward boldly is what we do. The Harvard Business School has even given a name to it and teaches a class about it called, "The Columbus Way."

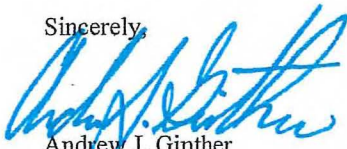
That's how we won the U.S. Department of Transportation's Smart City Challenge – beating out 77 other U.S. cities, many of which are competing for HQ2. But we didn't stop there, we worked with the private sector to leverage nearly half a billion dollars in investment to design, build and deploy the next generation of mobility. This is just the most recent example of our partnerships.

Other examples of exemplary partnership includes the recent rejuvenation of the Scioto Peninsula. Considered a focal point for the growth and prosperity of Downtown Columbus, the redevelopment of the Scioto Peninsula was prioritized as a key project in the City of Columbus' Downtown Strategic Plan. Through investment and hard work, what began as a civic objective is now an outstanding private development opportunity in the middle of an area of Columbus with soaring occupancy and residential rents.

Through public-private partnerships, an investment of more than \$220 million was made to revitalize 79 acres in and around the Scioto Peninsula in an activated and engaged cultural and parkland district. A future mixed-use neighborhood will be the capstone of this Peninsula and nearby amenities and attractions include: The Scioto Mile – an award-winning riverfront park featuring a state-of-the art interactive fountain and eye-catching band shell, Scioto Greenways – 33 acres of new greenspace reclaimed along 1 mile of the Scioto River, complete with 1.5 miles of multi-use paths and four kayak and canoe launches, and the National Veterans Memorial & Museum – a 53,000-square-foot national institution dedicated to telling the individual stories and shared experiences of veterans throughout history.

As you investigate America's Opportunity City and learn more about "The Columbus Way," you have my commitment that we will work with you to be the community that helps Amazon create the future.

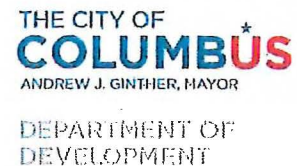
Sincerely,



Andrew J. Ginther
Mayor

THE CITY OF
COLUMBUS
ANDREW J. GINTHER, MAYOR

STEVEN R. SCHOENY
Director



October 4, 2017

Amazon
Office of Economic Development
c/o Site Manager Golden
2121 7th Ave
Seattle, WA 98121

Office of the Director
50 West Gay Street
Columbus, OH 43215-9040
(614) 645.7795
(614) 645.6675 [FAX]

Code Enforcement Division
757 Carolyn Avenue
Columbus, OH 43224-3218
(614) 645.2202
(614) 645.6675 [FAX]

Economic Development Division
150 South Front Street, Suite 220
Columbus, OH 43215-4418
(614) 645.8616
(614) 645.6675 [FAX]

Housing Division
50 West Gay Street
Columbus, OH 43215-9040
(614) 645.7795
(614) 645.6675 [FAX]

Planning Division
50 West Gay Street
Columbus, OH 43215-9030
(614) 645.8664
(614) 645.6675 [FAX]

Land Redevelopment Office
845 Parsons Avenue
Columbus, OH 43206-9030
(614) 645.5263
(614) 645.6675 [FAX]

Re: "HQ2" Preliminary Incentive Proposal

Dear Site Manager Golden:

Thank you for considering the city of Columbus, Ohio as you evaluate your options to locate a second corporate headquarters in North America. I know that you have an enormous array of cities and regions before you to evaluate, and I appreciate the opportunity to show you how Columbus can meet the needs of Amazon. The City of Columbus is committed to the economic growth and success of your business.

This preliminary offer of assistance is based upon our understanding of the project as outlined herein. Please address any inconsistencies with our understanding of the project as soon as possible. *In the event that the project scope materially changes, the City of Columbus reserves the right to amend this preliminary offer of assistance.*

Based upon our review of Amazon's Request for Proposal, the company is seeking to establish a second corporate headquarters in North America, at which Amazon will hire as many as fifty thousand (50,000) new full-time employees with an average annual total compensation exceeding one hundred thousand dollars (\$100,000) over the next ten (10) to fifteen (15) years, following commencement of operations. Furthermore, Amazon expects to invest approximately \$5 billion in capital expenditures over the initial 15-17 years ("the Project").

The size and scale of HQ2 requires a different approach to developing an incentive package. The City of Columbus incentive package recognizes that HQ2 will require a sustainable financial model for the City, a viable transportation infrastructure and a strong educational system that can develop your workforce within Columbus and help to attract the best and brightest from outside Columbus.

Our package is focused on four objectives: keeping down operating costs for Amazon, investing in education and workforce development, investing in transportation, and ensuring that the City can continue to provide high-quality municipal services. The City and the Columbus City Schools want to work with Amazon to use this incentive package to encourage extensive collaboration on the development of transportation and workforce development solutions that mutually benefit Amazon and the residents of Columbus.

The City of Columbus Department of Development ("the City") is prepared to support the Project with the following incentives:

- **Property Tax Abatement**

It is the intention of the City to provide Amazon with a property tax abatement of **one hundred percent (100%)** on new tax from real property investments made at all sites associated with the Project in the city of Columbus ("Project Site") for a period of **fifteen (15) consecutive taxable years**.

Based on current property tax rates, for every \$1 million of investment related to real property improvements, the property owner would receive an annual tax savings of approximately \$30,450 per year for sites located in the Columbus City School District under a one hundred percent (100%) abatement. Therefore, over a full fifteen year term, the estimated savings per \$1 million of investment related to real property improvements would be approximately \$456,750.

- **Jobs Growth Incentive (JGI)**

The Jobs Growth Incentive (JGI) is an annual cash payment calculated as a percentage of the city income tax withholdings for eligible new employees hired at a Project Site following incentive approval by Columbus City Council.

In support of the Project, the City is pleased to offer a Jobs Growth Incentive for a period of **fifteen (15) consecutive years** with an effective rate of **thirty-five percent (35%)** of the City of Columbus income tax withheld on the payroll of new full-time employees to be created as a result of the Project.

The annual JGI payment amount, however, shall not exceed \$50,000,000 in any one year of the incentive term, nor will the total JGI payment award exceed **\$400,000,000** over the full 15-year incentive term.

- **Transit & Mobility Fund**

Columbus has an existing transit and infrastructure system to build upon in support of the Project and is home to an extensive highway network – including smart corridors with 600 miles of fiber – rail, air, and intermodal freight facilities, most notably the Rickenbacker Inland Port, and public transit services.

With all of our strengths and assets, Columbus is not without our challenges. That is why in 2016 the City of Columbus competed for and ultimately won the US Department of Transportation's ("USDOT") Smart City Challenge. Columbus competed against 77 cities nationwide to secure and invest \$40 million from USDOT and \$10 million from Vulcan, Inc. to accomplish our goals of (i) improving people's quality of life; (ii) driving growth in the economy, (iii) providing better access to jobs and ladders of opportunity, (iv) becoming a world-class logistics leader, and (v) fostering sustainability.

The City has a vision for Amazon of a unified corporate campus at the heart of an evolving urban corridor. To accomplish this, the City envisions improved state and municipal road access to the proposed Project Sites, which will require significant capital investments. The City hereby commits to take the lead on creating a Transit & Mobility Fund to support both transit and infrastructure investments to better connect the Project Sites in and around the Franklinton neighborhood, Easton, The Ohio State University, and elsewhere.

The Transit & Mobility Fund will be funded by a portion of the new income tax withheld on the payroll (approximately **twenty-five percent (25%)**) for new full-time employees to be created as a result of the Project for a period of **fifteen (15) consecutive years** following the establishment of operations within the city of Columbus in 2019.

With the execution of a Jobs Growth Incentive and the establishment of a Transit & Mobility Fund, the intent of the City is to utilize approximately sixty percent (60%) of the company's net new income tax withholdings, as a result of the Project, for either direct cash support or indirect operational support.

These transit and roadway improvements shall aim to improve access to the Project Sites while also providing benefits to Amazon by improving overall access and experience in and around the Project Sites. The City agrees to pursue such improvements with diligence in parallel with Amazon's job creation commitments. Expected transit and infrastructure improvements may include, but are not limited to:

- **Transit Solution:** Columbus is ready to implement mass transit solutions to serve the sites that are presented in our proposal. The road network serving the sites has sufficient right-of-way to accommodate a variety of transit and complete streets solutions. The Transit & Mobility Fund will be a significant part of funding the implementation of the next generation of mobility to serve the HQ2 sites.
- **Connected Electric Autonomous Vehicles:** These shuttle vehicles will connect riders to Project Sites and popular commercial hubs, making travel safer and more efficient.
- **Smart Mobility Hubs:** Biking, driving and taking buses/autonomous shuttle vehicles are all great ways of getting around so we'll move them into one place – a hub – at select spots so employees and residents can get to them more easily.
- **Economic Development Net Profit Tax Incentive**

In support of the Project, the City is proposing to grant an Economic Development Net Profit Tax Incentive to Amazon, an eligible taxpayer, electing to locate new non-retail operations within the city of Columbus.

For the purposes of this section, to be considered eligible a taxpayer must:

- (i) be subject to section 362.06 of this Chapter;
- (ii) generate no less than \$1,000,000 (one million dollars) in net profits tax to the Municipality annually by the conclusion of the third full calendar year after expansion or establishment of operations within the Municipality and for each year thereafter during the incentive period; and
- (iii) provide evidence to the Department of Development of annual revenue of no less than \$7,000,000,000 (seven billion dollars) for the year immediately preceding application for the incentive.

To be considered for the Economic Development Net Profit Tax Incentive, an eligible taxpayer must, through an agreement with the Municipality authorized by ordinance:

- (i) commit to create no less than 1,000 net new, non-retail full-time permanent positions within the Municipality, by the conclusion of the third full year following expansion or establishment of operations within the Municipality, providing compensation of no less than \$15.00 an hour for every position;
- (ii) commit to create no less than \$45,000,000 (forty-five million dollars) in net new annual payroll by the conclusion of the third full year following expansion or establishment of operations within the Municipality;
- (iii) commit to invest no less than \$50,000,000 (fifty million dollars) in combined real and tangible personal property investments within the Municipality by the conclusion of the third full year following expansion or establishment of operations within the Municipality; and
- (iv) commit to maintain during each year of the incentive period at least \$1,000,000 (one million dollars) in total net profit tax liability, once it has been achieved, adjusted for inflation 3% (three percent) every 10 (ten) consecutive calendar years.

- **Dedicated Dark Fiber**

The City, through the Department of Technology, is prepared to enter into an Indefeasible Right of Use Agreement ("IRU") with Amazon for up to fifty (50) years to support the company's need for dark fiber strands to connect multiple facilities in a cost-effective and secure manner. Exact pathways and splice points with City- and Amazon-owned or leased fibers will be discussed and agreed upon by both parties in the IRU to take the most direct and cost-effective route for each circuit.

- **Land Acquisition & Site Preparation Reimbursement**

The City hereby commits to take the lead on creating a Land Acquisition & Site Preparation Fund to reimburse Amazon the cost of land acquisition, demolition of existing structures, and site preparation.

Similar to the Transit and Mobility Fund, this incentive will be calculated as twenty-five percent (25%) of the city income tax withholdings for eligible new employees hired at a Project Site following incentive approval by Columbus City Council. However, this incentive will not begin until the sixteenth year of operation – projected to be 2034 – and will last for a period of up to fifteen (15) consecutive taxable years, or until the agreed upon total has been expended. For the sake of clarification, this incentive will begin the year following the termination of the Jobs Growth Incentive.

The annual payment amount, however, shall not exceed \$5,000,000 in any one year of the incentive term, nor will the total payment award exceed the combined cost of land acquisitions, demolition of existing structures, and site preparation or \$75,000,000 whichever is the lower amount.

Receipt of the proposed incentives will be contingent upon:

- Satisfactory completion of the City's Economic Development Incentive Application by Amazon which will define the final project scope (job creation, and new investment commitments within the City of Columbus);
- Satisfactory review of the final project scope by the City;
- Approval by Columbus City Council;
- Approval by the Board of Education for the affected school district(s); and

These contingencies are required and must be met for Amazon to access the offered incentives.

As it relates to the Jobs Growth Incentive, the property tax abatement, and the Economic Development Net Profit Tax Incentive, a "new full-time employee" shall mean: an individual who is employed for at least thirty-five (35) hours per week and is first employed at a Project Site following incentive approval by Columbus City Council. *Employees relocated from other jurisdictions in Franklin County, or any adjacent county, shall not be considered a new full-time employee.*

Per City of Columbus policy, only new full-time permanent positions compensated at an hourly wage rate of at least \$15.00 will be eligible for City incentive support. The incentive(s) will be applied for any net new full-time employee hired as a result of the Project at a Project Site so long as they meet the minimum hourly wage requirement during the incentive term.

This preliminary commitment offer will remain in effect until **December 31, 2018**. If you are in agreement with the terms and conditions of the above offer, we would ask that you send us an affirmative acceptance letter.

Please continue to work with the City of Columbus Department of Development's Economic Development Division to address your needs. Mr. Quinten Harris and Mr. Michael Loges will assist the company in gaining the necessary approvals for the assistance described herein. If you have questions or require further clarification, please contact Quinten at (614) 645-0772 or QLHarris@columbus.gov or Michael at (614) 645-6742 or MJLoges@columbus.gov.

Again, thank you for this opportunity to partner on such a transformational endeavor. I look forward to working with you as Amazon explores the potential of the city of Columbus.


Sincerely,



Steven R. Schoeny
Director

cc: Quinten L. Harris, Deputy Director
Mark A. Lundine, Administrator
Tonya L. Barnett, Development Program Coordinator
Michael J. Loges, Business Development Specialist

System Map Frequent Transit Service

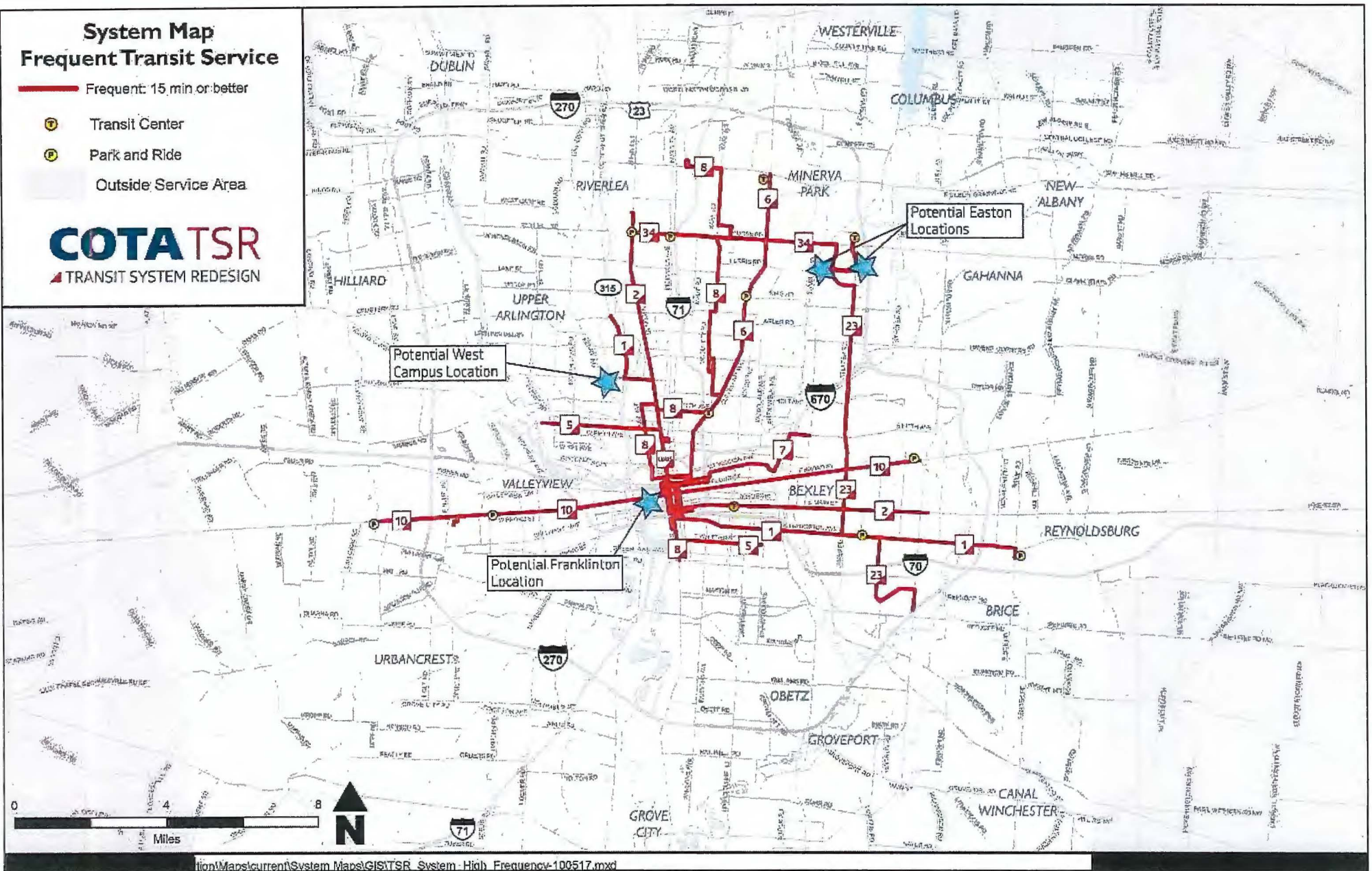
 Frequent: 15 min. or better

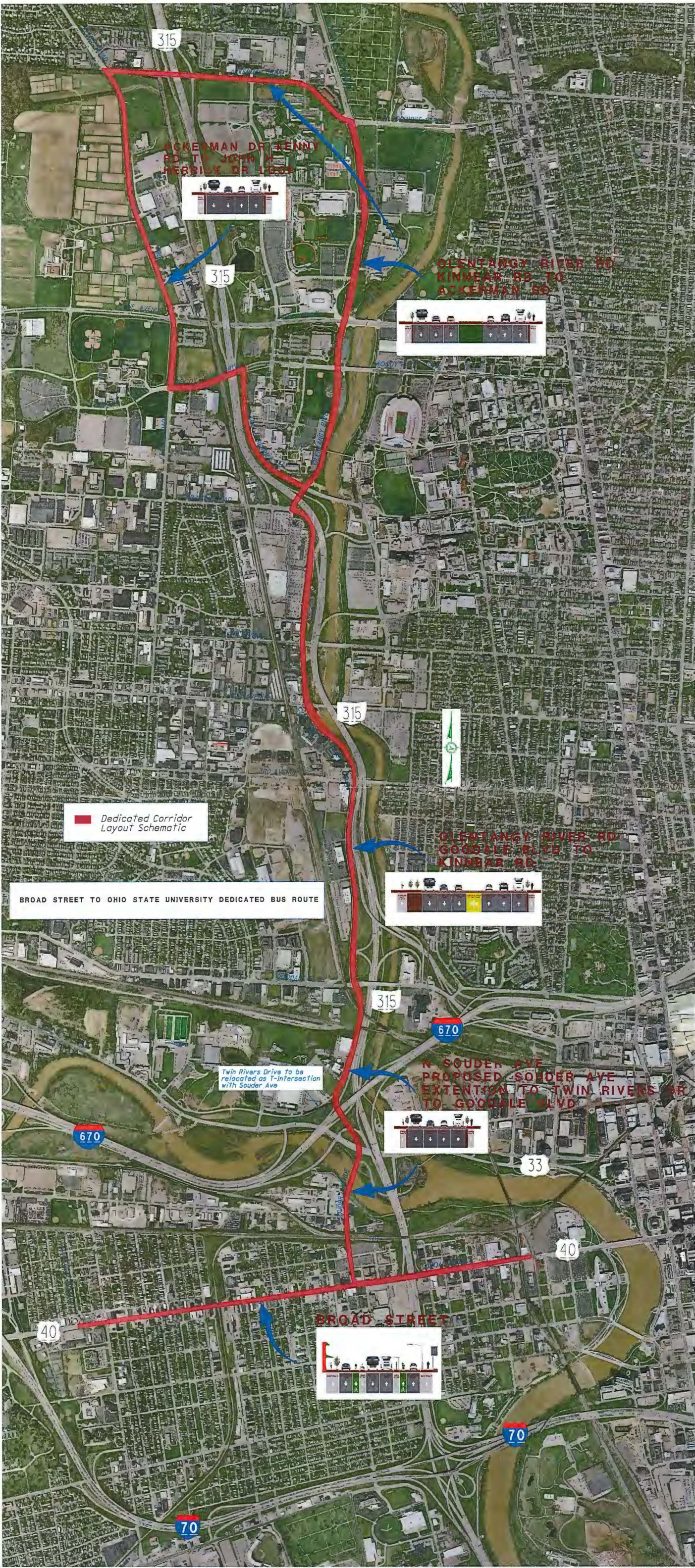
 Transit Center

 Park and Ride

 Outside Service Area

COTA TSR
TRANSIT SYSTEM REDESIGN





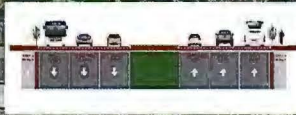
315

ACKERMAN DR KENNY
RD TO JOHN M
HERRICK DR L&D



315

OLENTANGY RIVER RD
KINNEAR RD TO
ACKERMAN RD



315

Dedicated Corridor
Layout Schematic

BROAD STREET TO OHIO STATE UNIVERSITY DEDICATED BUS ROUTE

OLENTANGY RIVER RD
GOODALE BLVD TO
KINNEAR RD



315

670

Twin Rivers Drive to be
relocated as T-intersection
with Souder Ave

N SOUDER AVE
PROPOSED SOUDER AVE
EXTENSION TO TWIN RIVERS DR
TO GOODALE BLVD



33

670

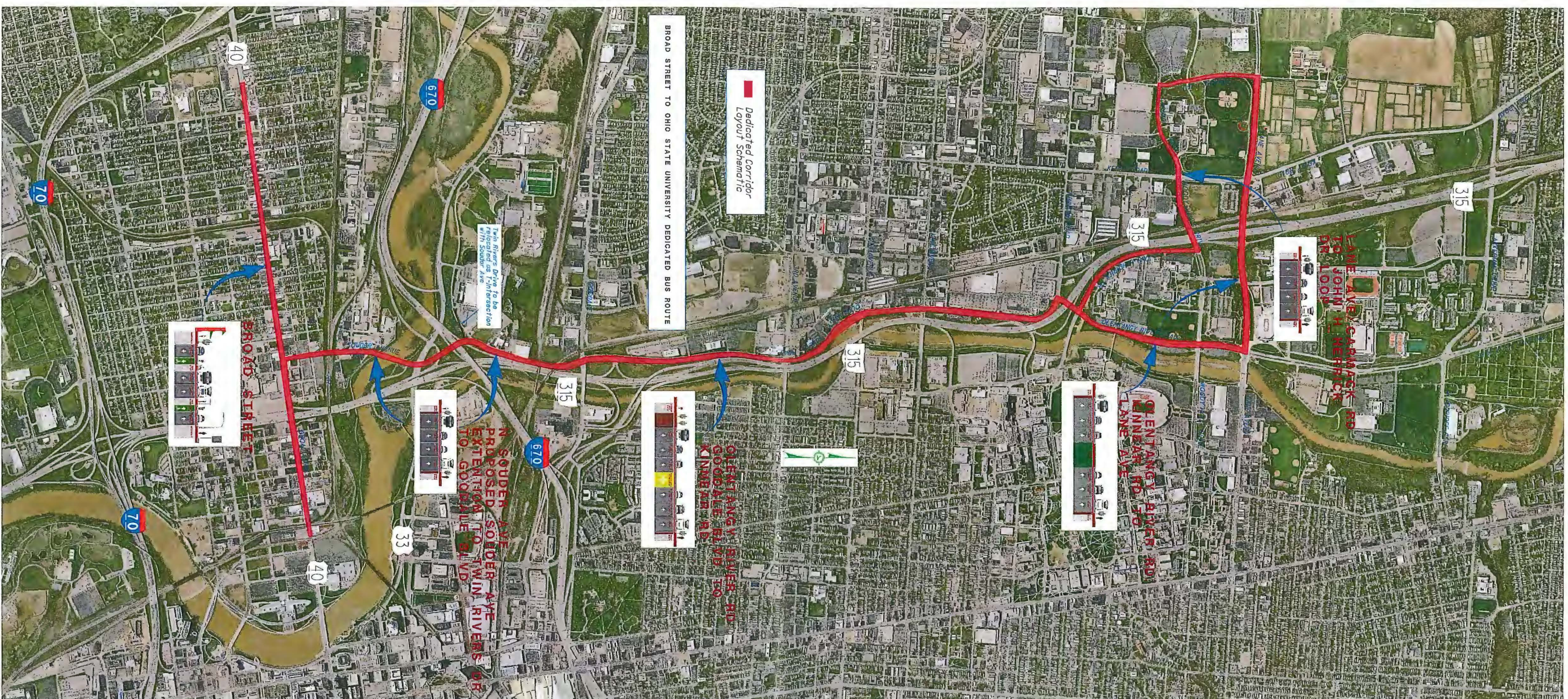
40

BROAD STREET



40

70



CONGESTION & TRAVEL TIME INDEX

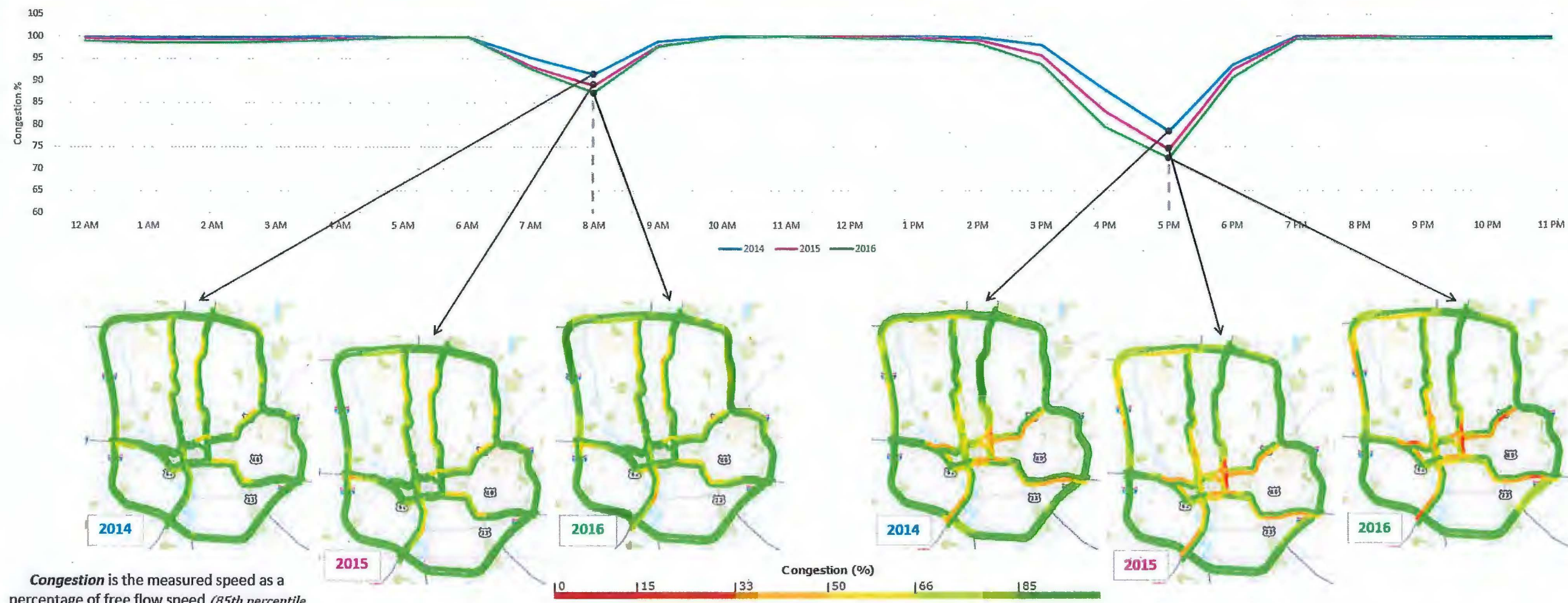
1. Columbus Freeways	3
2. I-70	8
3. I-71	11
4. I-270	14
5. I-670	17
6. OH-315	20

OVERVIEW OF DATA PRESENTED

- The pages that follow display the ***Congestion*** and ***Travel Time Index*** for freeway routes in Columbus, OH.
- Each depicts a ***chart*** with the average data for each hour of the day for every weekday in the year.
- Additionally, ***map*** images are shown for the AM & PM peak hour. These provide a visual representation of the data over each segment within the route(s) averaged in the chart.

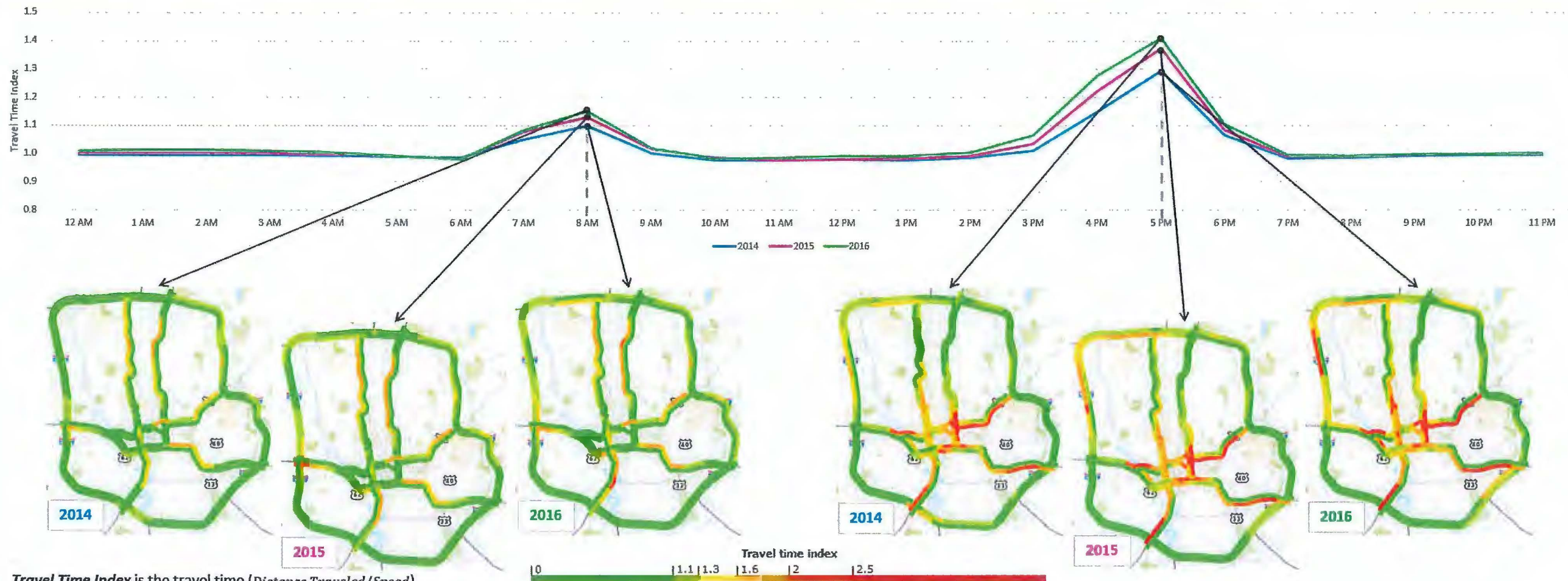
COLUMBUS FREEWAYS

COLUMBUS FREEWAYS: CONGESTION % BY TIME OF DAY (WEEKDAYS)



Congestion is the measured speed as a percentage of free flow speed (*85th percentile speed*). The closer to 100, the better.

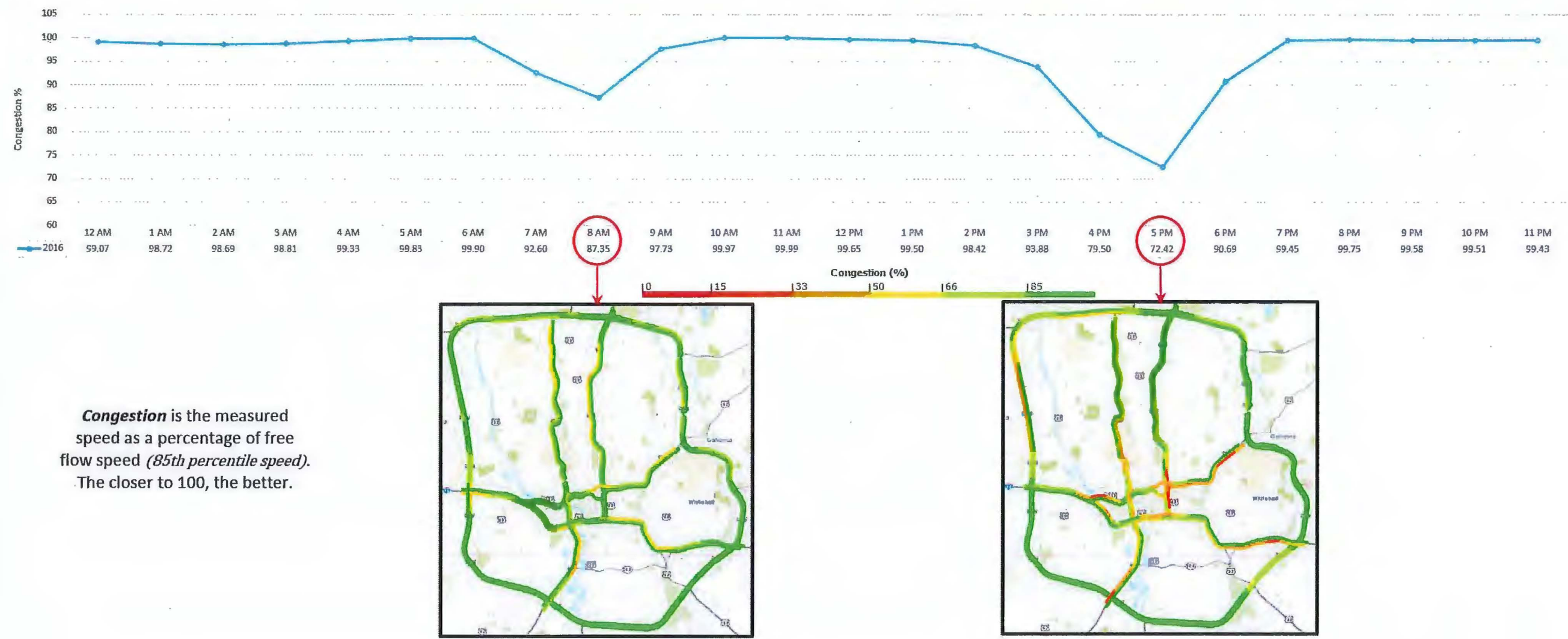
COLUMBUS FREEWAYS: TRAVEL TIME INDEX BY TIME OF DAY (WEEKDAYS)



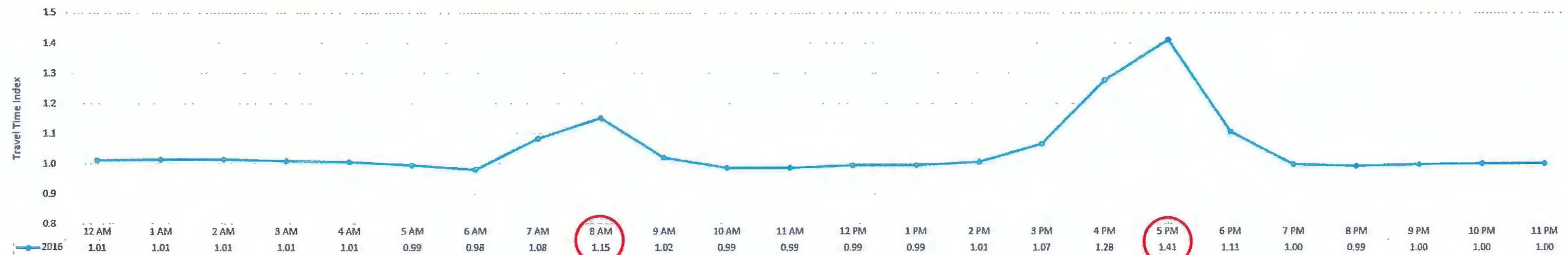
Travel Time Index is the travel time (*Distance Traveled/Speed*) represented as a ratio of the ideal travel time (*Travel Time/FreeFlow¹ Travel Time*). The lower the index number, the better.

¹Freeflow = 85th percentile speed

COLUMBUS FREEWAYS: CONGESTION % BY TIME OF DAY (2016 WEEKDAYS)

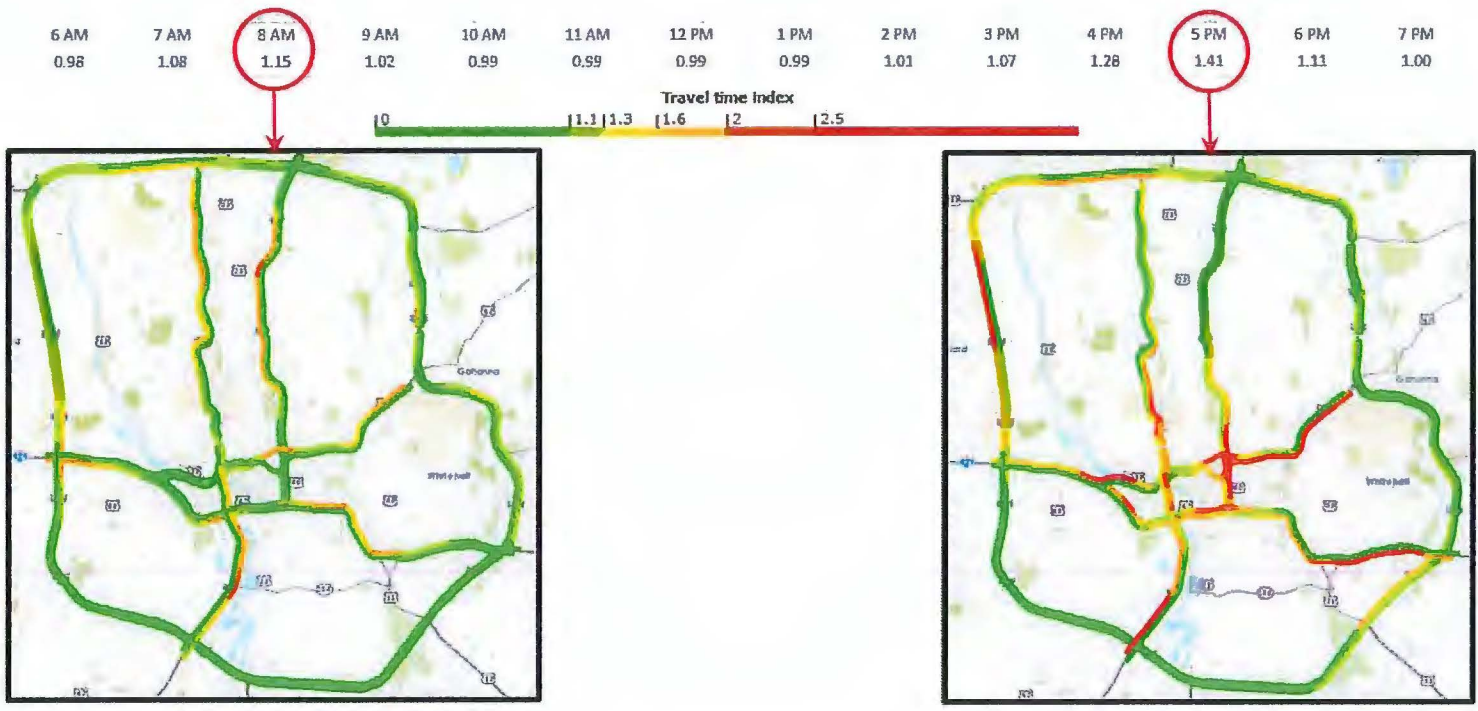


COLUMBUS FREEWAYS: TRAVEL TIME INDEX BY TIME OF DAY (2016 WEEKDAYS)



Travel Time Index is the travel time (*Distance Traveled/Speed*) represented as a ratio of the ideal travel time (*Travel Time/FreeFlow¹ Travel Time*). The lower the index number, the better.

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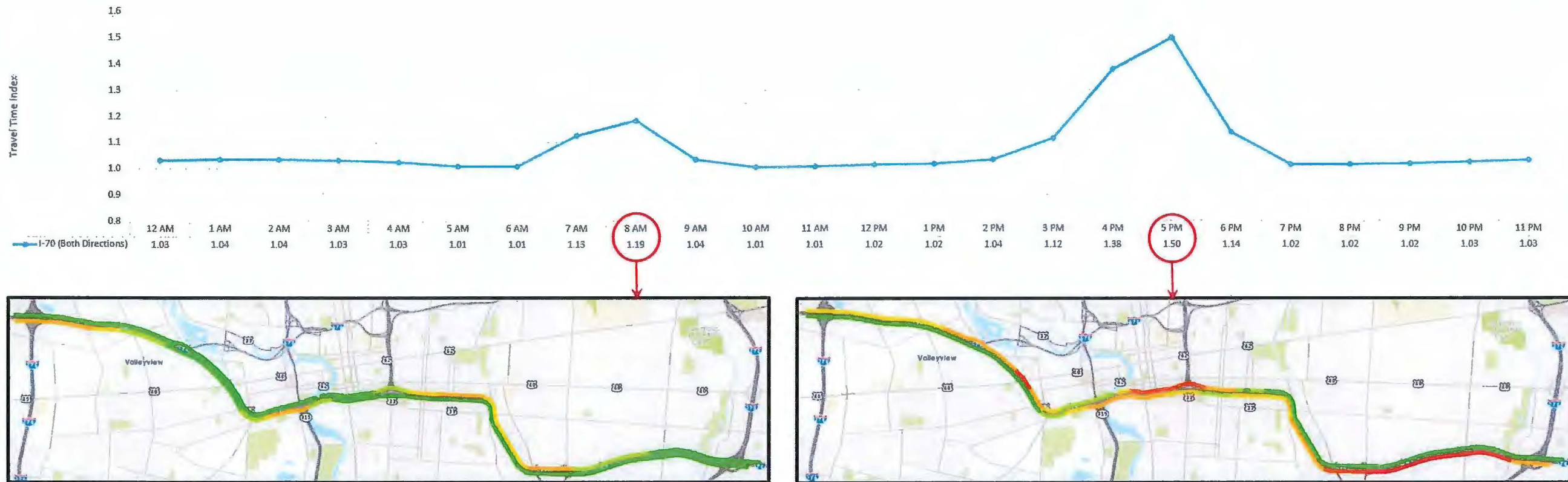
I-70

I-70: CONGESTION % BY TIME OF DAY (2016 WEEKDAYS)



Congestion is the measured speed as a percentage of free flow speed (*85th percentile speed*). The closer to 100, the better.

I-70: TRAVEL TIME INDEX BY TIME OF DAY (2016 WEEKDAYS)



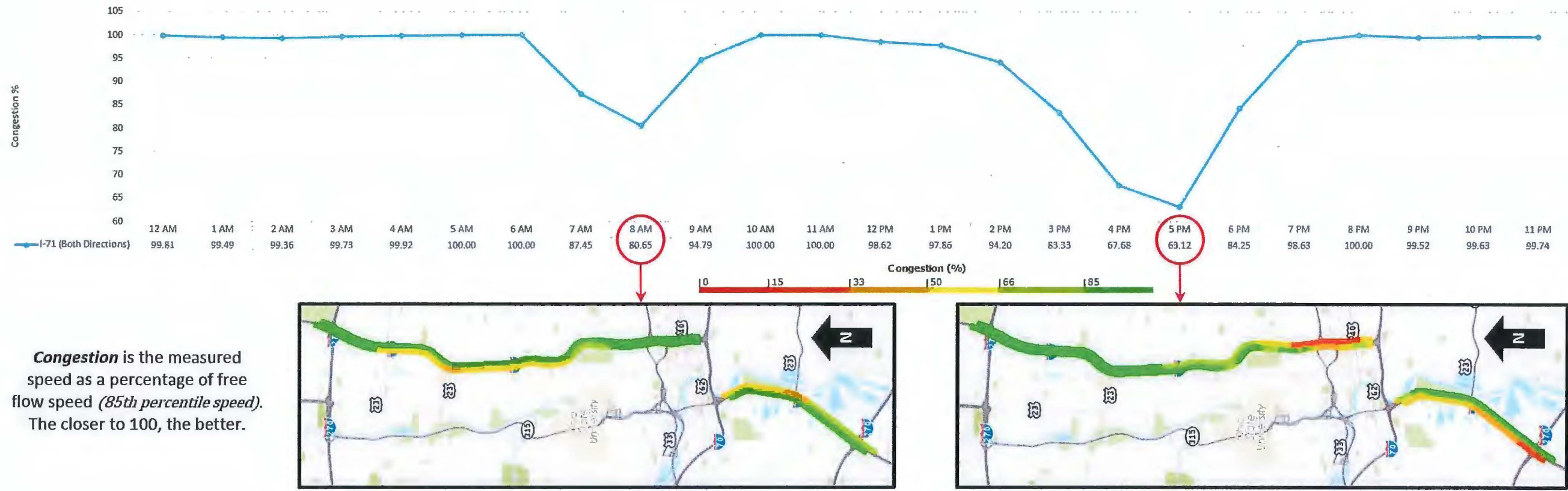
Travel Time Index is the travel time (*Distance Traveled/Speed*) represented as a ratio of the ideal travel time (*Travel Time/FreeFlow¹ Travel Time*). The lower the index number, the better.

¹Freeflow = 85th percentile speed

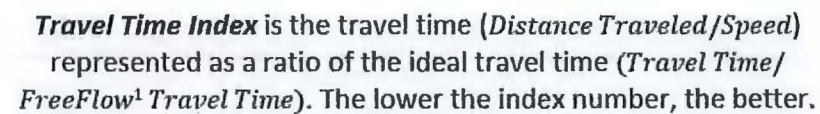


I-71

I-71: CONGESTION % BY TIME OF DAY (2016 WEEKDAYS)



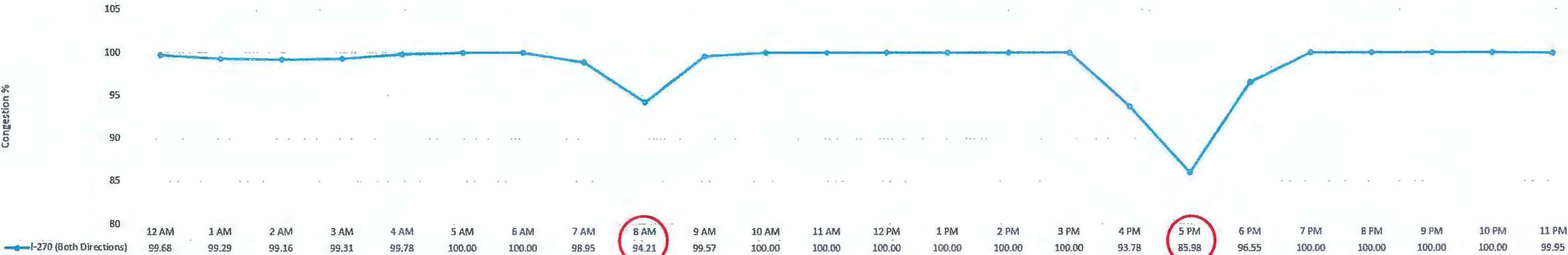
Travel Time Index



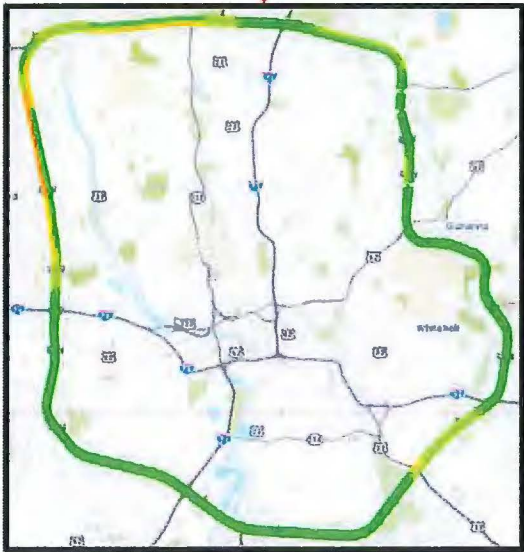
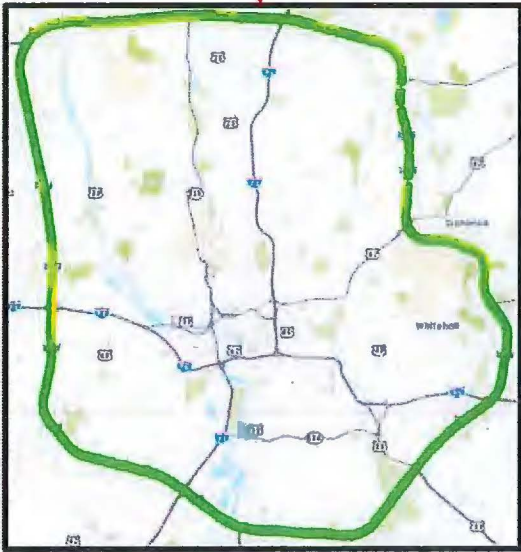
13. |

I-270

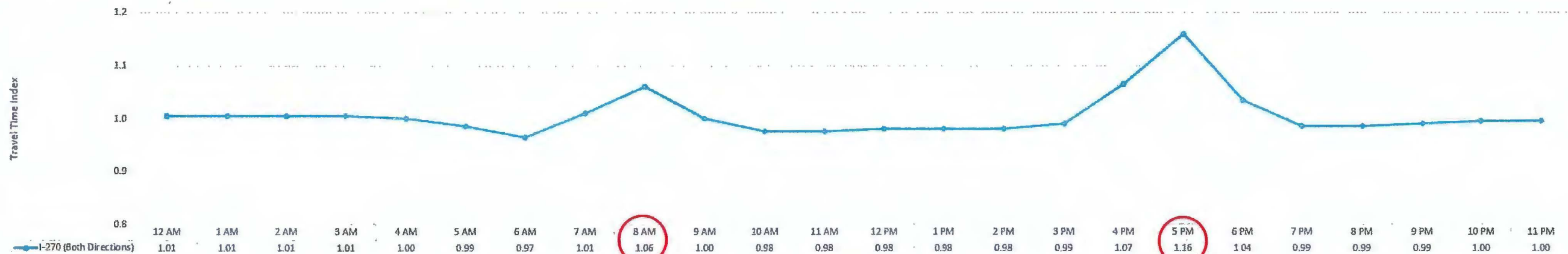
I-270: CONGESTION % BY TIME OF DAY (2016 WEEKDAYS)



Congestion is the measured speed as a percentage of free flow speed (*85th percentile speed*). The closer to 100, the better.

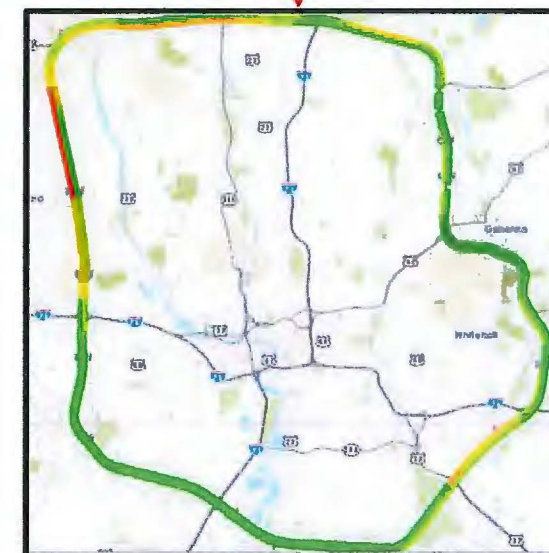
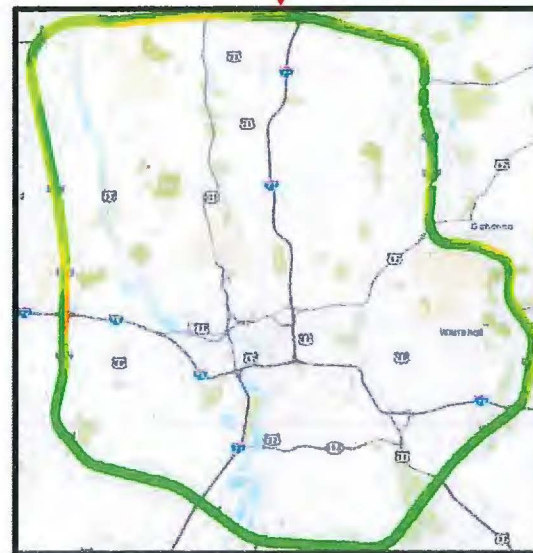


I-270: TRAVEL TIME INDEX BY TIME OF DAY (2016 WEEKDAYS)



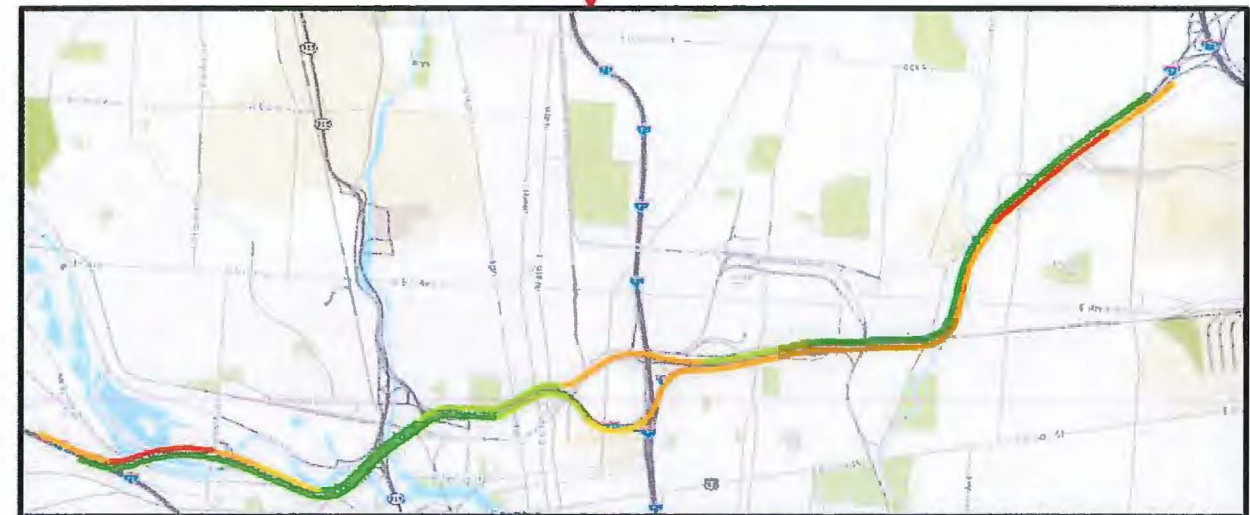
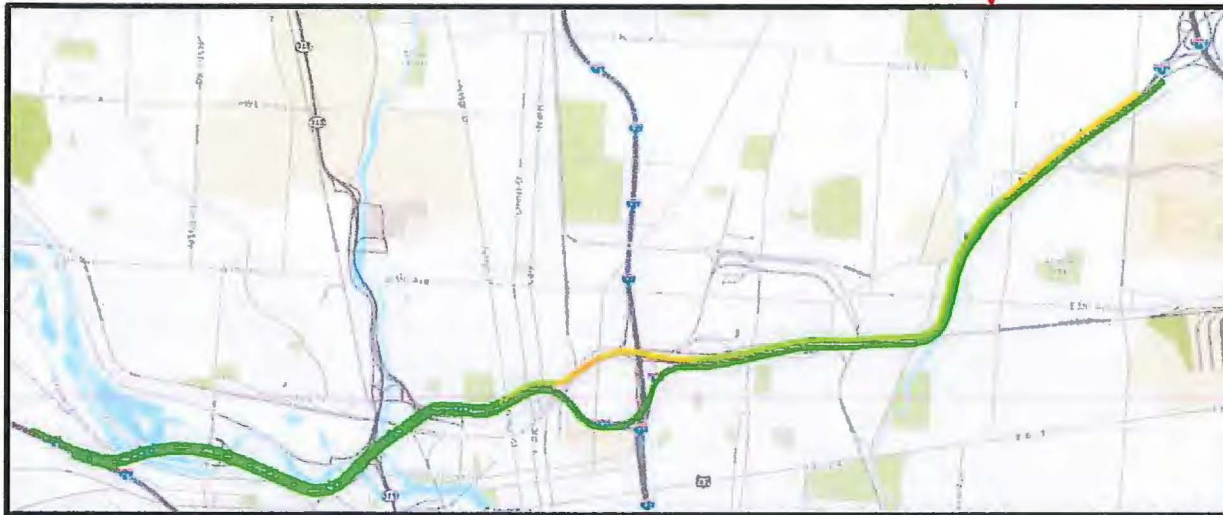
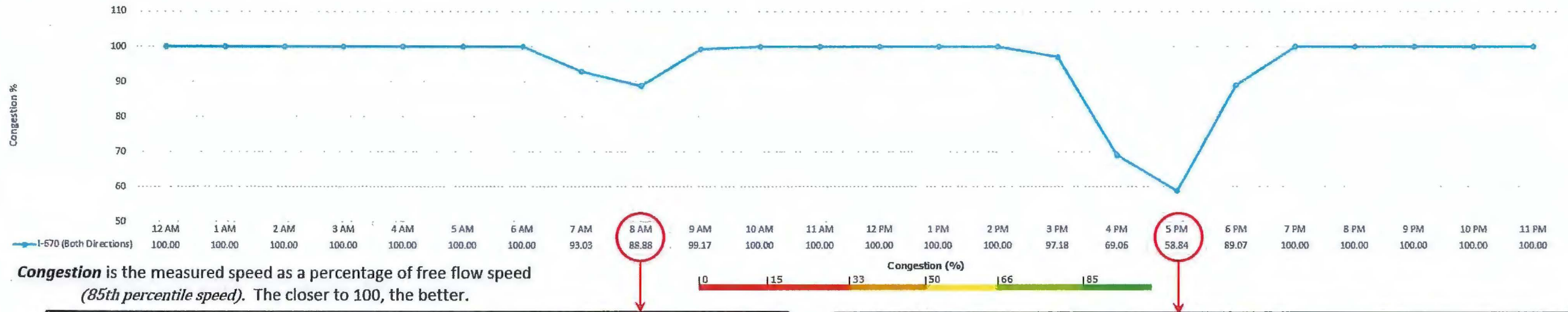
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¹Freeflow = 85th percentile speed

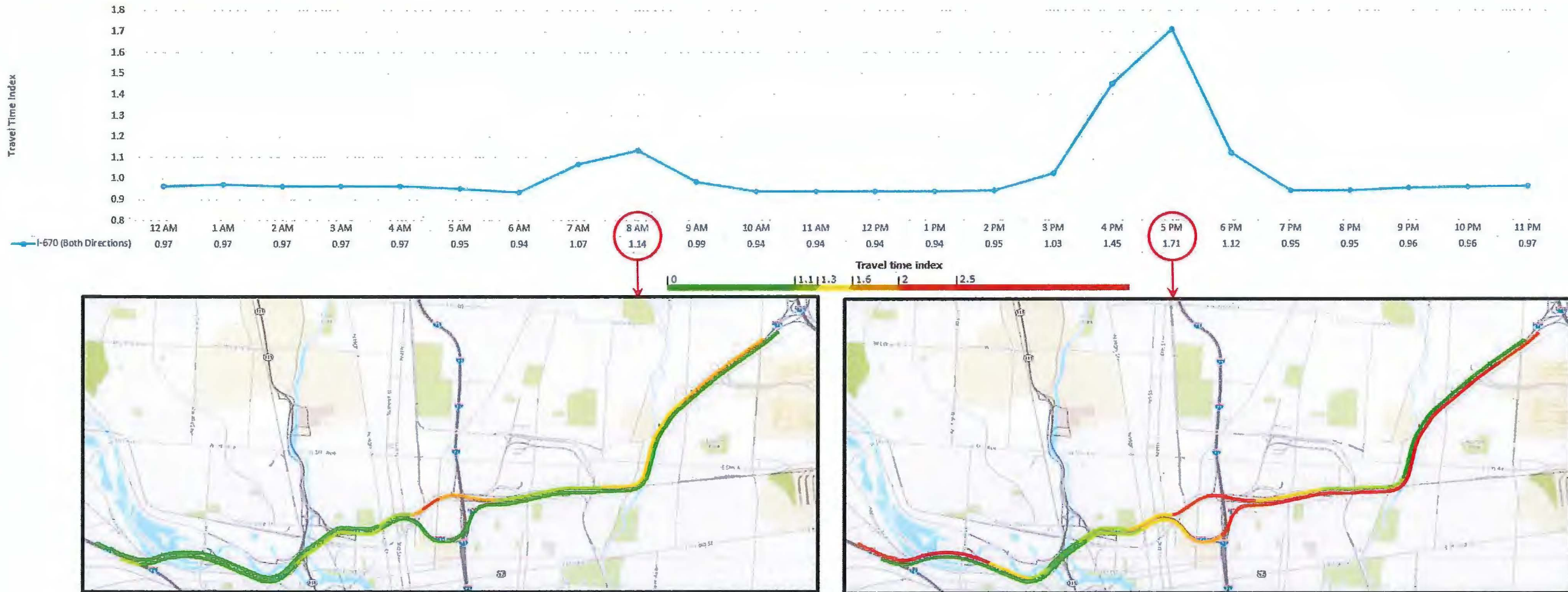


I-670

I-670: CONGESTION % BY TIME OF DAY (2016 WEEKDAYS)



I-670: TRAVEL TIME INDEX BY TIME OF DAY (2016 WEEKDAYS)

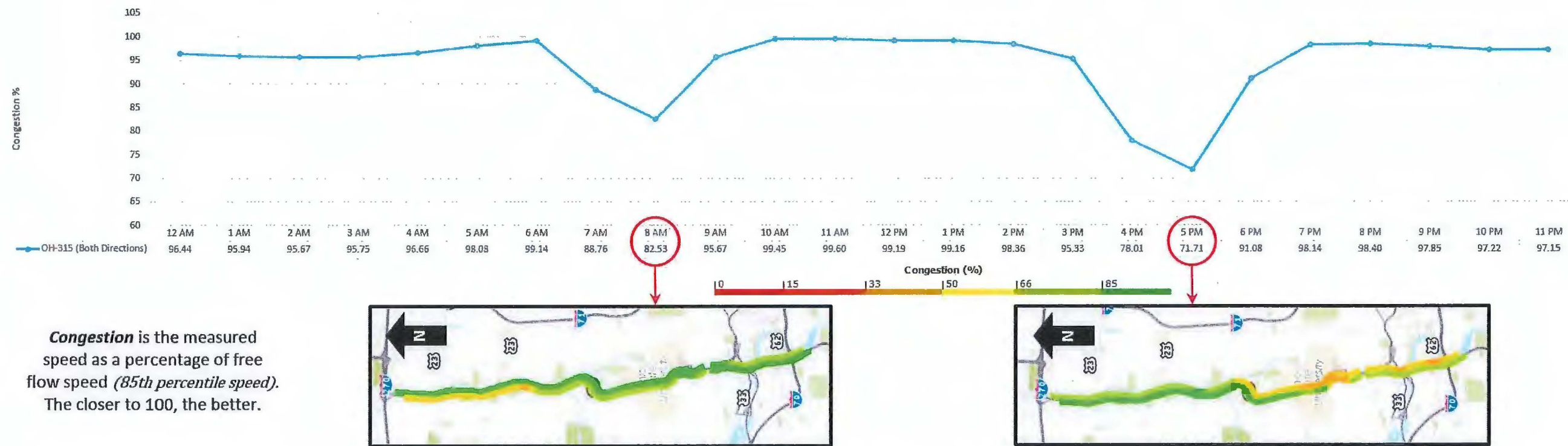


Travel Time Index is the travel time (*Distance Traveled/Speed*) represented as a ratio of the ideal travel time (*Travel Time/FreeFlow¹ Travel Time*). The lower the index number, the better.

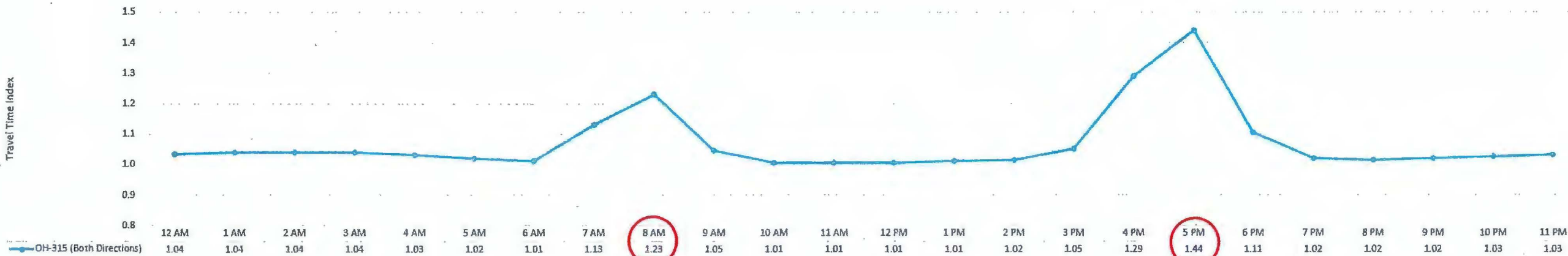
¹Freeflow = 85th percentile speed

OH-315

OH-315: CONGESTION % BY TIME OF DAY (2016 WEEKDAYS)



OH-315: TRAVEL TIME INDEX BY TIME OF DAY (2016 WEEKDAYS)



Travel Time Index is the travel time (*Distance Traveled/Speed*) represented as a ratio of the ideal travel time (*Travel Time/FreeFlow¹ Travel Time*). The lower the index number, the better.

¹Freeflow = 85th percentile speed

